

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager

DATE: November 7, 2006

SUBJECT: Approve the Award of Bid No. 9618 for Clinical and Forensic Laboratory Services to Laboratory Corporation of America in the Maximum Aggregate Amount of \$125,000.00

ACTION REQUESTED

Approve the award of Bid No. 9618 for clinical and forensic laboratory services to Laboratory Corporation of America of San Diego for the period of December 1, 2006 through December 31, 2007, and authorize the Purchasing Manager to sign two resulting blanket purchase orders in the maximum aggregate amount of \$125,000.00.

BACKGROUND

The purpose of this bid was to select a provider to perform clinical laboratory services, forensic lab services, and pap smears and pathology evaluations to service walk-in patients throughout the County who are referred by County Clinics and other Health and Human Services divisions. Two separate BPOs are required for accounting purposes. Twenty-two firms, registered as Placer County vendors, were invited to bid and the Invitation for Bids was also posted on the County Website. Two firms submitted responsive bids. Neither firm was eligible for Local Vendor Preference. As the price evaluation at Attachment A shows, Laboratory Corporation of America was clearly the low bidder.

FISCAL IMPACT

Two blanket purchase orders are being recommended as follows: Systems of Care - \$16,250.00, and Community Clinics/Community Health - \$108,750.00 for a maximum aggregate amount of \$125,000.00. Health and Human Services divisions budget sufficiently for these planned expenditures.

Attachment A: Bid Evaluation Summary

cc: Stan Hapak, HHS/Admin
Doreen Drake, HHS/Admin

Jim Nissen, HHS/ASOC
Karen Jarvis, HHS/CAPP



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9618

Title: Clinical and Forensic Lab Services

Due Date: 10/12/06

Buyer Name: Jim Boggan

Phone: 530-889-4258

Estimated Award Date: 12/1/06

(Recommended award is highlighted)

Item No.	Item Description	Qty	Laboratory Corp of America		Unilab Corp. DBA Quest Diagnostics	
			Unit Price	Extension	Unit Price	Extension
1	Category 1, Clinical Lab Services	1	79,271.25	79,271.25	119,441.61	119,441.61
2	Category 2, CGMS Drug Confirmation	1	525.00	525.00	410.11	410.11
3	Category 3, Pap Smears/Pathology	1	20,437.50	20,437.50	30,450.00	30,450.00
4	Blood Draw, per Patient	NA	0.00		3.00	
5	Reference Lab Handling Fee	NA	0.00		8.00	
6	STAT Fee	NA	0.00		15.00	
7	Discount off std outpatient rates for other tests	NA	70%		50%	
8						
9						
			Subtotal	100,233.75	Subtotal	150,301.72
			Bid Total	100,233.75	Bid Total	150,301.72
			LVP	0.00	LVP	0.00
			Prompt Pay Disc	0.00	Prompt Pay Disc	0.00
			Ref. Price	\$100,233.75	Ref. Price	\$150,301.72

(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.

(2) Invoice Terms of less than 20 days cannot be considered.

Proposed Locations:

3227 Professional Dr, Auburn
1730 Santa Clara Ave, Roseville
720 Sunrise Blvd, Roseville
6809 Five Star Blvd, Rocklin
889 Alder Ave, Incline Village

3133 Professional Dr., Auburn
729 Sunrise Blvd, Roseville
151 N. Sunrise Blvd, Roseville
3100 Douglas Blvd, Roseville
8207 Sierra College Blvd, Granite Bay
No locations in Kings Beach Area - Proposed possible courier service

Attachment A 102