

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Brett Wood, Purchasing Manager *BW*  
DATE: May 6, 2014  
SUBJECT: Ammunition – San Diego Police Equipment Company and Miwall Corporation

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**ACTION REQUESTED**

1. Approve the award of competitive Bid No. 10347 to San Diego Police Equipment Company of San Diego, CA and Miwall Corporation of Grass Valley, CA for the purchase of various types of ammunition in the total aggregate amount of \$52,319, funded by the Sheriff's Office FY 2013-14 budget with no new net County cost, and authorize the Purchasing Manager to sign the resulting purchase orders.

**BACKGROUND**

On behalf of the Placer County Sheriff's Office, the Procurement Services Division developed Invitation for Bids No. 10347 to solicit bids for the purchase of various types of ammunition requested by the department. The bid was distributed via the County's Public Purchase system to fifteen potential bidders and was advertised on the County's website. A total of three responsive bids were received. The bids were evaluated by line item in accordance with the terms and conditions of the bid. No local vendors responded to this bid solicitation and none of the bidders offered a prompt pay discount.

The bid evaluation revealed that San Diego Police Equipment Company is the responsive bidder for line items 1 through 10 and 12 through 13. Miwall Corporation is the lowest bidder for line item 11. A copy of the bid evaluation is attached.

Therefore, your Board's approval is required to proceed with the award of purchase orders in the total aggregate amount of \$52,319 and to authorize the Purchasing Manager to sign the resulting purchase orders.

**FISCAL IMPACT**

Upon your Board's approval, purchase orders will be awarded to San Diego Police Equipment Company in the total amount of \$50,223 and to Miwall Corporation in the total amount of \$2,096 (both amounts include applicable sales tax). The department has advised that this purchase will be funded by the Sheriff's Office FY 2013-14 budget with no new net County cost.

Attachment: Bid Evaluation

cc: Judy LaPorte, Administrative Services Manager - Sheriff's Office  
Liz Zmyslowski, Senior Accountant Auditor - Sheriff's Office  
Ben Glau, Training Officer - Sheriff's Office



**COUNTY OF PLACER, AUBURN, CA  
 BID EVALUATION & AWARD RECOMMENDATION**

**Bid No.** 10347  
**Title:** Ammunition  
**Due Date:** 3/26/2014 @3:00pm

**Buyer Name/Phone:** Javier Terrazas  
 (Recommended award is highlighted)

Name of Firm City/State			Lawmen's & Shooter Supply Inc. Vero Beach, FL			Miwall Corporation Grass Valley, CA			San Diego Police Equipment Co. Inc. San Diego, CA		
Contact Person Telephone Email			Gail Walker-Keen 772-569-8700 bids@lawmens.com			Sean Riley 530-274-8228 lesales@miwallcorp.com			Ryan King 800-367-8989 sales@sandiegopoliceequipment.com		
FOB Delivery Time			Dest. 90-180 days			Dest. 30 days			Dest. varies 2-9 months		
LVP Certified? <sup>(1)</sup> Invoice Terms <sup>(2)</sup>			No Net 30			No Net 30			No Net 30		
Item No.	Item Description	Qty(cs)	Estimated Delivery Time	Unit Price	Extension	Estimated Delivery Time	Unit Price	Extension	Estimated Delivery Time	Unit Price	Extension
1	Federal Premium/American Eagle 9mm Luger, 115 grain, FMJ handgun ammunition, 1,000 rounds per case	5	No Bid	0.00	0.00	No Bid	0.00	0.00	6-8 months	204.97	1,024.85
2	9mm Luger, 147 grain, TMJ FN handgun ammunition, Speer LE Blazer Clean-Fire #3462, 1000 per case	10	No Bid	0.00	0.00	No Bid	0.00	0.00	6-8 months	214.98	2,149.80
3	40 S&W, 180 grain, GDHP handgun ammunition, Speer LE Gold Dot #53962, 1000 per case	5	No Bid	0.00	0.00	No Bid	0.00	0.00	7-9 months	407.89	2,039.45
4	Federal Premium/American Eagle 40 S&W, 180 grain, FMJ handgun ammunition, 1,000 rounds per case	5	No Bid	0.00	0.00	No Bid	0.00	0.00	8 months	274.15	1,370.75
5	40 S&W, 180 grain, TMJ FN handgun ammunition, Speer LE Blazer Clean-Fire #3477, 1000 per case	30	No Bid	0.00	0.00	No Bid	0.00	0.00	7-9 months	234.56	7,036.80
6	45 Auto, 230 grain, TMJ RN handgun ammunition, Speer LE Blazer Clean-Fire #3480, 1000 per case	5	No Bid	0.00	0.00	No Bid	0.00	0.00	7-9 months	256.73	1,283.65
7	12 Gauge, 00 Buck, 12 Pellets, 2-3/4" shotgun ammunition, Federal Premium Vitalshok Buckshot #P156 00, 250 per case	40	No Bid	0.00	0.00	No Bid	0.00	0.00	6-8 months	161.05	6,442.00
8	12 Gauge, 1 oz. rifled hollow point slug, 2-3/4" shotgun ammunition, Federal Powershok Rifled Slug #F127 RS, 250 per case	30	No Bid	0.00	0.00	No Bid	0.00	0.00	2-5 months	132.20	3,966.00
9	5.56mm, 55 grain, FMJ ammunition on 10-round stripper clips, Federal #XM193A, 900 or 450 per case	60	No Bid	0.00	0.00	30 DAYS	190.00	11,400.00	2-5 months	153.14	9,188.40
10	.223 Rem. (5.56 x 45mm), 64 grain, GDSP rifle ammunition, Speer LE Gold Dot #24448, 500 per case	40	No Bid	0.00	0.00	No Bid	0.00	0.00	6-8 months	279.14	11,165.60
11	.308 WIN, 168 grain, A-MAX TAP Precision rifle ammunition, Hornady #80965, 20 per case	100	90-180 day	20.06	2,006.30	30 DAYS	19.50	1,950.00	No Bid	No Bid	0.00
12	Federal Premium Game-Shok Upland Game, 12 Gauge, 2-3/4" shotgun ammunition, Shot Size - 8, 250 per case	4	No Bid	0.00	0.00	No Bid	0.00	0.00	4-6 months	72.51	290.04
13	.38 SPCL CCI-Speer GDHP .38 Special + P 129gm HYDRA-SHOK JHP, 1000 per case	2	No Bid	0.00	0.00	No Bid	0.00	0.00	7-9 months	381.04	762.08
(1) A 5% Local Vendor Preference is granted to those firms who file an LVP Affidavit with Procurement prior to the close of the bid.			Subtotal		2,006.30	Subtotal		1,950.00	Subtotal		46,719.42
			7.50% Sales Tax		150.47	7.50% Sales Tax		146.25	7.50% Sales Tax		3,503.96
			Freight		0.00	Freight		0.00	Freight		0.00
			Bid Total		2,156.77	Bid Total		2,096.25	Bid Total		50,223.38
			<b>Ref. Price</b>		<b>\$2,156.77</b>	<b>Ref. Price</b>		<b>\$2,096.25</b>	<b>Ref. Price</b>		<b>\$50,223.38</b>

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