

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager

DATE: September 15, 2015

SUBJECT: Motorola Portable and Mobile Radio Equipment – Motorola Solutions, Inc.

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**ACTION REQUESTED**

1. Approve Countywide Blanket Purchase Order with Motorola Solutions, Inc of Schaumburg, IL for Motorola portable and mobile radios and compatible accessories, in the maximum amount of \$300,000 for the period of October 1, 2015 to September 30, 2016. Funding is provided by County departments in the FY 2015-16 Proposed Budget and will be included in respective department's FY 2016-17 Requested Budgets.
2. Approve the option to renew the resulting blanket purchase order on a year-to-year basis for two additional one-year periods with a renewal amount not to exceed 10 percent in aggregate of the original award amount of \$300,000.

**BACKGROUND**

The Administrative Services Department, Telecommunications Division maintains the County's Public Safety radio network. The network is comprised digital radio infrastructure and of thirty six conventional two-way radio repeater systems, two public safety dispatch centers, and approximately one thousand eight hundred mobile/portable radio units. County departments such as the District Attorney's Office, Department of Public Works and Facilities, Probation, the Sheriff's Office, and Placer County Fire have a requirement to purchase Motorola brand portable and mobile radios which are supported by the County's Public Safety radio systems.

On October 7, 2014, your Board approved the annual renewal of a blanket purchase order (BPO) with Motorola Solutions, Inc. for the countywide purchase of Motorola brand portable and mobile radios and compatible parts and accessories on an as-needed basis. The resulting BPO expires on September 30, 2015.

Motorola Solutions has agreed to renew for another one-year term at the exact same pricing and terms for the purchase of the Motorola Project 25 portable and mobile radios configured per the County's requirements and as directed by Telecommunications. The portable and mobile radios are priced at 20% off and accessories will be priced at 21% off. Pricing is based on the Los Angeles County contract pricing structure. Purchasing Policy Manual Section 1.3(o) allows for the renewal of these contracts based on the vendors' satisfactory contract performance.

Therefore, your Board's approval is required to proceed with a new one-year BPO in the maximum amount of \$300,000.

**FISCAL IMPACT**

The cost of the BPO for Motorola portable and mobile radios and compatible accessories is \$300,000. Each department is responsible for budgeting properly for its own expenditures from the Countywide BPO. Funds are not encumbered until goods or services are provided.

cc: Kathy Buchanan, Deputy Director of Information Technology  
Dieter Wittenberg, Information Technology Manager

