

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager

DATE: June 13, 2006

SUBJECT: Recommendation to Renew Annual Maintenance with AT&T/SBC DataComm for Cisco Network Infrastructure Equipment and Software in the amount of \$73,834.85.

ACTION REQUESTED

Approve the renewal of an annual maintenance agreement for Cisco brand data network infrastructure equipment with AT&T/SBC DataComm of Pleasanton, CA, and authorize the Purchasing Manager to sign the resulting Purchase Order in the amount of \$73,834.85.

BACKGROUND

The Administrative Services Department Telecommunications Division is responsible for ensuring the operability of the County's Enterprise Data Network infrastructure. The network is comprised of various Cisco brand switches and routers. AT&T/SBC DataComm is an authorized Cisco service provider and has been maintaining our equipment and software for the past several years. AT&T/SBC was also the vendor who performed the County's phased data network upgrade to the Cisco platform.

The County's maintenance agreement with AT&T/SBC expired on April 30, 2006. AT&T/SBC has agreed to renew support for the annual maintenance price of \$73,834.85 for the period May 1, 2006 through May 31, 2007. This price is based on their CALNET contract awarded to them by the State of California for statewide data network infrastructure equipment and services.

In accordance with PPM 1.3(e)(3), a purchase made against another public agency's competitively awarded contract is exempt from the normal competitive bidding process.

FISCAL IMPACT

The Telecommunications Division has budgeted sufficiently for this maintenance agreement.

cc: Clark L. Moots, Director Administrative Services
Jerry Gamez, Telecom Division Mgr
Sandy Hammock, Administrative Services Officer

