

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager

DATE: December 8, 2015

SUBJECT: Midland Road Widener – Nixon-Egli Equipment Co.

ACTION REQUESTED

Approve the award of a negotiated purchase order to Nixon-Egli Equipment Co. of Tracy, CA for the purchase of one new Midland SPR-6 road widener on behalf of the Department of Public Works and Facilities Road Maintenance Division in the total amount of \$138,290. Funding is provided by the Department of Public Works and Facilities FY 2015-16 Final Budget.

BACKGROUND

The Department of Public Works and Facilities Fleet Services Division (DPWF) submitted a request to purchase one new road widener on behalf of the Road Maintenance Division. Due to the limited number of sources for road wideners in the Northern California region it was determined that sending out a competitive bid would not generate sufficient competition. Purchasing Policy Manual (PPM) Section 7.1 allows for the negotiated purchase of new or used heavy equipment when deemed beneficial by the requesting department and the Purchasing Agent.

DPWF obtained a price quote from Nixon-Egli Equipment Co. who is the only authorized dealer of Midland Equipment products in the State of California. DPWF determined that the Midland SPR-6 road widener meets the department's operational requirements and is consistent with the department's inventory of repair parts and equipment maintenance programs.

Therefore, your Board's approval is required to proceed with the award of a purchase order to Nixon-Egli Equipment Co. in the total amount of \$138,290.

FISCAL IMPACT

Funding for the resulting purchase order is budgeted within the Department of Public Works and Facilities Road Maintenance FY 2015-16 Final Budget. The vehicle is also included in the FY 2015-16 Master Fixed Asset List.

Cc: Cynthia Taylor, Sr. Administrative Services Officer – Department of Public Works and Facilities
Chuck Gordon, Fleet Operations Manager – Department of Public Works and Facilities
Kevin Taber, Road Maintenance Division Manager – Department of Public Works and Facilities

