

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: March 10, 2009

SUBJECT: Approve the Award of Competitive Bid No. 9878 to Hunt & Sons, Inc. for Oil and Lube Products for Maintenance of County Vehicles in the Maximum Aggregate Amount of \$100,000.00

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**ACTION REQUESTED**

Approve the award of competitive Bid No. 9878 to Hunt & Sons, Inc. for oil and lube products for maintenance of County vehicles in the maximum aggregate amount of \$100,000.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders (BPOs).

**BACKGROUND**

On behalf of the Department of Public Works/Fleet Services Division and Placer County Fire, the Procurement Services Division solicited bids for oil and lube products to be purchased on an as needed basis. Nine vendors were notified electronically of Invitation for Bid (IFB) No. 9878 which was also posted on the County's website. Bid responses were received from the following vendors: Hunt & Sons, Inc of Sacramento, CA, Ramos Oil Company of West Sacramento, CA, and Reliable Mobile Fleet Service of Rocklin, CA.

Bid evaluation considered the lowest reference bid total, applicable sales tax, local vendor preference, early payment discount, and compliance to specifications. Hunt & Sons, Ramos Oil, and Reliable Mobile Fleet Services are registered Placer County local vendors. Hunt & Sons, Inc was the lowest priced responsive bidder.

**FISCAL IMPACT**

The BPOs resulting from this recommendation will provide oil and lube products for the Placer County Departments in the maximum aggregate amount of \$100,000.00. The BPO amounts will be as follows: DPW in the maximum amount of \$85,000.00 and Placer County Fire in the maximum amount of \$15,000.00. The Departments' Fiscal Impact Statements are attached.

Attachments: A - DPW Fiscal Impact Statement  
B - Office of County Executive Fiscal Impact Statement  
C - Bid Tabulation

cc: Chuck Gordon, DPW, Fleet Services  
Cynthia Taylor, DPW, Administration  
Frank Quadro, Placer County Fire  
Linda Oakman, CEO Administration

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# MEMORANDUM

DEPARTMENT OF PUBLIC WORKS  
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: February 17, 2009

SUBJECT: **Fiscal Impact Statement**  
Purchase of Fixed Assets: Annual Lube and Oil Products BPO.

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Sufficient funding has been budgeted in the amount of \$85,000 in the FY 2008 – 09 the in Fleet Services budget.

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**COUNTY OF PLACER**

**BOARD MEMBERS**

F. C. "ROCKY" RÖCKHOLM District 1	JIM HOLMES District 3
ROBERT M. WEYGANDT District 2	KIRK UHLER District 4
BRUCE KRANZ District 5	

**OFFICE OF  
COUNTY EXECUTIVE**  
THOMAS M. MILLER, County Executive Officer

175 FULWEILER AVENUE / AUBURN, CALIFORNIA 95603  
TELEPHONE: 530/889-4030  
FAX: 530/889-4023  
www.placer.ca.gov

**TO:** Honorable Board of Supervisors

**FROM:** Linda Oakman, Administrative Services Manager

**DATE:** January 16, 2009

**SUBJECT:** **Fiscal Impact Statement**  
RQ0048764 for Oil & Lube Products for Placer County Fire

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The requisition amount is \$15,000.00. The department has budgeted correctly for this purchase and funding is available in the current fiscal year budget.

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**  
PRICED ITEMS ONLY

Bid No. 9878  
Title: Oil & Lube Products  
Due Date: 2/1/09

Buyer Name: Ben Bramer  
Phone: 530-889-4257  
Estimated Award Date: 4/1/09

(Recommended award is highlighted)

