


**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: September 26, 2006

SUBJECT: Approve Renewal of Blanket Purchase Orders with Radiological Associates for Radiology Services for Personnel and HHS in the Maximum Aggregate Amount of \$224,500.00

ACTION REQUESTED

Approve renewal of Blanket Purchase Orders No. BP013133 (Personnel Department) and BP013153 (Health & Human Services Department) with Radiological Associates of Sacramento for radiology services, and authorize the Purchasing Manager to sign the resulting blanket purchase orders in the maximum amount of \$224,500.00.

BACKGROUND

HHS and the Managed Care/Medically Indigent Adult (MIA) program require local facilities for diagnostic radiology services when these services cannot be performed at the Medical Clinic. The services may be provided at any of the Radiological Associates of Sacramento locations including Auburn Imaging, Roseville Imaging, or at various hospitals. The services may include x-rays, ultrasound, mammography, nuclear medicine, MRIs and/or fluoroscopy.

The Personnel Department utilizes their blanket purchase order for pre-employment chest and lumbar spine x-ray screenings for specific positions that require heavy lifting. The x-ray screenings are part of the pre-employment procedures that Placer County has adopted.

The Purchasing Policy Manual Section 1.3(a) exempts expert and professional medical services from the competitive process. The prices charged are based on the current Medi-Cal rates. Due to the specialized and professional requirements, limited competition available, and the need for services in the geographic areas in close proximity to various County facilities, the Procurement Division recommends the renewal of this agreement with this service provider.

FISCAL IMPACT

Radiological Associates of Sacramento has agreed to renew the agreement with no changes in pricing, terms or conditions. HHS has requested a total contract value of \$200,000.00, and Personnel has requested a total contract value of \$24,500. Approximately 35% of the services provided to Managed Care/MIA clients will be reimbursed to the County by Medi-Cal, and the remaining balance has been budgeted sufficiently for the expenditures not reimbursed. The Personnel Department has budgeted sufficiently for their anticipated expenditures.

cc: Dr. Richard Burton – HHS
Karen Jarvis – HHS/Managed Care

Lori Haskins – HHS/Admin
Lori Walsh – Personnel

103

