

**MEMORANDUM  
COUNTY OF PLACER  
ADMINISTRATIVE SERVICES DEPARTMENT  
PROCUREMENT DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: March 8, 2011

SUBJECT: Recommendation to Extend Qualified List for Four Separate Levels of Information Technology Support Services, as the Result of Competitive Request for Qualifications No. 9764

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**ACTION REQUESTED**

Approve a one-year extension of a Qualified List for Four Separate Levels of Information Technology (IT) Support Services, as the result of competitive Request for Qualifications (RFQ) No. 9764.

**BACKGROUND**

On April 29, 2008, your Board approved the award of competitive RFQ No. 9764 for IT Support Services. As the result, four separate Qualified Lists for four categories of service were established for the period of May 1, 2008 through April 30, 2011. The Qualified Lists showing the approved firms are attached.

The four levels of technical support services identified in the RFQ include Level I: standalone computers; Level II: network-attached computers; Level III: trouble shooting of more complex network-related computer problems; and Level IV: implementation and support of complex local area networks and wide area networks. These services will be requested on an as-needed basis by County departments to provide additional technical support for special projects or for technical expertise that the County may lack among its own IT staff.

RFQ No. 9764 contained an option for the County to extend the Lists for two additional one-year periods. Based on the positive response from Administrative Services, IT Division, Procurement Services recommends that the first renewal option be exercised, extending the IT Qualified Lists through April 30, 2012.

**FISCAL IMPACT**

There is no immediate fiscal impact resulting from this action. Individual contracts will be negotiated with one or more firms as needed, and the resulting expenditures will be funded from existing budgets or project funds, as appropriate. Contracts of \$50,000.00 or less may be executed by the Purchasing Manager. Contracts greater than \$50,000.00 will require your Board's approval.

Attachment A: Qualified Lists

**TECHNOLOGY SERVICE LEVEL I**  
**STANDALONE WORKSTATION SERVICES**  
(listed in alphabetical order)

**NAME OF FIRM**

**CONTACT PERSON**

Acuity  
2351 Sunset Blvd., Ste. 170-516  
Rocklin, CA. 95765

Sherri Conover  
Phone: 916-760-7347  
Fax: 916-367-7715

Allied Network Solutions  
1358 Blue Oaks Blvd. Ste. 200  
Roseville, CA. 95678

Sherri Stanfill  
Phone: 916-774-2670  
Fax: 916-774-2654

Etech Resources  
10 Fullerton Ct. Ste. 102  
Sacramento, CA. 95825

Tina Gallaway  
Phone: 916-921-1500  
Fax: 916-290-0505

Informatix, Inc.  
1740 Creekside Oaks Dr. Ste. 175  
Sacramento, CA. 95833

Ron Zyber  
Phone: 916-830-1400  
Fax: 916-830-1403

Intratek  
5431 Industrial Drive  
Huntington Beach, CA. 92649

George Peters  
Phone: 714-892-0892  
Fax: 714-892-0845

Joseph Systems  
2521 Warren Dr. Ste. A  
Rocklin, CA. 95677

Jeanette Joseph  
Phone: 916-303-7200  
Fax: 916-303-7299

Legacy Solutions, Inc.  
1221 Pleasant Grove Blvd., Ste. 120  
Roseville, CA 95678

Covelle Jude  
Phone: 916-773-3280  
Fax: 916-773-2646

Modal Networks  
5410 Del Rio Rd.  
Sacramento, CA 95822

Brian Kennedy  
Phone: 916-215-8782  
Fax: 916-447-3355

Sapphire Technologies, LLC  
1545 River Park Drive, Ste 501  
Sacramento, CA 95815

Troy Therien  
Phone: 916-649-8330  
Fax: 916-914-2101

Segula Technologies, Inc.  
2240 Douglas Blvd. Ste 110  
Roseville, CA 95661

Valerie Berry  
Phone: 916-772-3700  
Fax: 916-772-3737

**TECHNOLOGY SERVICE LEVEL II**  
**NETWORK ATTACHED WORKSTATION SERVICES**  
(listed in alphabetical order)

**NAME OF FIRM**

**CONTACT PERSON**

Acuity  
2351 Sunset Blvd., Ste. 170-516  
Rocklin, CA. 95765

Sherri Conover  
Phone: 916-760-7347  
Fax: 916-367-7715

Allied Network Solutions  
1358 Blue Oaks Blvd. Ste. 200  
Roseville, CA. 95678

Sherri Stanfill  
Phone: 916-774-2670  
Fax: 916-774-2654

Etech Resources  
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Joseph Systems  
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Rocklin, CA. 95677

Jeanette Joseph  
Phone: 916-303-7200  
Fax: 916-303-7299

Legacy Solutions, Inc.  
1221 Pleasant Grove Blvd., Ste. 120  
Roseville, CA 95678

Covelle Jude  
Phone: 916-773-3280  
Fax: 916-773-2646

Modal Networks  
5410 Del Rio Rd.  
Sacramento, CA 95822

Brian Kennedy  
Phone: 916-215-8782  
Fax: 916-447-3355

Sapphire Technologies, LLC  
1545 River Park Drive, Ste 501  
Sacramento, CA 95815

