

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Jim Boggan, Purchasing Manager *JB*  
DATE: January 12, 2010  
SUBJECT: Approve the Award of Competitive Bid No. 9952 to Placer Equipment Rentals and Hertz Equipment Rental Corporation for Local Equipment Rentals in the Maximum Aggregate Amount of \$166,000.00

**ACTION REQUESTED**

Approve the award of competitive Bid No. 9952 to Placer Equipment Rentals of Auburn and Hertz Equipment Rental Corporation of Roseville for local equipment rentals in the maximum aggregate amount of \$166,000.00, and authorize the Purchasing Manager to sign four resulting Blanket Purchase Orders (BPOs).

**BACKGROUND**

On behalf of the Facility Services Department and the Department of Public Works (DPW) – Road Maintenance Division, the Procurement Services Division solicited bids for the County's local rental requirements for equipment to be used in accomplishing County projects. Twenty vendors were notified of Invitation for Bid (IFB) No. 9952 which was also posted on the County's website. The Bid indicated that the County intends to award multiple BPOs to assure economical availability of required equipment at prime County locations. Attachment A provides a comparison of the bids submitted by the six responsive firms. Placer Equipment Rentals submitted the only bid for the Auburn area. The remaining bids were evaluated for lowest price based the expected percentage of hourly, daily, and weekly use. The evaluation shows that Hertz Equipment Rental submitted the most favorable pricing for the Rocklin/Roseville area.

Based on these bidders' responsiveness to the bid and their favorable pricing, staff recommends approval to award the resulting BPOs to Placer Equipment Rentals and Hertz Equipment Rental in the following maximum amounts: Placer Equipment Rentals – Facility Services in the amount of \$49,000.00 and DPW in the amount of \$47,500.00, and Hertz Equipment Rental – Facility Services in the amount of \$22,000.00 and DPW in the amount of \$47,500.00. Both, Placer Equipment Rentals and Hertz Equipment Rental are registered local vendors.

**FISCAL IMPACT**

The two Facility Services BPOs will total \$71,000.00 and the two DPW BPOs will total \$95,000.00, fulfilling the County's consolidated local equipment rental requirements in the maximum aggregate amount of \$166,000.00. The Departments' Fiscal Impact Statements are Attachment B.

Attachments: A. Bid Evaluation  
B. Fiscal Impact Statements

cc: Dan Olsen, Facility Services  
Cindy McCallister, Facility Services Administration  
Kevin Taber, Public Works Road Division  
Dena Beyer, DPW Administration

COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9952
Title: Local Equipment Rentals
Due Date: 12/9/09

Buyer Name: Ben Bramer
Phone: 530-989-4257
Estimated Award Date: 1/26/10

(Recommended award is highlighted)

Main table with columns for Item No, Item Description, City, Rate/Hour, Rate/Day, Rate/Week, Rate/Hour, Rate/Day, Rate/Week, Rate/Hour, Rate/Day, Rate/Week, Rate/Hour, Rate/Day, Rate/Week, Rate/Hour, Rate/Day, Rate/Week. Includes subtotals and a summary row at the bottom.

NOTES: All American - Environmental Fee = \$10.00; Recharging and repair charges (if applicable)
Hertz - Hourly Rate = 1 day minimum, Delivery Charge = \$30.00 per hour pickup and delivery within 200 miles
Holt - Hourly Rate = 3 hr minimum, \$8.00 per invoice
Placer Equip - Hourly Rate = 3 hr minimum, Daily Rate = 8 hr, Weekly Rate = 5 day work week, Delivery - 1 tow bed - \$75.00 per hour (2 hour min), one-ton - \$50.00 per hour (2 hour min) Fuel - \$8.00 per gallon
Sunbelt - All rates quoted based on 8 hours a day, 40 hours per 5 day work week Delivery Charges - \$50.00 per pickup and delivery, Environmental fees, and Fuel Charges (if applicable)
United Rentals - Environmental Fee = 48%; Fuel Charges (if applicable) = market rate

