

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *Bmw*
DATE: October 7, 2014
SUBJECT: High Build Paint & Reflective Elements

ACTION REQUESTED

1. Approve the award of a blanket purchase order using a Yolo County competitively bid public agency agreement with 3M Company of St. Paul, MN for reflective elements in the maximum amount of \$559,000, funded by Highway User Tax Agency revenue and Highway Safety Improvement Grant revenue with no new net County cost, for the period of October 7, 2014 through June 30, 2015;
2. Approve Change Order No. 1 to Blanket Purchase Order No. 21232 with Ennis Paint to increase the blanket purchase order amount by \$250,000 resulting in a new not to exceed amount of \$410,000, funded by Highway User Tax Agency revenue and Highway Safety Improvement Grant revenue, with no new net County cost and approve a three month extension to coincide with the new blanket purchase order with 3M Company for reflective elements; and
3. Authorize the Purchasing Manager to sign the resulting blanket purchase order and change order.

BACKGROUND

On March 11, 2014, your Board approved the purchase of a truck mounted roadway striper for a new reflective road surface striping treatment. In August 2014, the new equipment arrived and training for the operation of this unit began with the Department's road crew staff.

The Department of Public Works – Roads Division submitted a request to purchase the products necessary to utilize the new striping truck. The Department was awarded a Federal grant to purchase all weather, high build paint and optical elements for roadway striping at various locations throughout Placer County using a systematic application.

Procurement Services has determined that it is in the County's best interest to award a new BPO to 3M Company of St. Paul, MN using the Yolo County's competitively solicited bid to avoid any further delays in the use of the new striping truck. Yolo County Agreement No. PURIFBKK1103 meets the County and U.S. Department of Transportation's requirements for the optical elements required for the new striping truck. The vendor has agreed to extend Yolo County's volume discounts to Placer County. Yolo County's agreement is effective through June 30, 2015.

Section 1.3(e)(3) of the Purchasing Policy Manual permits the use of contracts awarded by another public agency, provided the contract was competitively bid and awarded, and that Placer County receives the same or better pricing and terms. The Yolo County agreement meets this criterion.

The Department currently has a blanket purchase order (BPO) with Ennis Paint Inc. of Ennis, TX to purchase waterborne traffic paint and various other traffic paint products. Procurement Services has requested a quote from Ennis Paint for the high build paint required for the new striping truck and authorized by the U.S Department of Transportation. The vendor has provided pricing comparable to a competitively awarded contract by the State of California. The current BPO expires March 31, 2015.

Therefore, your Board's approval is required to proceed with a new BPO in a not to exceed amount of \$559,000 with 3M Company, to proceed with a change order to increase the existing Ennis Paint BPO by

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\$250,000 and to extend this BPO three months to coincide with the new BPO with 3M Company, and to authorize the Purchasing Manager to sign the resulting BPO and change order.

FISCAL IMPACT

Upon your Board's approval, a new BPO will be awarded to 3M Company in the maximum amount of \$559,000 for the period October 7, 2014 through June 30, 2015. BP021232 will be increased by \$250,000 for a new revised amount not to exceed \$410,000 funded by Highway User Tax Agency revenue and Highway Safety Improvement Grant revenue.

cc: Kevin Taber, Engineering Manager, Road Maintenance, Public Works
Cynthia Taylor, Senior Administrative Services Officer, Public Works