


**MEMORANDUM**  
**COUNTY OF PLACER**  
**ADMINISTRATIVE SERVICES DEPARTMENT**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: December 19, 2006

SUBJECT: Approve the Award of Bid No. 9634 to Aramark Uniform Service for Uniform Rental and Laundry Services in the Maximum Aggregate Amount of \$244,986.00

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**ACTION REQUESTED**

Approve the award of Bid No. 9634 to Aramark Uniform Service of Sacramento for uniform rental and laundry services in the maximum aggregate amount of \$244,986.00, and authorize the Purchasing Manager to sign the resulting blanket purchase orders.

**BACKGROUND**

Uniform rental and laundry service are required for certain classifications of County employees. Additional items such as shop towels, floor mats and lab coats are also required for individual operations. Due to the high initial cost to the vendor associated with outfitting approximately 335 County employees, these contracts are awarded for a three-year term.

Bid No. 9634 was sent to eleven registered vendors and was posted on the County website. Four bidders responded within the bid deadline. A summary of the recommended awards is submitted as Attachment A. No registered local vendors submitted a bid. The bid requested pricing on typical estimated annual quantities of uniforms, towels, etc. Aramark Uniform Service submitted the lowest bid of \$49,786.10.

Eight Blanket Purchase Orders, with three-year terms, have been requested by the following departments and are recommended for approval: Central Services - \$750.00; Telecommunications Division - \$3,000.00; Facility Services - \$82,500.00; Health & Human Services (Animal Control, Medical Clinics and Laboratory) - \$23,256.00; Department of Public Works (Fleet Services) - \$36,000.00; Department of Public Works (Road Maintenance) - \$67,500.00; Department of Public Works (Transit) - \$19,980.00; and Department of Public Works (TART) - \$12,000.00.

The total award amount of \$244,986.00 is based upon requisition amounts submitted prior to the bid which considered current pricing and any projected increase in volume over the three-year contract period due to changes/increases in staffing and facility requirements. The bid prices came in lower this year and the BPO amounts are a not to exceed figure and only actual expenditures will be recorded against the blanket purchase orders.

**FISCAL IMPACT**

The departments/divisions utilizing these services budget appropriately for these routine operational expenses.

