



MEMORANDUM

County Executive Office

DATE: January 26, 2016
TO: Honorable Board of Supervisors
FROM: Dave Snyder, Economic Development Director
By: Joel Joyce, Management Analyst II
SUBJECT: Sierra Foothills Meat Company Grant Agreement

ACTION REQUESTED

Authorize the County Executive Officer to execute a grant agreement upon the review and approval of County Counsel and Risk Management with the Sierra Foothills Meat Company for \$50,000, as a partial match for the United States Department of Agriculture Value Added Producer Grant, specific to conducting a feasibility study and business plan related to locating an animal processing and cut and wrap facility in Placer County.

BACKGROUND

As part of the County's economic development goals to serve our residents and create livable wage jobs, Placer County, in partnership with local ranchers collaborated on a United States Department of Agricultural (USDA) Value-Added Producer Grant (VAPG). The grant was formally awarded in November 2015 for \$75,000 to conduct a feasibility study and develop a business plan for a producer-owned, USDA inspected animal harvest and processing facility in Placer County. As part of the grant requirements, Placer County has agreed to match up to \$50,000.

The animal harvest and processing facility would provide harvest and cut/wrap services to producers from Placer and Nevada Counties and throughout the greater Sacramento Region. The facility would be owned by local producers, and be available for use by all interested producers. The intent of this facility is to provide livestock producers with the key infrastructure piece they need in order to direct-market their livestock products to the widest available audience.

FISCAL IMPACT

The grant amount of \$50,000 will be utilized in matching the USDA VAPG in the amount of \$75,000. The remaining \$25,000 will be matched through in-kind benefits. Placer County's funding will be specifically invested in development of a feasibility study and business plan for the facility. The funding is budgeted in the FY 2015-16 approved Final budget within the Community and Agency Support.

