



**MEMORANDUM**  
**ADMINISTRATIVE SERVICES**  
**PROCUREMENT DIVISION**  
County of Placer

TO: Board of Supervisors  
FROM: Brett Wood, Purchasing Manager  
SUBJECT: Portable and Mobile Radios – Motorola Solutions, Inc.

---

**ACTION REQUESTED**

Approve the award of a purchase order with Motorola Solutions, Inc. of Schaumburg, IL for the purchase of 10 Motorola brand digital radios in the total aggregate amount of \$60,268. Funding is provided by the Probation Department's FY 2016-17 Final Budget.

Authorize the Purchasing Manager to sign all required documents.

**BACKGROUND**

On February 4, 2003, your Board approved the Countywide Radio Network Strategic Plan which provided a solution for upgrading the County's aging radio communications systems onto a new digital radio network which meets the Federal Communications Commission's Public Safety Frequency Spectrum requirements and significantly enhances interoperability capabilities essential to effectively protect and serve the citizens of Placer County.

In order to successfully migrate the County's user departments onto the new digital radio network being implemented, departments are fiscally responsible for the purchase of subscriber units, both mobile and portable, which best meet their operational needs.

The Probation Department submitted a request to purchase five (5) Motorola portable digital radio units in the amount of \$30,829 and five (5) Motorola mobile digital radio units in the amount of \$29,439 from Motorola Solutions, Inc. The requested mobile units will be installed in the Probation Department's vehicles and the portable units will be used by staff when in the field. The units have been reviewed and approved by the Administrative Services' Telecommunications Division. Both portable and mobile radios have an average useful life of 10 years. The Motorola brand equipment is in compliance with County standards and fully integrates with the County's new digital radio network and legacy systems.

Motorola Solutions' proposal for the purchase of portable and mobile digital radios is based on the Los Angeles County Radio Communications Agreement pricing structure. The Purchasing Policy Manual Section 1.3(e)(3) permits contracting with a vendor that was awarded an agreement by another public agency as the result of a competitive process without further competitive bidding by Placer County. The Los Angeles County agreement meets this criteria.

Per the Purchasing Policy Manual Section 2.1(c), your Board's approval is required to proceed with the award of a purchase order to Motorola Solutions, Inc. in the amount of \$60,268.

**FISCAL IMPACT**

The equipment is included in the Probation Department's FY 2016-17 Master Fixed Asset List and funds are included in the Probation Department's FY 2016-17 Final Budget.

cc: Chris Artim, Administrative Services Officer  
Dieter Wittenberg, Information Technology Manager