Name of Firm		Hunt & Sons Inc	Ramos Oil Company	Reliable Mobile Fleet Service				
City/State		Sacramento/CA	West Sacramento/CA	Rocklin/CA				
Contact		Joe Hunt						
Telephone		916-383-4868	916-371-2570	916-543-7336				
Fax Number		916-383-1005	916-371-0635	916-543-7338				
FOB Delivery Time								
LVP Certified? <input type="checkbox"/>		Yes	Yes	Yes				
Invoice Terms <input type="checkbox"/>		2%/20 days, Net 30	Net 30	Net 30				
Item No	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
<b>Virgin Lube and Motor Oil</b>								
1	LE 15W-40 Bulk Container	1500	6.41	9,615.00	8.35	12,525.00	9.00	13,500.00
2	5W-30 Bulk Container	2000	6.32	12,640.00	7.31	14,620.00	9.22	18,440.00
3	LE 15W-40 55 Gallon	1000	6.66	6,660.00	8.55	8,550.00	9.45	9,450.00
4	15W-40 55 Gallon	0	6.86	0.00	7.79	0.00		0.00
5	SAE 10W 55 Gallon	1320	8.87	11,708.40	10.15	13,398.00	8.25	10,890.00
6	15W-40 GEO Low Ash 55 Gallon	1200	8.39	10,068.00	10.19	12,228.00	10.13	12,156.00
7	SAE 30W 55 Gallon	110	8.20	902.00	7.29	801.90	9.38	1,031.80
8	SAE 50W 55 Gallon	220	9.09	1,999.80	9.33	2,052.60	10.38	2,283.60
9	85/140 55 Gallon	440	1.36	596.20	1.93	849.20	1.65	726.00
10	Heat Transfer 46 55 Gallon	0	9.25	0.00	10.29	0.00		0.00
11	ATF Dextron III & Mercon 55 Gallon	440	6.18	2,719.20	7.25	3,190.00	9.00	3,960.00
12	Unversal Gear Lube, 85W-140 Quarter Drum	840	1.43	1,199.94	2.12	1,780.80	1.83	1,537.20
13	Dura Lith Grease, EP Quarter Drum	120	1.88	201.90	2.48	297.60	2.35	282.00
14	Ultra Duty Grease, EP-2 Quarter Drum	240	1.80	456.00	2.60	624.00	2.35	564.00
15	Moly Max Grease 2 Quarter Drum	240	2.98	714.48	3.56	854.40	2.28	547.20
16	ATF Dextron III & Mercon Quarter Drum	100	7.19	719.00	9.71	971.00	10.00	1,000.00
17	LE 15W-40 5 Gallon Pail	400	6.97	2,788.00	10.78	4,312.00	9.60	3,840.00
18	5W-30 5 Gallon Pail	0		0.00		0.00	9.87	0.00
19	15W-40 5 Gallon Pail	300	6.97	2,091.00	8.30	2,490.00	9.60	2,880.00
20	15W-40 GEO Low Ash 5 Gallon Pail	0		0.00		0.00	11.08	0.00
21	AW-46 Hydraulic Fluid 5 Gallon Pail	100	6.14	614.00	7.77	777.00	9.10	910.00
22	50W Motor Oil 5 Gallon Pail	100	9.48	948.00	10.50	1,050.00	11.08	1,108.00
23	Ultra Duty Grease, EP-2 35 Pound Pail	350	1.92	670.43	2.55	892.50	2.85	997.50
24	Compressor Oil Tegra 100 5 Gallon Pail	0	26.19	0.00	27.73	0.00		0.00
25	5W-30 Quart Container	200	7.89	1,578.00	2.52	504.00	9.87	1,974.00
26	15W-40 Quart Container	400	9.25	3,700.00	11.93	4,772.00	9.87	3,948.00
27	15W-40 GEO Low Ash Quart Container	0		0.00		0.00		0.00
28	Dura Lith Grease, 14 oz Tubes	0	1.85	0.00	2.39	0.00		0.00
29	Ultra Duty Grease, EP-2 14 oz Tubes	0	2.18	0.00	2.57	0.00		0.00
30	LE 15W-40 Gallon	100	9.85	985.00	11.20	1,120.00	10.98	1,098.00
31	15W-40 Gallons	80	9.85	788.00	11.20	896.00	10.98	878.40
				74,362.35		89,556.00		94,001.70
<b>Re-Refined Lube and Motor Oil</b>								
1	LE 15W-40 Bulk Container	1500	6.63	9,945.00	7.82	11,730.00	9.08	13,620.00
2	5W-30 Bulk Container	0		0.00	7.67	0.00	9.50	0.00
3	LE 15W-40 55 Gallon Drum	0	6.83	0.00	0.00	0.00	9.68	0.00
4	15W-40 55 Gallon Drum	0	6.83	0.00	0.00	0.00	9.68	0.00
5	LE 15W-40 5 Gallon Pail	0	7.22	0.00	0.00	0.00	10.58	0.00
6	5W-30 5 Gallon Pail	0		0.00		0.00		0.00
7	15W-40 5 Gallon Pail	0	7.22	0.00	0.00	0.00	10.58	0.00
8	5W-30 Quart Container	0		0.00		0.00		0.00
9	15W-40 Quart Container	0	8.58	0.00	0.00	0.00		0.00
10	15W-40 GEO Quart Container	0		0.00		0.00		0.00
11	LE 15W-40 Gallon	0		0.00		0.00		0.00
12	15W-40 Gallon	0		0.00		0.00		0.00
				9,945.00		11,730.00		13,620.00
<b>Other Fees</b>								
1	55 Gallon Deposit		20.00				0.00	
2	Environmental Cleaning Fee		15.00				12.50	
3	Discount		15.00		20.00		10.00	
<b>Subtotal</b>				84,307.35		101,286.00		107,621.70
<b>7.25% Sales Tax</b>			6,112.28		7,254.24		7,802.57	
<b>Freight</b>			0.00		0.00		0.00	
<b>Bid Total</b>			90,419.63		108,529.24		115,424.27	
<b>LVP</b>			4,520.98		5,000.00		5,000.00	
<b>Prompt Pay Disc</b>			1,808.39		0.00		0.00	
<b>Ref. Price</b>			\$84,090.25		\$103,629.24		\$110,424.27	