Handwritten number 781



**Bid No.** 9952  
**Title:** Local Equipment Rentals  
**Due Date:** 12/9/09

Item No	Item Description	Qty	Rate/Hour	Rate/Day	Rate/Week	
1	54" Sheepfoot		85.00	250.00	725.00	
2	Stump Cutter 20hp Gas 6" Cutting depth		15.00	55.00	315.00	
3	Trencher 12" Id with 35 hp		25.00	195.00	590.00	
4	Trencher Walk Behind 9 hp		20.00	100.00	300.00	
5	35 lb Chipping hammer		10.00	45.00	150.00	
6	3 000 psi Pressure Washer 5 gpm gas		15.00	75.00	250.00	
7	5 Yard Dump Truck		20.00	150.00	450.00	
8	Concrete Saw, 9 hp Walk Behind		10.00	50.00	250.00	
9	Double Axle Trailer, 6 x 14		5.00	18.00	90.00	
10	Gas Weed eater		5.00	30.00	90.00	
11	8 000 lbs Forklift - Construction, 30" lift		20.00	150.00	525.00	
12	5 hp Gas Tiler		10.00	45.00	150.00	
13	10kW Diesel Generator		20.00	95.00	250.00	
14	25kW Diesel Generator		10.00	80.00	250.00	
15	Platform Genie Hoist, 950 lbs cap		10.00	60.00	250.00	
16	Cut Off Saw		10.00	60.00	250.00	
17	Tamper (Pammer) Compactor		10.00	70.00	250.00	
18	Air Drill 1/2"		10.00	35.00	145.00	
19	Diesel Compressor 250 CFM		20.00	175.00	500.00	
20	80/90 to Paving Breaker		10.00	40.00	125.00	
21	John Deere 564 Loader		60.00	425.00	1,600.00	
22	66" Sheepfoot		50.00	375.00	1,100.00	
23	84" Sheepfoot		55.00	450.00	1,400.00	
24	35' Boom Truck					
25	42' Boom Truck					
26	Caterpillar 14G Motor Grader		125.00	865.00	2,600.00	
27	Case 580 Backhoe		25.00	195.00	550.00	
28	Trencher with Rock Wheel					
29	19" Wheel Rubber Tire Roller					
30	Soil Compactor		10.00	50.00	150.00	
31	Concrete Mixer		15.00	65.00	240.00	
32	Concrete Trailer		5.00	25.00	150.00	
33	Bobcat		20.00	165.00	495.00	
34	Discount from Standard Rental Price				15%	
35	Discount from Standard Price for the rental				0%	
			<b>Subtotal</b>	\$ 705.00	\$ 4,353.00	\$ 14,010.00
			<b>Sales Tax</b>	61.59	380.89	1,225.88
			<b>Bid Total</b>	\$ 766.59	\$ 4,733.89	\$ 15,235.88
			<b>Weight</b>	76.67	420.17	9,141.53
			<b>LVP</b>			
			<b>Prompt Pay Disc</b>			
			<b>Ref Price</b>			10,638.36

NOTES: An American Environmental Fee = \$10.00 Re-Jue Hertz Hourly Rate = 1 day minimum, Delivery Ch Hertz Hourly Rate = 3 hr minimum, \$8.00 per trip Placer Equip Hourly Rate = 3 hr minimum, Daily Fuel Sunbelt All rates quoted based on 8 hours a day, United Rentals Environmental Fee = 48%, Fuel C

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# MEMORANDUM

DEPARTMENT OF PUBLIC WORKS  
County of Placer

TO: Honorable Board of Supervisors

DATE: December 17, 2009

FROM: Ken Grehm, Director

SUBJECT: **FISCAL IMPACT STATEMENT**  
Provide Equipment Rental

Hertz Equipment Rental for the Roseville / Rocklin areas and Placer Equipment Rentals for the Auburn area, for \$47,500.00 each.

Sufficient funding has been budgeted in the combined amount of \$95,000.00 in the FY 2009-10 Roads budget.

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: James Durfee, Director  
DATE: December 16, 2009  
SUBJECT: **Fiscal Impact Statement**  
Renewal of BPO16341 for Equipment Rental

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The Department of Facility Services has budgeted appropriately for this expense in the Building Maintenance, Environmental Utility, and Parks Division budgets. Therefore, there is sufficient funding available for this BPO.

