


**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: David Seward, Purchasing Manager   
DATE: September 12, 2006  
SUBJECT: Approve Renewal of the County's Network Firewall Hardware and Software Maintenance Agreement with Fujitsu Transaction Solutions in the maximum amount of \$63,882.83.

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**ACTION REQUESTED**

Approve renewal of the County's maintenance agreement with Fujitsu Transaction Solutions of Sunnyvale, CA, to maintain the firewall security hardware and software for the County's data network, and authorize the Purchasing Manager to sign the resulting purchase order in the amount of \$63,882.83.

**BACKGROUND**

The Administrative Services, IT Network Operations Division, has standardized on Checkpoint software and Nokia hardware for the "firewall" that protects the County's data network.

Fujitsu is both a value-added partner of the Checkpoint software and Nokia's main service dealer in the Northern CA area. To maintain continuity of support, the IT Network Operations Division has made a strategic decision to use Fujitsu to continue maintaining both hardware and software components of the County's firewall system. Our current maintenance agreement with Fujitsu will expire on September 30, 2006. They have provided highly satisfactory support in the past. Section 1.3(i) of the Purchasing Policy provides an exemption from competitive bidding for data processing hardware and software.

**FISCAL IMPACT**

The total cost will be \$63,882.83 including applicable sales tax, and will provide maintenance of all the current software and hardware for the period October 1, 2006 through September 30, 2007. The department has budgeted appropriately for this expenditure.

cc: Clark Moots, Deputy Director – Admin Services/Information Technology  
Sandy Hammock – Administrative Services Officer

