

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *BW*
DATE: July 8, 2014
SUBJECT: Technical Support – Abtech Technologies Inc.

ACTION REQUESTED

1. Approve the renewal of a negotiated blanket purchase order with Abtech Technologies Inc. of Carlsbad, CA for technical support in the maximum amount of \$115,000, funded by the Sheriff's Office proposed budget FY2014-15 with no new County cost, for the period of July 1, 2014 through June 30, 2015;
2. Approve the option to renew the blanket purchase order for two additional one-year periods provided the renewal amount does not exceed 10 percent of the recommended maximum amount of \$115,000; and
3. Authorize the Purchasing Manager to sign the resulting blanket purchase orders.

BACKGROUND

In June 2009, a contract was awarded to Abtech Technologies to provide technical support for the Sheriff's Oracle software and Unix hardware. This software is the backend of the Tiburon public safety system. The contract has been amended on an annual basis. The most recent support agreement expired on June 30, 2014, reference Blanket Purchase Order (BPO) 20736.

The Sheriff submitted a request to renew the BPO with Abtech for an additional year, citing satisfaction with the vendor's performance for the past five years. Abtech has agreed to renew the BPO at the same pricing and terms. The vendor has not raised their rates for software support and maintenance since the inception of the original agreement. The rates for hardware have only increased as the department has acquired new hardware.

Section 1.3(i) of the Purchasing Policy Manual (PPM) exempts these IT services from competitive bidding. PPM Section 1.3(o) also allows a provision for renewal of an existing agreement based on good business sense and in the best interest of the County.

Your Board's approval is required to proceed with a new one-year BPO in the maximum amount of \$115,000 and to authorize the Purchasing Manager to sign the resulting BPO.

FISCAL IMPACT

Upon your Board's approval, a new BPO will be issued in the maximum amount of \$115,000 for the period July 1, 2014 through June 30, 2015. Funds for the BPO are included in the Sheriff's proposed budget for FY2014-15.

cc: Judy LaPorte, Sheriff's Office Administrative Services Manager
Jerry Silva, IT Manager, Public Safety Systems

