

MEMORANDUM
PLACER COUNTY HEALTH AND HUMAN SERVICES
Children's System of Care

TO: Honorable Board of Supervisors

FROM: Jeffrey S. Brown, M.P.H., M.S.W., Director of Health and Human Services
Richard S. Knecht, Director of Children's System of Care

DATE: September 23, 2014

SUBJECT: Mental Health Service Act (MHSA) Contracts

ACTION REQUESTED:

1. Approve the award of Request for Proposals (RFP) No. 10351 for Mental Health Services Act (MHSA) to the 12 proposers identified in Attachment 2;
2. Approve the 12 contracts identified in Attachment 2 awarded as a result of RFP No. 10351 to provide MHSA services from October 1, 2014 through June 30, 2016 in an aggregate amount not to exceed \$12,771,463 (\$190,657 net County cost), and authorize the Director of Health and Human Services to sign the agreements and subsequent amendments up to a total of 10 percent or \$49,999, whichever is less, of each contract amount, consistent with the current agreements' subject matter and scope of work;
3. Approve the six sole source contracts identified in Attachment 3 to provide MHSA services from October 1, 2014 through June 30, 2016 in an aggregate amount not to exceed \$1,931,550 (\$12,000 net County cost), and authorize the Director of Health and Human Services to sign the agreements and subsequent amendments up to a total of 10 percent or \$49,999, whichever is less, of each contract amount, consistent with the current agreements' subject matter and scope of work;
4. Approve two budget revisions to appropriate \$1,393,848 in Mental Health Services Act and Federal Medi-Cal funds and corresponding expenditures to the Department's FY 2014-15 Final Budget.

BACKGROUND:

In 2004, California voters passed Proposition 63, the Mental Health Services Act (MHSA) establishing a county and community partnership to provide mental health services to those challenged with serious mental health issues and address the mental health needs of underserved populations. From its first implementation in 2006, MHSA has effectively delivered community supports and intensive crisis services, housing and ongoing supports to the seriously mentally ill, and a host of well-researched, evidence-based prevention and early intervention programs, all without local county dollars.

The County's Campaign for Community Wellness, which functions as the County's required MHSA Steering and Approval committee and includes service recipients, community-based providers from many sectors, and various county agencies, has overseen and reviewed the development of these proposed contracts.

Based on that community approval, a Request for Proposals (RFP) was developed and released for these services, and notification was distributed to 109 agencies of which 79 downloaded the RFP. A total of 19 interested agencies responded to this RFP. The RFP was developed to solicit proposals from service agencies to provide 20 specific categories of service. The evaluation panel, comprised of staff from Adult and Children's Systems of Care, Probation Department, Nevada County Mental Health, and the Placer County Mental Health, Alcohol and Drug Advisory Board reviewed the proposals and recommended award of the 12 contracts listed in Attachment 2 (RFP results and rankings are included in Attachment 1). Descriptions of the services and dollar amounts recommended for award to each contractor are detailed in Attachment 2.

The six contracts listed in Attachment 3 were not included in the RFP due to the specialized nature of the services and limited availability of agencies with the expertise to provide them. Each of the services in these additional contracts were identified by the Steering Committee as meeting a local need.

Descriptions of the services and dollar amounts recommended for award to each contractor are detailed in Attachment 3.

FISCAL IMPACT:

Expenditures under these contracts total \$14,703,013 of this amount, \$6,522,728 is included in the requested Budget Revisions and the Department's FY 2014-15 Final Budget. The remaining \$8,180,285 will be included in the Department's FY 2015-16 Requested Budget. This contract is funded by \$6,435,520 and \$8,064,836 of Federal and State funds for FY 2014-15 and FY 2015-16, respectively. County General Funds of \$87,208 and \$115,449 for FY 2014-15 and FY 2015-16, respectively, are required.

These contracts are on file with Clerk of the Board for review.

ATTACHMENTS:

Attachment 1 – RFP Results and Rankings

Attachment 2 – MHSA Contract Award Detail – RFP 12 Awards

Attachment 3 – MHSA Contract Award Detail – Sole Source 6 Contracts

BUDGET REVISION

POST DATE:

DEPT NO.	DOC TYPE	Total \$ Amount	TOTAL LINES
14	BR	2,297,340.00	2

Cash Transfer Required

Reserve Cancellation Required 2014 SEP -2 AM 9:54

Establish Reserve Required

AUDITOR-CONTROL 913

Auditor-Controller

County Executive

Board of Supervisors

ESTIMATED REVENUE ADJUSTMENT

APPROPRIATION ADJUSTMENT

DEPT NO.	T/C	Rev	Fund	Sub Fund	OCA	PCA	OBJ 3	PROJ.	PROJ. DTL	AMOUNT	DEPT NO.	T/C	Rev	Fund	Sub Fund	OCA	PCA	OBJ 3	PROJ.	PROJ. DTL	AMOUNT
14	006				994293	94293	7187			1,148,670.00	14	014				994293	94293	2555			1,148,670.00
TOTAL										1,148,670.00	TOTAL										1,148,670.00

REASON FOR REVISION: To increase appr expenses for additions to Professional Services contracts exceeding the Final Budget. To increase State revenues by an equal amount.

