

**MEMORANDUM**  
**COUNTY OF PLACER**  
**ADMINISTRATIVE SERVICES DEPARTMENT**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager

DATE: December 11, 2012

SUBJECT: Approve the Award of a Purchase Order Utilizing a Competitively Bid Public Agency Contract in the Amount of \$313,594 to Motorola Solutions, Inc and Approve Change Order No.1 to Countywide Blanket Purchase Order No. 20133 in Support of the Countywide Radio Network Project.

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**ACTION REQUESTED**

- A. Countywide Radio Network Project:
1. Approve the award of a purchase order with Motorola Solutions, Inc of Schaumburg, IL for mobile and portable radios in the total aggregate amount of \$313,594, funds are included in the Probation Department's FY2012-13 budget for these expenses resulting in no additional fiscal impact to the General Fund;
  2. Approve Change Order No. 1 to Countywide Blanket Purchase Order (BPO) No. 20133 with Motorola Solutions, Inc. for Motorola brand radios and compatible parts increasing the maximum amount by \$100,000 for a revised BPO total of \$150,000; and
  3. Authorize the Purchasing Manager to sign the resulting procurement documents.

**BACKGROUND**

On February 4, 2003, your Board approved the Countywide Radio Network Strategic Plan which provided a solution for upgrading the County's aging radio communications systems onto a new digital radio network which meets the Federal Communications Commission's (FCC) Public Safety Frequency Spectrum requirements and significantly enhances interoperability capabilities essential to effectively protect and serve the citizens of Placer County.

In order to successfully migrate the County's user departments onto the new digital radio network being implemented, departments are fiscally responsible for the purchase of subscriber units, both mobile and portable, which best meet their operational needs.

The Probation Department has submitted a requisition to purchase both mobile and portable radio subscriber units from Motorola Solutions, Inc. The Motorola brand equipment is in compliance with County standards and fully integrates with the County's new digital radio network and legacy systems. Motorola Solutions' proposal for the purchase of fifty seven radios is based on the Los Angeles County Radio Communications Agreement pricing structure. The Purchasing Policy Manual Section 1.3 (e) (3) permits contracting with a vendor that was awarded an agreement by another public agency as the result of a competitive process without further competitive bidding by Placer County.

In addition, the Procurement Services Division is requesting your Board's approval of Change Order No. 1 to Countywide Blanket Purchase Order No. 20133. On September 11, 2012, your Board approved the award of BP020133 to Motorola Solutions, Inc for Motorola brand mobile and portable radio equipment to be used by County Departments based on their operational needs. Departments including Public Works, Facilities and the Sheriff's Office are responsible for budgeting accordingly for expenditures made against the Countywide BPO. Procurement Services estimates that an additional \$100,000 to accommodate new digital radio purchases is necessary to support the acquisition of radio equipment during the BPO period ending August 30, 2013. The increase amount exceeds the Purchasing Manager's authority and Purchasing Policy Manual, Section 2.1(g) requires your Board's approval for BPO increases exceeding ten percent.

Therefore, Procurement Services is requesting your Board's approval to execute a purchase order with Motorola Solutions in the amount of \$313,594 for the acquisition of mobile and portable radios and approval of Change Order No. 1 increasing the Blanket Purchase Order amount to \$150,000.

**FISCAL IMPACT**

The purchase order resulting from this recommendation will total \$313,594. Probation Department's Fiscal Impact Statement is attached. The requested change order will increase the total value of BP020133 to \$150,000. Departments are responsible for budgeting accordingly for expenditures made against the Countywide BPO.

Attachment: Probation Fiscal Impact Statement

cc: Chris Artim, Senior Administrative Services Officer  
Kathy Buchanan, Deputy Director of Information Technology

## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: Chris Artim, Senior Administrative Services Officer  
DATE: December 11, 2012  
SUBJECT: Motorola Digital Radio Purchase for Probation RQ055972

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The Probation Department has budgeted appropriately for this purchase and funding is available within the Department's FY12/13 Budget, Appropriation 22050, in an amount not to exceed \$318,000.

