


MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: December 5, 2006

SUBJECT: Approve Award of Bid No. 9628 for De-icing Sand to Hansen Bros. Enterprises and Teichert Aggregates in the Maximum Cumulative BPO Amount of \$112,000.00

ACTION REQUESTED

Award Bid No. 9628 for de-icing sand to Hansen Bros. Enterprises of Grass Valley, CA, and Teichert Aggregates of Sacramento, CA, and authorize the Purchasing Manager to sign the resulting blanket purchase orders in the cumulative amount of \$112,000.00.

BACKGROUND

Bids were solicited on behalf of the Road Maintenance Division for annual contracts for de-icing sand and sand hauling services for the County's road maintenance program. The bid award recommendations are based on the most favorable combinations of sand and hauling costs for various destinations resulting from Bid No. 9628, de-icing sand, and Bid No. 9629, sand hauling services. The evaluation methodology was clearly spelled out in both bid solicitations. Three firms responded to the sand bid, and five firms responded to the hauling bid. The total recommended award amount for transportation of sand is under \$50,000.00, so does not require Board approval. A summary of the recommended awards is submitted as Exhibit A. A complete bid evaluation is on file with the Clerk of the Board. The resulting blanket purchase orders shall be effective for the period December 5, 2006 through December 31, 2007.

FISCAL IMPACT

The blanket purchase orders resulting from this recommendation will total \$112,000.00. Public Works budgets sufficiently for these road maintenance expenditures.

Attachment: Exhibit A, Award Recommendations

cc: Kevin Taber, Public Works
Cynthia Taylor, Public Works

**RECOMMENDED DE-ICING SAND AWARDS
PLACER COUNTY BID NO. 9628**

| <u>Destination</u> | <u>Price per Ton</u> | <u>Sales Tax</u> | <u>Total/Ton</u> | <u>Est. Tons</u> | <u>Total Cost</u> | <u>Transported by:</u> |
|--------------------|----------------------|------------------|------------------|------------------|-------------------|------------------------|
| Lincoln | \$ 10.25 | \$ 0.76 | \$ 11.01 | 300 | \$ 3,301.78 | Anthony Montero |
| Roseville | \$ 10.25 | \$ 0.76 | \$ 11.01 | 150 | \$ 1,650.89 | Anthony Montero |
| Cavitt Stallman | \$ 10.25 | \$ 0.76 | \$ 11.01 | 100 | \$ 1,100.59 | Anthony Montero |
| Loomis | \$ 10.25 | \$ 0.76 | \$ 11.01 | 100 | \$ 1,100.59 | Anthony Montero |
| Auburn | \$ 10.25 | \$ 0.76 | \$ 11.01 | 500 | \$ 5,502.97 | Anthony Montero |
| Colfax | \$ 10.25 | \$ 0.76 | \$ 11.01 | 500 | \$ 5,502.97 | Anthony Montero |
| Foresthill | \$ 10.25 | \$ 0.76 | \$ 11.01 | 500 | \$ 5,502.97 | Anthony Montero |
| | | | | | Total: | \$ 23,662.77 |

Total recommended award to Hansen Bros. (rounded): \$ 24,000.00

| <u>Destination</u> | <u>Price per Ton</u> | <u>Sales Tax</u> | <u>Total/Ton</u> | <u>Est. Tons</u> | <u>Total Cost</u> | <u>Transported by:</u> |
|--------------------|----------------------|------------------|------------------|------------------|-------------------|------------------------|
| Kingvale | \$ 12.00 | \$ 0.95 | \$ 12.95 | 300 | \$ 3,883.50 | Anthony Montero |
| Northstar | \$ 12.00 | \$ 0.95 | \$ 12.95 | 3,000 | \$ 38,850.00 | Anthony Montero |
| Tahoe City | \$ 12.00 | \$ 0.95 | \$ 12.95 | 3,500 | \$ 45,325.00 | Anthony Montero |
| | | | | | Total: | \$ 88,058.50 |

Total recommended award to Teichert Aggregates (rounded): \$ 88,000.00

Total Recommended Sand Awards: \$ 112,000.00