Prepared by Jim Nissen Ext 3143

Department Head *Pat Moran*

Board of Supervisors _____

Date: 8/29/14

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Budget Revision # _____ FOR INDIVIDUAL DEPT USE

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BUDGET REVISION

POST DATE:

DEPT NO.	DOC TYPE	Total \$ Amount	TOTAL LINES
14	BR	490,356.00	3

Cash Transfer Required

Reserve Cancellation Required

Establish Reserve Required

AUDITOR-CONTROL

2014 SEP -2 AM 9: 54

Auditor-Controller

County Executive

Board of Supervisors

ESTIMATED REVENUE ADJUSTMENT

APPROPRIATION ADJUSTMENT

DEPT NO.	T/C	Rev	Fund	Sub Fund	OCA	PCA	OBJ 3	PROJ.	PROJ. DTL	AMOUNT	DEPT NO.	T/C	Rev	Fund	Sub Fund	OCA	PCA	OBJ 3	PROJ.	PROJ. DTL	AMOUNT	
14	006				994297	94297	7187			201,464.00	14	014				994297	94297	2555			245,178.00	
14	006				994297	94297	7264			43,714.00												
TOTAL										245,178.00	TOTAL										245,178.00	

REASON FOR REVISION: To increase appr expenses for additions to Professional Services contracts exceeding the Final Budget. To increase Federal and State revenues the total of which equals the increase in expenses.

Prepared by Jim Nissen Ext 3143

Department Head *[Signature]*

Board of Supervisors _____

Date: 8/29/14

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Budget Revision # _____ FOR INDIVIDUAL DEPT USE

COUNTY OF PLACER
 AUBURN, CALIFORNIA
 RFP No. 10351 - MHSA Services

FINAL RANKING OF PROPOSALS

Responding Firms:	Advocates for Mentally Ill Housing	Child Advocates of Placer County	Community Recovery Resources	KidsFirst	Latino Leadership Council	Lighthouse Counseling
Location ⁽¹⁾ :	Auburn, CA	Auburn, CA	Grass Valley, CA	Roseville, CA	Auburn, CA	Lincoln, CA
Category of Service						
6.1 Full Service Partnership			2		3	
6.2 Transitional Employment Services	1					
6.3 Peer Supported Housing	1					
6.4 Peer Based Services						
6.5 Transitional/ Permanent Housing	1					
6.6 Youth and TAY Support						
6.7 Family Support						
6.8 Peer Leadership						
6.9 Bilingual Therapist					1	3
7.1 Perinatal Depression				1		
7.2 Functional Family Therapy						
7.3 Incredible Years				1		
7.4 Transition to Independence		3				
7.5 Early Onset Therapy						1
7.6 Parenting Services	NO AWARD - The scope of work described in the RFP for this category does not provide sufficient clarity of the services required by the County. Due to this ambiguity, the proposals that were provided do not meet the County's actual needs.					
7.7 Cultural Brokerage					1	
7.8 Prevention/ Early Intervention - Youth/TAY				2 - Award to higher score due to tie	4 - Award due to need for monolingual Spanish services	
7.9 School-Based Services						
7.10 Education & Stigma Reduction				2	4 - Award due to need for monolingual Spanish services	
8.0 Facilitate Community Wellness				1		

(1) Local Vendor Preference of 5% of firm's own score is added to the scores of firms who have filed a qualified LVP Affidavit with the County prior to the close of the RFP.

Proposed Award =

Responding Firms:	Mental Health America of Northern California	New Mourning Counseling	Placer County Ofc of Education	River Oak Center for Children	Sierra Mental Wellness Group	Tahoe SAFE Alliance
Location (1):	Sacramento, CA	Auburn, CA	Auburn, CA	Sacramento, CA	Roseville, CA	Kings Beach, CA
Category of Service						
6.1 Full Service Partnership						
6.2 Transitional Employment Services						
6.3 Peer Supported Housing						
6.4 Peer Based Services						
6.5 Transitional/ Permanent Housing						
6.6 Youth and TAY Support						
6.7 Family Support	1					
6.8 Peer Leadership	1					
6.9 Bilingual Therapist					1	
7.1 Perinatal Depression		2				
7.2 Functional Family Therapy				2	1	
7.3 Incredible Years				2		
7.4 Transition to Independence				2		
7.5 Early Onset Therapy						3
7.6 Parenting Services						
7.7 Cultural Brokerage						2
7.8 Prevention/ Early Intervention - Youth/TAY						5
7.9 School-Based Services			2			1
7.10 Education & Stigma Reduction						1
8.0 Facilitate Community Wellness	2					