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COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION & AWARD RECOMMENDATION**

All Bid Items

**Bid No.:** 9878  
**Title:** Oil & Lube Products  
**Due Date:** 2/11/09

**Buyer Name:** Ben Bramer  
**Phone:** 530-889-4257  
**Estimated Award Date:** 4/1/09

(Recommended award is highlighted)

Name of Firm		Hunt & Sons Inc	Ramos Oil Company	Reliable Mobile Fleet Service					
City/State		Sacramento/CA	West Sacramento/CA	Rocklin/CA					
Contact		Joe Hunt							
Telephone		916-383-4868	916-371-2570	916-543-7336					
Fax Number		916-383-1005	916-371-0635	916-543-7338					
FOB Delivery Time									
LVP Certified? <sup>(1)</sup>		Yes	Yes	Yes					
Invoice Terms <sup>(2)</sup>		2%/20 days, Net 30	Net 30	Net 30					
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	
<b>Virgin Lube and Motor Oil</b>									
1	1E 15W-40 Bulk Container	1500	6.41	9,615.00	8.35	12,525.00	9.00	13,500.00	
2	5W-30 Bulk Container	2000	6.32	12,640.00	7.31	14,620.00	9.22	18,440.00	
3	1E 15W-40 55 Gallon	1000	6.66	6,660.00	8.55	8,550.00	9.45	9,450.00	
4	15W-40 55 Gallon	1925	6.66	12,820.50	7.79	14,995.75		0.00	
5	SAE 10W 55 Gallon	1320	8.87	11,708.40	10.15	13,398.00	8.25	10,890.00	
6	15W-40 GEO Low Ash 55 Gallon	1200	8.39	10,068.00	10.19	12,228.00	10.13	12,156.00	
7	SAE 30W 55 Gallon	110	8.20	902.00	7.29	801.90	9.36	1,031.80	
8	SAE 50W 55 Gallon	220	9.09	1,999.80	9.33	2,052.60	10.36	2,263.60	
9	85/140 55 Gallon	440	1.36	596.20	1.93	849.20	1.65	726.00	
10	Heat Transfer 46 55 Gallon	110	9.25	1,017.50	10.29	1,131.90		0.00	
11	ATF Dextron III & Mercon 55 Gallon	440	6.16	2,719.20	7.25	3,190.00	9.00	3,960.00	
12	Universal Gear Lube, 85W-140 Quarter Drum	840	1.43	1,199.94	2.12	1,780.80	1.83	1,537.20	
13	Dura Lith Grease, EP Quarter Drum	120	1.68	201.90	2.48	297.60	2.35	282.00	
14	Ultra Duty Grease, EP-2 Quarter Drum	240	1.90	456.00	2.60	624.00	2.35	564.00	
15	Moly Max Grease 2 Quarter Drum	240	2.98	714.48	3.56	854.40	2.28	547.20	
16	ATF Dextron III & Mercon Quarter Drum	160	7.19	719.00	9.71	971.00	10.00	1,000.00	
17	1E 15W-40 5 Gallon Pail	400	6.97	2,788.00	10.78	4,312.00	9.60	3,840.00	
18	5w-30 5 Gallon Pail	200		0.00		0.00	9.87	1,974.00	
19	15W-40 5 Gallon Pail	300	6.97	2,091.00	8.30	2,490.00	9.60	2,880.00	
20	15W-40 GEO Low Ash 5 Gallon Pail	200		0.00		0.00	11.08	2,216.00	
