


**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: David Seward, Purchasing Manager 
DATE: March 21, 2006
SUBJECT: Recommendation to Renew Blanket Purchase Order for NEC Telephones and Parts - Second Renewal.

ACTION REQUESTED

Approve the renewal of BPO12753 for NEC brand Telephones, Line Cards and other system parts from Nexus IS of Valencia, CA, and authorize the Purchasing Manager to sign the resulting blanket purchase order in the maximum amount of \$95,000.00.

BACKGROUND

On May 11, 2004, your Board approved the award of Bid No. 9324 to Nexus IS, Inc. for NEC Telephone Equipment to be purchased on an as-needed basis to support the County's NEC Telephone System. The terms of the bid allow the County the option to renew the bid on a year-to-year basis for up to two additional one-year renewal periods. The first renewal was approved by your Board on April 26, 2005. The Telecommunications Division has requested to renew BPO12753 for another year. Nexus IS has agreed to renew the BPO with a modest 3.5% increase to their pricing in their response to Bid No. 9324 and has agreed to extend a 22% discount off of the list pricing for items not already priced in their bid response.

Procurement Services recommends the County exercise its option to renew BPO12753 for the period April 1, 2006 through March 31, 2007.

FISCAL IMPACT

The Telecommunications Division has requested this BPO renewal in the not to exceed amount of \$95,000.00. Telecommunications has budgeted sufficiently for these expenditures.

cc: Clark Moots, Director of Administrative Services
Jerry Gamez, Telecommunications Division Manger
Sandy Hammock, Administrative Services Officer