Proposed Award =

Responding Firms:	A Touch of Understanding	Turning Point Community Programs	United Advocates for Children & Families	Unity Care Group	Whole Person Learning
Location ⁽¹⁾:	Granite Bay, CA	Sacramento, CA	Sacramento, CA	Auburn, CA	Auburn, CA
Category of Service					
6.1 Full Service Partnership		1			
6.2 Transitional Employment Services					
6.3 Peer Supported Housing					
6.4 Peer Based Services					
6.5 Transitional/ Permanent Housing				2	
6.6 Youth and TAY Support				2	1
6.7 Family Support					
6.8 Peer Leadership					
6.9 Bilingual Therapist					
7.1 Perinatal Depression					
7.2 Functional Family Therapy					
7.3 Incredible Years					
7.4 Transition to Independence				1	
7.5 Early Onset Therapy		2		4	
7.6 Parenting Services					
7.7 Cultural Brokerage					
7.8 Prevention/ Early Intervention - Youth/TAY				2 - No award, see KidsFirst	1
7.9 School-Based Services					
7.10 Education & Stigma Reduction	5		3		
8.0 Facilitate Community Wellness					

Proposed Award =

MHSA Contract Award Detail - Awarded through RFP No. 10351

Division	Contractor	Description of Services	Funding Totals		
			FY 14-15 Amount	FY 15-16 Amount	Total Contract Amount
ASOC	Advocates for Mentally Ill Housing	Housing collaborative, transitional employment services, peer supported transitional housing, mobile crisis triage program	\$703,738	\$913,317	\$1,617,055
CSOC	Community Recovery Resources	Parent education services	\$20,210	\$21,621	\$41,831
CSOC	KidsFirst	Parent education services, perinatal mood disorder treatment, therapeutic interventions for children and families, youth support services, primary facilitation and support services for Campaign for Community Wellness.	\$364,926	\$471,032	\$835,958
CSOC	Latino Leadership Council	Services and supports for Latino families, including monolingual Spanish-speaking individuals. Parent education, therapeutic interventions, cultural brokerage, advocacy, youth support services, and mental health stigma reduction conference.	\$368,960	\$425,185	\$794,145
CSOC	Lighthouse Counseling and Family Resource Center	Therapeutic interventions for children, youth, families and adults, including monolingual Spanish-speaking individuals	\$329,020	\$422,022	\$751,042
ASOC	Mental Health America of Northern California	Adult advocacy services including consumer affairs coordination and family advocacy	\$154,174	\$202,000	\$356,174
CSOC	Sierra Mental Wellness Group	Family interventions for at-risk youth. Therapeutic interventions for monolingual Spanish-speaking individuals and families in North Lake Tahoe	\$144,944	\$180,592	\$325,536
CSOC	Crisis Intervention Services, dba Tahoe SAFE Alliance	Services and supports for North Lake Tahoe, including for monolingual Spanish-speaking families. Parent education, school-based youth groups, therapeutic intervention to children, mental health stigma reduction efforts, services to youth enrolled in Wraparound, and trainings on mental health awareness	\$283,321	\$312,509	\$595,830
ASOC	Turning Point Community Programs	Assertive Community Treatment Full Service Partnership and medical staffing services	\$2,562,835	\$3,318,434	\$5,881,269
CSOC	Unity Care Group	Supports and mental health interventions for transitional aged youth	\$74,403	\$102,759	\$177,162
CSOC	Whole Person Learning	Peer support for youth and young adults in or at risk of entering System of Care services. Maintenance of HealthShack, a web-based information storage program, for young adults to input and access health and educational information	\$323,679	\$430,051	\$753,730
CSOC	Placer County Office of Education	Services and supports for students on campus (including Teaching Pro-Social Skills, Signs of Suicide, Parent Education, childrens groups, and substance abuse interventions). Trainings on mental health awareness and suicide prevention. Supporting County Wraparound with bilingual outreach and engagement	\$273,568	\$368,163	\$641,731
Subtotal			\$5,603,778	\$7,167,685	\$12,771,463

MHSA Contract Award Detail - Awarded as Sole Source Providers

Division	Contractor	Description of Services	Funding Totals		
			FY 14-15 Amount	FY 15-16 Amount	Contract Amount
CSOC	Lauren O'Brien, dba Shift Communication & Consulting	Alternate facilitation for Campaign for Community Wellness	\$5,000	\$5,000	\$10,000
CSOC	Nancy Callahan	Provide technical assistance and evaluation for mental health and child welfare services	\$210,000	\$210,000	\$420,000
CSOC	Placer Community Foundation	Award and Oversight of Mental Health PEI Mini-Grants (Western Placer Region)	\$310,000	\$310,000	\$620,000
CSOC	Tahoe Truckee Community Foundation	Award and Oversight of Mental Health PEI Mini-Grants (Tahoe Region)	\$110,000	\$110,000	\$220,000
CSOC	Tahoe Truckee Unified School District	Wellness Center and prevention services in North Tahoe schools	\$55,200	\$72,600	\$127,800
CSOC	Native Alliance of the Sierra Nevada Foothills, aka Sierra Native Alliance	Services and supports for Native families. Parent education, advocacy, cultural brokerage, youth support services, therapeutic interventions, and primary mental health prevention events and substance abuse treatment for Native Americans	\$228,750	\$305,000	\$533,750
Subtotal			\$918,950	\$1,012,600	\$1,931,550

