COUNTY OF Placer

MEMORANDUM
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT DIVISION
County of Placer

TO:	Board of Supervisors	DATE:	October 23, 2018
FROM:	Brett Wood, Purchasing Manager		
SUBJECT:	Motorola Portable and Mobile Radios and Accessories – Motorola Solutions, Inc.		

ACTION REQUESTED
Approve an agreement with Motorola Solutions, Inc of Schaumburg, IL for Motorola portable and mobile radios and compatible accessories, in the maximum amount of $200,000 for the period of October 1, 2018 to September 30, 2019. Funding is provided by County departments in the FY 2018-19 Final Budget and will be included in respective departments' future requested budgets.

Approve the option to renew the agreement on a year to year basis for two (2) additional one-year periods in a maximum amount of not more than 10 percent over $200,000 annually.

Authorize the Purchasing Manager to sign all required documents subject to departmental concurrence and available funding.

BACKGROUND
The Administrative Services Department, Telecommunications Division maintains the County's Public Safety radio network. The network is comprised of digital radio infrastructure and of thirty-six conventional two-way radio repeater systems, two public safety dispatch centers, and approximately one thousand eight hundred mobile/portable radio units. County departments such as the District Attorney's Office, Department of Public Works and Facilities, Probation, the Sheriff's Office, and Placer County Fire purchase Motorola brand portable and mobile radios which are compatible with and supported by the County's Public Safety radio systems.

On September 15, 2015, your Board approved the annual renewal of an agreement with Motorola Solutions, Inc. of Schaumburg, IL for the countywide purchase of Motorola brand portable and mobile radios and compatible parts and accessories on an as-needed basis. The most recent agreement expired September 30, 2018.

Motorola Solutions has agreed to renew for another one-year term with pricing subject to the Houston-Galveston Area Council (HGAC) discounts. HGAC is a regional council of governments governed by a board comprised of 35 elected officials from 13 county regions. The Board awards all contracts, which are made available to local governments nationwide, by virtue of a public competitive process. The same terms and conditions between the County and Motorola set forth in Contract No. KN020988 will continue to be honored. The portable and mobile radios are priced at 25% off and accessories will be priced at 15% off.

The award amount exceeds the Purchasing Manager's authority and requires your Board's approval in accordance with the Procurement Policy. Therefore, your Board's approval is required to proceed with an award in a maximum aggregate amount of $200,000 to Motorola Solutions for Motorola portable and mobile radios and compatible accessories for the period from October 1, 2018, through September 30, 2019.

FISCAL IMPACT
Each department is responsible for budgeting properly for its own expenditures from the Countywide agreement. Funds are not encumbered until goods or services are provided.