

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: David Seward, Purchasing Manager *DS*
DATE: April 4, 2006
SUBJECT: Recommendation to Award Bid No. 9539 to Kent's Oil Service, Inc. in the Maximum Amount of \$466,272.00 for Asphalt Emulsion Delivered and Spread

ACTION REQUESTED

Award Bid No. 9539 to Kent's Oil Service, Inc. of Stockton, CA in the maximum amount of \$466,272.00 for asphalt emulsion delivered and spread, and authorize the Purchasing Manager to sign the resulting blanket purchase order.

BACKGROUND

Procurement solicits bids each year to secure the services of a supplier to provide, deliver, and spread asphalt emulsion at various locations in the County. This contract is used by Public Works to support its annual chip seal program. Bid No. 9539 solicited pricing for 1,450 tons of LMCRS2H emulsion and 240 tons of CQS1H emulsion. Five priced bids were received. Kent's Oil Service, Inc. is the lowest bidder with a total reference price of \$419,644.71. The reference price is less than the recommended award amount because a 10% prompt payment discount was taken into consideration in the evaluation process. A complete evaluation is submitted as Exhibit A. The resulting blanket purchase order shall be effective for the period April 4, 2006 through March 31, 2007.

FISCAL IMPACT

The blanket purchase order resulting from this recommendation will total \$466,272.00. Public Works budgets sufficiently for these expenditures.

Attachment

Exhibit A, Bid Evaluation

Cc: Kevin Taber, Public Works
Gwenda Howell, Public Works

COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION



Bid No. 9539 **Buyer Name:** Bob Bigney
Title: Asphalt Emulsion Delivered & Spread **Phone:** 530-889-4255
Due Date: 3/14/06 **Estimated Award Date:** 4/4/06

(Recommended award is highlighted)

Item No.	Material/Destination	Name of Firm		Centerline Road Oils		Kent's Oil Service, Inc.		Paramount Petroleum	
		City/State	Telephone	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	LMCRS2H - Lincoln	Auburn, CA	530-885-1977	318.00	165,360.00	Stockton, CA	287.39	361.68	188,073.60
2	LMCRS2H - Auburn	530-885-8084	530-885-8084	318.00	79,500.00	209-463-4762	288.02	361.68	90,420.00
3	LMCRS2H - Colfax	LVP Certified? ⁽¹⁾	Yes	318.00	47,700.00	209-463-2566	290.57	361.68	54,252.00
4	LMCRS2H - Foresthill	Invoice Terms ⁽²⁾	5% 20 days Net 30	318.00	31,800.00	No	292.08	361.68	36,168.00
5	LMCRS2H - Serene Lakes			318.00	57,240.00	10% 20 days Net 30	297.25	361.68	65,102.40
6	LMCRS2H - Tahoe			318.00	79,500.00		298.24	361.68	90,420.00
7	CQS1H - Various Locations			170.00	40,800.00		183.19	201.90	48,456.00
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.		Subtotal	501,900.00	Subtotal	466,271.90	Subtotal	466,271.90	Subtotal	572,892.00
(2) Invoice Terms of less than 20 days cannot be considered.		LVP	5,000.00	LVP	0.00	LVP	0.00	LVP	0.00
		Prompt Pay Disc	25,095.00	Prompt Pay Disc	46,627.19	Prompt Pay Disc	46,627.19	Prompt Pay Disc	57,289.20
		Ref. Price	\$471,805.00	Ref. Price	\$419,644.71	Ref. Price	\$419,644.71	Ref. Price	\$515,602.80

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Item No.	Material/Destination	Qty	Telfer Oil Company		VSS Emultech	
			Unit Price	Extension	Unit Price	Extension
	Name of Firm		Martinez, CA		West Sacramento, CA	
	City/State		925-228-1515		916-373-0640	
	Telephone		925-229-3955		916-373-1483	
	Fax Number		No		No	
	LVP Certified? ⁽¹⁾		10% 20 days Net 30		Net 30	
	Invoice Terms ⁽²⁾					
1	LMCRS2H - Lincoln	520	346.00	179,920.00	378.00	196,560.00
2	LMCRS2H - Auburn	250	346.00	86,500.00	378.00	94,500.00
3	LMCRS2H - Colfax	150	346.00	51,900.00	382.00	57,300.00
4	LMCRS2H - Foresthill	100	346.00	34,600.00	388.00	38,800.00
5	LMCRS2H - Serene Lakes	180	346.00	62,280.00	390.00	70,200.00
6	LMCRS2H - Tahoe	250	346.00	86,500.00	397.00	99,250.00
7	CQS1H - Various Locations	240	212.00	50,880.00	208.50	50,040.00
			Subtotal	552,580.00	Subtotal	606,650.00
			LVP	0.00	LVP	0.00
			Prompt Pay Disc	55,258.00	Prompt Pay Disc	0.00
			Ref. Price	\$497,322.00	Ref. Price	\$606,650.00

(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.

(2) Invoice Terms of less than 20 days cannot be considered.

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