21	AW-46 Hydraulic Fluid 5 Gallon Pail	100	6.14	614.00	7.77	777.00	9.10	910.00	
22	50W Motor Oil 5 Gallon Pail	100	9.48	948.00	10.50	1,050.00	11.08	1,108.00	
23	Ultra Duty Grease, EP-2 35 Pound Pail	350	1.92	667.43	2.55	892.50	2.85	997.50	
24	Compressor Oil Tegra 100 5 Gallon Pail	75	26.19	1,964.25	27.73	2,079.75		0.00	
25	5W-30 Quart Container	200	7.89	1,578.00	2.52	504.00	9.87	1,974.00	
26	15W-40 Quart Container	400	9.25	3,700.00	11.93	4,772.00	9.87	3,948.00	
27	15W-40 GEO Low Ash Quart Container	0		0.00		0.00		0.00	
28	Dura Lith Grease, 14 oz Tubes	192	1.85	354.24	2.39	458.88		0.00	
29	Ultra Duty Grease, EP-2 14 oz Tubes	188	2.18	366.91	2.57	431.76		0.00	
30	1E 15W-40 Gallon	100	9.85	985.00	11.20	1,120.00	10.98	1,098.00	
31	15W-40 Gallons	80	9.85	788.00	11.20	896.00	10.98	878.40	
				90,885.75		108,654.04		98,191.70	
<b>Re-Refined Lube and Motor Oil</b>									
1	1E 15W-40 Bulk Container	1500	6.63	9,945.00	7.82	11,730.00	9.08	13,620.00	
2	5W-30 Bulk Container	2000		0.00	7.67	15,340.00	9.50	19,000.00	
3	1E 15W-40 55 Gallon Drum	1000	6.83	6,830.00		0.00	9.68	9,680.00	
4	15W-40 55 Gallon Drum	1925	6.83	13,147.75		0.00	9.68	18,634.00	
5	1E 15W-40 5 Gallon Pail	400	7.22	2,888.00		0.00	10.58	4,232.00	
6	5W-30 5 Gallon Pail	0		0.00		0.00		0.00	
7	15W-40 5 Gallon Pail	300	7.22	2,166.00		0.00	10.58	3,174.00	
8	5W-30 Quart Container	0		0.00		0.00		0.00	
9	15W-40 Quart Container	400	8.58	3,432.00		0.00		0.00	
10	15W-40 GEO Quart Container	0		0.00		0.00		0.00	
11	1E 15W-40 Gallon	0		0.00		0.00		0.00	
12	15W-40 Gallon	0		0.00		0.00		0.00	
				36,408.75		27,070.00		58,340.00	
<b>Other Fees</b>									
1	55 Gallon Deposit		20.00				0.00		
2	Environmental Cleaning Fee		15.00				12.50		
3	Discount		15.00		20.00		10.00		
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.		Subtotal	129,294.50	7 25% Sales Tax	9,373.85	Freight	0.00	Bid Total	138,668.35
(2) Invoice Terms of less than 10 days were not considered in this evaluation.		Subtotal	135,724.04	7 25% Sales Tax	9,839.99	Freight	0.00	Bid Total	145,564.03
		Subtotal	166,531.70	7 25% Sales Tax	12,073.55	Freight	0.00	Bid Total	178,605.25
		LVP	5,000.00	LVP	5,000.00	LVP	5,000.00		
		Prompt Pay Disc	2,773.37	Prompt Pay Disc	0.00	Prompt Pay Disc	0.00		
		Ref. Price	\$130,894.98	Ref. Price	\$140,564.03	Ref. Price	\$173,605.25		

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