Attachment A: Bid Evaluation and Award Recommendation



**BID EVALUATION & AWARD RECOMMENDATION**

**Bid No.** 9634

**Title:** Uniform Rental & Laundry Services

**Due Date:** 1/1/13/06

**Buyer Name:** Jon Manning

**Phone:** 530-889-4290

**Estimated Award Date:** 12/19/06

*(Recommended award is highlighted)*

Item No.	Item Description	Qty	Aramark Uniform Service			Cintas			Ameripride Uniform Services			Mission Linen & Uniform		
			Unit Price	Extension	Net 30	Unit Price	Extension	Net 30	Unit Price	Extension	Net 30	Unit Price	Extension	Net 30
1	Mens Work Shirt short/long sleeve d/c blend	750	0.14	105.00	2% 10 days, Net 30	0.22	165.00	Net 30	0.25	187.50	2% 30 days, Net 30	0.34	255.00	
2	Womens Work Shirt short/long sleeve d/c	150	0.14	21.00	2% 10 days, Net 30	0.22	33.00	2% 10 days, Net 30	0.25	37.50	2% 30 days, Net 30	0.34	51.00	
3	Mens Work Shirt short/long sleeve 100% ctn	700	0.175	122.50	2% 10 days, Net 30	0.30	210.00	2% 10 days, Net 30	0.35	245.00	2% 30 days, Net 30	0.34	238.00	
4	Womens Work Shirt short/long sleeve cotton	150	0.175	26.25	2% 10 days, Net 30	0.30	45.00	2% 10 days, Net 30	0.35	52.50	2% 30 days, Net 30	0.36	54.00	
5	Mens Executive Shirt, short or long sleeve	75	0.17	12.75	2% 10 days, Net 30	0.29	21.75	2% 10 days, Net 30	0.39	29.25	2% 30 days, Net 30	0.40	30.00	
6	Womens Executive Shirt short or long sleeve	30	0.17	5.10	2% 10 days, Net 30	0.29	8.70	2% 10 days, Net 30	0.39	11.70	2% 30 days, Net 30	0.40	12.00	
7	Mens Polo Shirt, short sleeve	150	0.17	25.50	2% 10 days, Net 30	0.25	37.50	2% 10 days, Net 30	0.35	52.50	2% 30 days, Net 30	0.40	60.00	
8	Womens Polo Shirt, short sleeve	100	0.17	17.00	2% 10 days, Net 30	0.25	25.00	2% 10 days, Net 30	0.35	35.00	2% 30 days, Net 30	0.40	40.00	
9	Mens Work Trousers dacron/cotton blend	50	0.15	7.50	2% 10 days, Net 30	0.20	10.00	2% 10 days, Net 30	0.36	18.00	2% 30 days, Net 30	0.36	18.00	
10	Womens Cut Work Trousers dacron/cotton	150	0.15	22.50	2% 10 days, Net 30	0.20	30.00	2% 10 days, Net 30	0.36	54.00	2% 30 days, Net 30	0.36	54.00	
11	Mens Work Jeans 100% cotton denim	1260	0.235	296.10	2% 10 days, Net 30	0.30	378.00	2% 10 days, Net 30	0.43	541.80	2% 30 days, Net 30	0.65	819.00	
12	Womens Cut Work Jeans, 100% cotton	100	0.235	23.50	2% 10 days, Net 30	0.22	22.00	2% 10 days, Net 30	0.43	43.00	2% 30 days, Net 30	0.65	65.00	
13	Mens Executive Slacks	30	0.21	6.30	2% 10 days, Net 30	0.25	7.50	2% 10 days, Net 30	0.40	12.00	2% 30 days, Net 30	0.85	25.50	
14	Womens Executive Slacks	30	0.21	6.30	2% 10 days, Net 30	0.25	7.50	2% 10 days, Net 30	0.40	12.00	2% 30 days, Net 30	0.85	25.50	
15	Coveralls, dacron/cotton blend	10	0.305	3.05	2% 10 days, Net 30	0.35	3.50	2% 10 days, Net 30	0.55	5.50	2% 30 days, Net 30	0.85	8.50	
16	Coveralls, 100% cotton	95	0.40	38.00	2% 10 days, Net 30	0.50	47.50	2% 10 days, Net 30	0.68	64.60	2% 30 days, Net 30	1.10	104.50	
17	Lab Coat (Medical)	30	0.24	7.20	2% 10 days, Net 30	0.25	7.50	2% 10 days, Net 30	0.32	9.60	2% 30 days, Net 30	0.55	16.50	
18	Shop Coat	5	0.225	1.13	2% 10 days, Net 30	0.25	1.25	2% 10 days, Net 30	0.42	2.10	2% 30 days, Net 30	0.60	3.00	
19	Bib Apron, 2 pocket	30	0.09	2.70	2% 10 days, Net 30	0.20	6.00	2% 10 days, Net 30	0.25	7.50	2% 30 days, Net 30	0.18	5.40	
20	Glass Towels	40	0.09	3.60	2% 10 days, Net 30	0.10	4.00	2% 10 days, Net 30	0.08	3.20	2% 30 days, Net 30	0.10	4.00	
21	Bar Mops	140	0.08	11.20	2% 10 days, Net 30	0.15	21.00	2% 10 days, Net 30	0.08	11.20	2% 30 days, Net 30	0.10	14.00	
22	Massage Towels	140	0.14	19.60	2% 10 days, Net 30	0.20	28.00	2% 10 days, Net 30	0.12	16.80	2% 30 days, Net 30	0.10	14.00	
23	Shop Towels	1000	0.033	33.00	2% 10 days, Net 30	0.06	60.00	2% 10 days, Net 30	0.04	40.00	2% 30 days, Net 30	0.04	40.00	
24	Printer's Towels	50	0.07	3.50	2% 10 days, Net 30	0.00	0.00	2% 10 days, Net 30	0.06	3.00	2% 30 days, Net 30	0.05	2.50	
25	3 x 4 Floor Mat	15	1.18	17.70	2% 10 days, Net 30	1.25	18.75	2% 10 days, Net 30	1.44	21.60	2% 30 days, Net 30	1.60	24.00	
26	4 x 6 Floor Mat	25	2.18	54.50	2% 10 days, Net 30	2.00	50.00	2% 10 days, Net 30	1.99	49.75	2% 30 days, Net 30	3.00	75.00	
27	3 x 5 Mat Scraper	5	0.85	4.25	2% 10 days, Net 30	2.00	10.00	2% 10 days, Net 30	1.25	6.25	2% 30 days, Net 30	1.85	9.25	
28	3 x 10 Floor Runner	20	2.35	47.00	2% 10 days, Net 30	3.00	60.00	2% 10 days, Net 30	2.49	49.80	2% 30 days, Net 30	4.00	80.00	
29	Dust Mop, 22"	14	0.40	5.60	2% 10 days, Net 30	1.00	14.00	2% 10 days, Net 30	0.47	6.58	2% 30 days, Net 30	0.95	13.30	
30	Wet Mop	2	1.20	2.40	2% 10 days, Net 30	1.25	2.50	2% 10 days, Net 30	0.75	1.50	2% 30 days, Net 30	1.40	2.80	
31	Steam Towels	25	0.12	3.00	2% 10 days, Net 30	0.29	7.25	2% 10 days, Net 30	0.12	3.00	2% 30 days, Net 30	0.18	4.50	
32	Bib Apron, no pocket	30	0.09	2.70	2% 10 days, Net 30	0.30	9.00	2% 10 days, Net 30	0.25	7.50	2% 30 days, Net 30	0.24	7.20	
<b>Subtotal</b>				957.43		1,351.20		1,641.23		1,641.23		Subtotal	2,175.45	
<b>Weekly Bid</b>				957.43		1,351.20		1,641.23		1,641.23		Weekly Bid	2,175.45	
<b>Annual Bid</b>				\$49,786.10		\$70,262.40		\$85,343.96		\$85,343.96		Annual Bid	\$110,860.93	
<b>Prompt Pay Disc</b>				0.00		0.00		0.00		0.00		Prompt Pay Disc	2,262.47	
<b>General Service for Tahoe &amp; South Placer - No BBP Services</b>														
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(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.  
 (2) Invoice Terms of less than 20 days cannot be considered.

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