



MEMORANDUM
ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES
County of Placer

TO: Board of Supervisors
FROM: Brett Wood, Purchasing Manager
SUBJECT: Video Visitation Solution

DATE: April 19, 2016

ACTION REQUESTED

Authorize rejection of two (2) responses received for video visitation solution services under Request for Proposals No. 10508; and

Authorize the Purchasing Manager to sign all required documents.

BACKGROUND

The Placer County Sheriff's Office (PCSO) requires a qualified firm to provide a reliable, cost effective inmate video visitation solutions (VVS) for the Placer County Jail in Auburn and the South Placer County Adult Correctional Facility in Roseville. The VVS would allow the general public the option of remote visits or onsite video visitation with individuals incarcerated in Placer County jails.

To identify a qualified firm, the PCSO enlisted the assistance of the Procurement Services Division to develop Request for Proposals (RFP) No. 10508. One hundred seven firms were notified of the solicitation, sixty-two firms accessed the documents, and two (2) formal responses were submitted by Black Creek Integrated Systems Corp. of Irondale, AL and Corrections Technology Group LLC of Coeur d'Alene, ID. The low number of responses is attributed to the specialized nature of this service in a public safety environment.

An evaluation panel comprised of representatives from the PCSO reviewed the responses in accordance with the evaluation criteria contained within the solicitation.

Following an extensive review and information gathered throughout the evaluation process, the evaluation panel recommends rejecting the two (2) responses. The Procurement Services Division notified the responding firms of the County's intent to reject the responses. No protests have been received in connection with the decision.

The VVS services are currently provided by the inmate phone services provider and will continue to be provided through our existing contract with that firm.

Therefore, your Board's approval is required to proceed with the rejection of the two (2) responses received under RFP No. 10508.

FISCAL IMPACT

There is no fiscal impact associated with this action.

cc: Mark Giacomini, Administrative Services Manager – Sheriff's Office
Rosie Dreher, Senior Administrative Services Officer – Sheriff's Office