Troy Therien  
Phone: 916-649-8330  
Fax: 916-914-2101

Segula Technologies, Inc.  
2240 Douglas Blvd. Ste 110  
Roseville, CA 95661

Valerie Berry  
Phone: 916-772-3700  
Fax: 916-772-3737

**TECHNOLOGY SERVICE LEVEL III**  
**ADVANCED NETWORK RELATED SERVICES**

(listed in alphabetical order)

| <b><u>NAME OF FIRM</u></b>   | <b><u>CONTACT PERSON</u></b>                                |
|--|---|
| Acuity<br>2351 Sunset Blvd., Ste. 170-516<br>Rocklin, CA. 95765                      | Sherri Conover<br>Phone: 916-760-7347<br>Fax: 916-367-7715  |
| Allied Network Solutions<br>1358 Blue Oaks Blvd. Ste. 200<br>Roseville, CA. 95678    | Sherri Stanfill<br>Phone: 916-774-2670<br>Fax: 916-774-2654 |
| Etech Resources<br>10 Fullerton Ct. Ste. 102<br>Sacramento, CA. 95825                | Tina Gallaway<br>Phone: 916-921-1500<br>Fax: 916-290-0505   |
| Hammond Consulting<br>1809 Avenida Martina<br>Roseville, CA. 95747                   | Doug Hammond<br>Phone: 916-412-5752<br>Fax: 916-771-5752    |
| Informatix, Inc.<br>1740 Creekside Oaks Dr. Ste. 175<br>Sacramento, CA. 95833        | Ron Zyber<br>Phone: 916-830-1400<br>Fax: 916-830-1403       |
| Intratek<br>5431 Industrial Drive<br>Huntington Beach, CA. 92649                     | George Peters<br>Phone: 714-892-0892<br>Fax: 714-892-0845   |
| Joseph Systems<br>2521 Warren Dr. Ste. A<br>Rocklin, CA. 95677                       | Jeanette Joseph<br>Phone: 916-303-7200<br>Fax: 916-303-7299 |
| Legacy Solutions, Inc.<br>1221 Pleasant Grove Blvd., Ste. 120<br>Roseville, CA 95678 | Covelle Jude<br>Phone: 916-773-3280<br>Fax: 916-773-2646    |
| Modal Networks<br>5410 Del Rio Rd.<br>Sacramento, CA 95822                           | Brian Kennedy<br>Phone: 916-215-8782<br>Fax: 916-447-3355   |
| Segula Technologies, Inc.<br>2240 Douglas Blvd. Ste 110<br>Roseville, CA 95661       | Valerie Berry<br>Phone: 916-772-3700<br>Fax: 916-772-3737   |

**TECHNOLOGY SERVICE LEVEL IV**  
**ADVANCED NETWORK RELATED SERVICES**

(listed in alphabetical order)

| <b><u>NAME OF FIRM</u></b>   | <b><u>CONTACT PERSON</u></b>                                |
|--|---|
| Acuity<br>2351 Sunset Blvd., Ste. 170-516<br>Rocklin, CA. 95765                      | Sherri Conover<br>Phone: 916-760-7347<br>Fax: 916-367-7715  |
| Allied Network Solutions<br>1358 Blue Oaks Blvd. Ste. 200<br>Roseville, CA. 95678    | Sherri Stanfill<br>Phone: 916-774-2670<br>Fax: 916-774-2654 |
| Direct Apps<br>1430 Blue Oaks Blvd. Ste. 270<br>Roseville, CA. 95747                 | Matt Toto<br>Phone: 916-787-2213<br>Fax: 916-787-1210       |
| Hammond Consulting<br>1809 Avenida Martina<br>Roseville, CA. 95747                   | Doug Hammond<br>Phone: 916-412-5752<br>Fax: 916-771-5752    |
| Informatix, Inc.<br>1740 Creekside Oaks Dr. Ste. 175<br>Sacramento, CA. 95833        | Ron Zyber<br>Phone: 916-830-1400<br>Fax: 916-830-1403       |
| Intratek<br>5431 Industrial Drive<br>Huntington Beach, CA. 92649                     | George Peters<br>Phone: 714-892-0892<br>Fax: 714-892-0845   |
| Joseph Systems<br>2521 Warren Dr. Ste. A<br>Rocklin, CA. 95677                       | Jeanette Joseph<br>Phone: 916-303-7200<br>Fax: 916-303-7299 |
| Legacy Solutions, Inc.<br>1221 Pleasant Grove Blvd., Ste. 120<br>Roseville, CA 95678 | Covelle Jude<br>Phone: 916-773-3280<br>Fax: 916-773-2646    |
| Modal Networks<br>5410 Del Rio Rd.<br>Sacramento, CA 95822                           | Brian Kennedy<br>Phone: 916-215-8782<br>Fax: 916-447-3355   |
| Segula Technologies, Inc.<br>2240 Douglas Blvd. Ste 110<br>Roseville, CA 95661       | Valerie Berry<br>Phone: 916-772-3700<br>Fax: 916-772-3737   |

