

**MEMORANDUM
DEPARTMENT OF PUBLIC WORKS AND FACILITIES
COUNTY OF PLACER**

To: Honorable Board of Supervisors Date: December 8, 2015

From: Ken Grehm, Director of Public Works and Facilities
By: Kevin Taber, Engineering Manager

Subject: **Roads / Larue T70 Self-Propelled Snow Blower / SnoQuip Inc.**

ACTION REQUESTED

Approve the award of a negotiated purchase order to SnoQuip Inc. of West Sacramento, CA for the purchase of one new Larue T70 self-propelled snow blower on behalf of the Department of Public Works and Facilities Road Maintenance Division in the total amount of \$551,066. Funding is provided by the Department of Public Works and Facilities FY 2015-16 Final Budget.

BACKGROUND

The Department of Public Works and Facilities Fleet Services Division (DPWF) submitted a request to purchase one new self-propelled snow blower on behalf of the Road Maintenance Division. Due to the limited number of sources for snow blowers in the Northern California region it was determined that sending out a competitive bid would not generate sufficient competition. Purchasing Policy Manual (PPM) Section 7.1 allows for the negotiated purchase of new or used heavy equipment when deemed beneficial by the requesting department and the Purchasing Agent.

Historically staff has obtained three quotes for similarly-sized self-propelled snow blowers. This year staff requested a price quote from SnoQuip Inc. who has submitted the lowest price quote for the last three purchase requests for snow blowers. DPWF determined that the Larue T70 snow blower meets the department's operational requirements and is consistent with the department's inventory of repair parts and equipment maintenance programs.

Therefore, your Board's approval is required to proceed with the award of a purchase order to SnoQuip Inc. in the total amount of \$551,066.

FISCAL IMPACT

This vehicle is budgeted and included in the Master Fixed Asset List in the FY 2015-16 Final Budget for the Department of Public Works and Facilities Road Maintenance.

