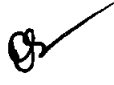


**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: David Seward, Purchasing Manager 
DATE: March 21, 2006
SUBJECT: Bid No. 9540 - Oil and Lube Products, Bid Recommendation

ACTION REQUESTED

Approve the award of Bid No. 9540 for oil and lube products to Hunt and Sons of Sacramento in the maximum amount of \$52,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase orders.

BACKGROUND

Procurement solicited bids from eight area oil and lube distributors on behalf of DPW. DPW uses these products to maintain the County's fleet of vehicles, trucks, buses, and heavy equipment. The bid document provided a list of the most commonly purchased items and included estimated annual quantities for each. Attachment A provides a comparison of the prices offered by the two responding firms. The lowest responsive bid was submitted by Hunt and Sons. DPW has reviewed their bid and concurs with this recommendation.

FISCAL IMPACT

DPW Fleet Services has requested an annual BPO in the amount of \$42,000.00. DPW Road Maintenance has requested a BPO in the amount of \$10,000.00. Both will be effective from April 1, 2006 through March 31, 2007. There is sufficient funding in DPW's budget for these expenditures.

Attachment

Attachment A: Bid Evaluation and Award Recommendation

Cc: Dennis Gage, DPW Fleet Services
Gwenda Howell, DPW Administration



COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No. 9540
Title: Oil & Lube Products
Due Date: 2/22/06

Buyer Name: Steven M^cCredie
Phone: 530-889-4257
Estimated Award Date: 3/21/06

(Recommended award is highlighted)

		Name of Firm		Ramos Oil Company		Hunt & Sons				
		City/State		Lincoln, CA		Roseville, CA				
		Telephone		916-645-2179		800-734-2999				
		Fax Number		916-645-9281		916-383-1005				
		LVP Certified? ⁽¹⁾		Yes		Yes				
		Invoice Terms ⁽²⁾		Net 30		2%20, Net 30				
Bidder	Item	Description	Packaging	Qty	Virgin	Ext.	Re-Refined	Ext.	10%	Ref.
	1	Motor Oil 15W-40	(Bulk)	1500	Unit/Price	Amnt.	Unit Price	Amnt.	Pref.	Amnt.
Ramos					5.43	8,145.00	6.56	9,840.00	984.00	8,856.00
Hunt & Sons					6.53	9,795.00	5.17	7,755.00	775.50	6,979.50
	Item	Description	(55 Gallon Drums)	Qty	Unit/Price					
	2	Motor Oil 15W-40		1925	Gallons					
Ramos					7.63	14,687.75	7.71	14,841.75	1,484.18	13,357.58
Hunt & Sons					6.88	13,244.00	5.77	11,107.25	1,110.73	9,996.53
	Item	Description	(55 Gallon Drums)	Qty	Unit/Price					
	3	Motor Oil 10W		1320	Gallons					
Ramos					7.51	9,913.20				
Hunt & Sons					6.50	8,580.00				
	Item	Description	(55 Gallon Drums)	Qty	Unit/Price					
	4	CNG Oil 15W-40		600	Gallons					
Ramos					8.03	4,818.00				
Hunt & Sons					6.79	4,074.00				
	Item	Description	(55 Gallon Drums)	Qty	Unit/Price					
	5	Motor Oil 30W		110	Gallons					
Ramos					7.58	833.80				
Hunt & Sons					6.77	744.70				
	Item	Description	(55 Gallon Drums)	Qty	Unit/Price					
	6	ATF Dextron III		440	Gallons					
Ramos					7.71	3,392.40				
Hunt & Sons					6.32	2,780.80				

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	Item	Description		Qty	Unit/Price	
	17	Motor Oil (CNG)		1400	Quarts	
Ramos						Not Available
Hunt & Sons						
	Item	Description	(14 Oz.)	Qty	Unit/Price	
	18	Duralith Grease		192	Tubes	
Ramos					1.66	318.72
Hunt & Sons					1.62	311.04
	Item	Description	(14 Oz.)	Qty	Unit/Price	
	19	Ultra Duty Grease		168	Tubes	
Ramos					1.92	322.56
Hunt & Sons					1.89	317.52
	Item	Description	(Gallons 4/Case)	Qty	Unit/Price	
	20	Motor Oil, 15W-40		80	Gallons	
Ramos					8.28	662.40
Hunt & Sons					7.91	632.80

Not Available

Bid Ref. Totals - Virgin Product		LVP%	Inv. Disc.	Ref. Total
Ramos		61,242.35	3,062.12	0.00
Hunt & Sons		56,408.71	2,820.44	1,128.17
Bid Ref. Totals - Re-Refined Product		LVP%	Inv. Disc.	Ref. Total
Ramos		60,607.98	3,030.40	0.00
Hunt & Sons		49,297.62	2,464.88	985.95

	Terms	Brands	Discount on other prod.	Drum Dep.	Amnt	Env. Clean Fee	Tahoe Delivery	Delivery (days) Tahoe
Ramos	Net 30	76/Chevron	10% over cost	Yes	\$25	No	Yes	3
Hunt & Sons	2% 20, Net 30	Chevron	10% off	Yes	\$20	\$15.00	Yes	3

Cost savings (lowest to next lowest) using bid reference totals from above.

	Ramos	Hunt	Diff.
Virgin Product totals	\$58,180.23	\$52,460.10	\$5,720.13
Re-Refined totals	\$57,577.58	\$45,846.78	\$11,730.79

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