

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: September 9, 2008

SUBJECT: Approve the Award of a Blanket Purchase Order Using a Competitively Bid Public Agency Cooperative Agreement with Sanofi Pasteur, Inc. for Various Medical Vaccines in the Maximum Amount of \$61,500.00

ACTION REQUESTED

Approve the award of a Blanket Purchase Order (BPO) using a competitively bid public agency cooperative agreement with Sanofi Pasteur, Inc. of Swiftwater, PA for various medical vaccines, and authorize the Purchasing Manager to sign the resulting blanket purchase order in the maximum amount of \$61,500.00.

BACKGROUND

The Health and Human Services Department (HHS) Community Clinic/Immunization Division administers travel immunizations on request to individuals planning international travel. Other neighboring counties do not offer travel shots, and private physicians typically do not keep these "elective" inoculations in their dispensing pharmaceutical stock. For the last 5 years, HHS/Community Clinic has been purchasing these various medical vaccines and serums from Sanofi Pasteur at discounted prices available through the University HealthSystems Consortium (UHC) Novations purchasing group. UHC is able to obtain significant discounts on various pharmaceutical products as a result of large volume competitive bids. The resulting contracts are then made available to UHC members, including Placer County HHS, to purchase a variety of pharmaceuticals, vaccines, and serums at discounted pricing. Sanofi Pasteur was awarded a competitively bid contract by Novation for various vaccines and serums. The amount of the discount varies by product. The recommended award is in accordance with Purchasing Policy Manual (PPM) 1.3(e), which authorizes the use of other public agencies' competitively awarded contracts.

FISCAL IMPACT

The new BPO will be issued in the maximum amount of \$61,500.00 and will be effective from October 1, 2008 through September 30, 2009. The department's Fiscal Impact Statement is attached.

Attachment: HHS Fiscal Impact Statement

cc: Dr. Richard Burton, HHS/Admin
Pat Orme, HHS/Community Clinic
Robert Long, HHS/Community Clinic

325



**Placer County
Health and Human Services Department**

Administrative Services Division

Date August 4, 2008
To: Honorable Board of Supervisors
From: Georgia Emslie, Fiscal Program Manager
Subject: **Fiscal Impact Statement**
BPO for Immunizations and Travel Shots (Sanofi Pasteur, Inc.)
Community Clinics -- for the period Oct. 1, 2008 to Sept. 30, 2009

The department has budgeted appropriately for this \$61,500 Blanket Purchase Order and funding for the first nine months is included in the Proposed FY2008-09 Base Budget. This represents no increase in funding from the FY 2007-08 BPO. Additionally, the final three months of the BPO period will be funded through the FY2009-10 Budget.

Perspective, Hope, and Opportunity