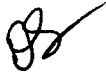


**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: David Seward, Purchasing Manager   
DATE: May 9, 2006  
SUBJECT: Recommendation to Award Bid No. 9563 to Gov Connection Inc. for Hewlett Packard Printers in the Amount of \$67,243.56

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**ACTION REQUESTED**

Award Bid No. 9563 to Gov Connection Inc. of Merrimack, NH, and authorize the Purchasing Manager to sign the resulting purchase order in the amount of \$67,243.56.

**BACKGROUND**

The Management Information Systems (MIS) Division of the Health and Human Services (HHS) Department has requested the purchase of fifty-six (56) printers required for their Department. Bid No. 9563 was prepared to solicit quotes on their behalf for Fifty-four (54) Hewlett Packard 4240N Printers and two (2) Hewlett Packard 9050DN Printers. Bid No. 9563 was sent to fifteen (15) vendors and six priced bids were received. The Bid Evaluation Sheet is submitted as Exhibit A. Gov Connection was the Lowest Responsive and Responsible Bidder.

**FISCAL IMPACT**

The purchase order resulting from this recommendation will total \$67,243.56. HHS Human Services has budgeted sufficiently for this expenditure.

Attachment

Exhibit A, Bid No. 9563 Evaluation Bid Sheet.

Cc: Larry Risser, HHS  
Suzanne Kern, HHS

BID  
 EVALUATION SHEET

Vendor number		Gov Connection, Inc.	Marketware Technologies	Capital Datacorp	PC Mall Gov, Inc.	Danka Office Imaging	Tech Depot							
Bidder		706 Milford Road	3840 Rosin Court #100	3701 Business Dr. Ste 200	2555 W. 190th St.	2150 River Plaza Dr. #340	6 Cambridge Dr.							
Address		Merrimack, NH 03054	Sacramento, CA. 95834	Sacramento, CA. 95820	Torrance, CA. 90504	Sacramento, CA. 95833	Trumbull, CT. 06611							
City/State/Zip		Cheri Gagnon	Brandon Felts	Michael Barlow	William Madrid	Jessie Goose	Christopher Murphy							
Contact person		800-800-0019	916-979-6919	916-529-4688	800-625-5468 x4424	916-561-4477	203-615-7422							
Telephone		603-683-1178	916-925-4877	916-452-6351	310-630-5090	916-561-4463	203-615-7006							
FAX Number		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30							
Invoice Terms		30 Days	30 Days	30 Days	30 Days	30 Days	30 Days							
Delivery														
Item #	Item Description	Qty	LVP on File? no	LVP on File? no	LVP on File? no	LVP on File? no	LVP on File? no	LVP on File? no						
			Terms Discount* 0.00%	Terms Discount* 0.00%	Terms Discount* 0.00%	Terms Discount* 100.00%	Terms Discount* 200.00%	Terms Discount* 300.00%						
			Bid	Bid	Bid	Bid	Bid	Bid						
			Extension	Extension	Extension	Extension	Extension	Extension						
1	HP 4240N Printers	54	799.00	43,146.00	1,000.00	54,000.00	995.60	53,762.40	951.54	51,383.16	995.00	53,730.00	1,142.60	61,700.40
2	HP Duplex Units for HP 4240N Printers	54	236.00	12,744.00	240.00	12,960.00	244.50	13,203.00	233.21	12,593.34	275.00	14,850.00	238.56	12,882.24
3	HP 9050DN Printers	2	3,403.98	6,807.96	3,600.00	7,200.00	3,375.75	6,751.50	3,426.59	6,853.18	3,749.00	7,498.00	3,260.00	6,520.00
			Subtotal	\$62,697.96	Subtotal	\$74,160.00	Subtotal	\$73,716.90	Subtotal	\$70,829.68	Subtotal	\$76,078.00	Subtotal	\$81,102.64
			7.25% sales tax	4,545.60	7.25% sales tax	5,376.60	7.25% sales tax	5,344.48	7.25% sales tax	5,135.15	7.25% sales tax	5,515.66	7.25% sales tax	5,879.94
			Freight Charge	0.00	Freight Charge	0.00	Freight Charge	0.00	Freight Charge	0.00	Freight Charge	0.00	Freight Charge	0.00
			Total	\$67,243.56	Total	\$79,536.60	Total	\$79,061.38	Total	\$75,964.83	Total	\$81,593.66	Total	\$86,982.58
			LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00	LVP	0.00
			Invoice Terms	0.00	Invoice Terms	0.00	Invoice Terms	0.00	Invoice Terms	0.00	Invoice Terms	0.00	Invoice Terms	0.00
			Ref. Price	\$67,243.56	Ref. Price	\$79,536.60	Ref. Price	\$79,061.38	Ref. Price	\$75,964.83	Ref. Price	\$81,593.66	Ref. Price	\$86,982.58

\* Discount not used in evaluation if less than 20 days per Purchasing Policy Manual Section 3.12(b).

LOW BID

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