

MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

Revision #1
(see page 4 of Attachment B)

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: February 26, 2008

SUBJECT: Approve the Award of Competitive Bid No. 9766, Annual Vehicle Purchases, to Broadway Ford, Future Ford, Senator Ford, and Weaver Auto in the Total Aggregate Amount of \$1,081,940.01

ACTION REQUESTED

Approve the award of Competitive Bid No. 9766, Annual Vehicle Purchases, to Broadway Ford of Oakland, Future Ford of Roseville, Senator Ford of Sacramento, and Weaver Auto of Grass Valley in the total aggregate amount of \$1,081,940.01, and authorize the Purchasing Manager to sign the resulting Purchase Orders.

BACKGROUND

Procurement Services Division, on behalf of the Department of Public Works (DPW) Fleet Services, solicited bids from 38 firms and posted the Invitation for Bids (IFB) on the County's website for the County's annual vehicle requirements. The bid described 14 classes of vehicles consisting of pickup trucks, passenger and cargo vans, light utility vehicles, hybrid sport utility vehicles, and patrol sedans. Bids were submitted by the following 9 firms:

Broadway Ford, Oakland*	Longo Toyota, El Monte
Folsom Lake Dodge, Folsom	Maita Chevrolet, Elk Grove
Future Ford Roseville, Roseville*	Senator Ford, Sacramento*
Hansel Ford, Santa Rosa	Weaver Auto & Truck Center, Grass Valley*
Hoblit Motors, Woodland	

*Denotes lowest responsive bidder for 1 or more bid items.

The bid award recommendations are being made to the lowest responsive bidders for the purchase of 43 total vehicles. A summary of the bid award recommendations is provided as Attachment A. A complete evaluation summary is submitted as Attachment B. The lowest responsive bidder is shown in bold for each item. Future Ford Roseville was the only registered Placer County local vendor responding to this solicitation. Bid evaluation illustrates that Future Ford is the lowest responsive bidder for 11 total vehicles in the total aggregate amount of \$231,749.96 because of their local vendor preference.

FISCAL IMPACT

Staff recommends that your Board approve the award of Bid No. 9766 as follows:

Bid Items #3, 4, 7, and 11 to Broadway Ford in the amount of \$104,842.29;

Bid Item #8 to Weaver Auto & Truck Center in the amount of \$43,628.27;

Bid Items #1, 2, 5, 6, 9, 10, 12, and 14 to Future Ford Roseville in the amount of \$697,632.21; and

Bid Item #13 to Senator Ford in the amount of \$235,837.24.

The Departments' Fiscal Impact Statement is attached (refer to Attachment C).

Attachments: Attachment A, Award Recommendations
Attachment B, Bid Evaluation
Attachment C, Fiscal Impact Statement

Cc: Chuck Gordon, DPW Fleet Services
Cynthia Taylor, DPW Administration

**COUNTY OF PLACER
AWARD RECOMMENDATIONS**

Attachment A

Recommended Bidder	Bid Items/Vehicle Description		
Broadway Ford			
Item #3	Ford F150 PU - 1 each		\$16,203.59
Item #4	Ford F250 Cab & Chassis - 2 each		\$48,566.74
Item #7	Ford F350 PU - 1 each		\$21,035.28
Item #11	Ford E250 Cargo Van - 1 each		\$18,992.94
		Total Tire Tax (1)	\$43.75
		Award Total	\$104,842.29
Weaver Auto			
Item #8	Chevrolet Uplander - 2 each	Line Item Total	\$43,610.77
		Total Tire Tax (1)	\$17.50
		Award Total	\$43,628.27
Future Ford			
Item #1	Ford Ranger - 4 each	Line Item Total	\$68,932.05
Item #2	Ford Ranger - 3 each	Line Item Total	\$50,165.96
Item #5	Ford F250 - 1 each	Line Item Total	\$25,914.03
Item #6	Ford F250 - 1 each	Line Item Total	\$27,038.01
Item #9	Ford E150 - 1 each	Line Item Total	\$22,453.91
Item #10	Ford E350 - 1 each	Line Item Total	\$27,149.76
Item #12	Ford Expedition -7 each	Line Item Total	\$203,241.62
Item #14	Ford Crown Vic - 10 each	Line Item Total	\$262,491.88
		Total Tire Tax (1)	\$245.00
		Award Total	\$697,632.21
	Early Invoice Payment Discount (\$500 per vehicle X 28 vehicles)		\$14,000
Senator Ford			
Item #13	Hybrid SUV - 8 each	Line Item Total	\$235,767.24
		Total Tire Tax (1)	\$70.00
		Award Total	\$235,837.24
		Aggregate Bid Award Total	\$1,081,940.01
		Total Discount	\$14,000.00
		Potential Discounted Amount	\$1,067,940.01
(1) The State of California levies a \$1.75 tax per tire sold within the State. Each vehicle has 5 tires (4 full size tires and 1 spare)			

COUNTY OF PLACER, AUBURN, CA
 BID EVALUATION

Bid No. 9766	Buyer Name: Ben Bramer				
Title: Vehicle Purchases	Phone: 530-889-4257				
Due Date: 1/14/08	Estimated Award Date: 3/1/2008				
Name of Firm: Future Ford Roseville	Longo Toyota	Senator Ford	Hoblit Motors	Maia Chevrolet	Broadway Ford
City/State: Roseville, CA	El Monte, CA	Sacramento, CA	Woodland, CA	Elk Grove, CA	Oakland, Ca
Telephone: 916-677-5270	626-580-6048	916-391-3000 x855	530-666-7931	916-691-2800	510-832-8800
Fax Number: 916-677-5334	626-580-6058	916-391-7026	530-666-7992	916-691-3344	510-839-6095
FOB Destination	Destination	Destination	Destination	Destination	Destination
Delivery Time various	various	various	various	various	various
LVP Certified? (1) Yes	No	No	No	No	No
Invoice Terms (2) \$500/20 days, Net 20	Net 30	Net 30	\$500/20 days	\$500/20 days	Net 30
Name of Firm: Weaver Auto & Truck Center	Hansel Ford, Inc.	Folsom Lake Dodge			
City/State: Grass Valley, CA	Santa Rosa, CA	Folsom, CA			
Telephone: 530-273-6141	707-543-7300	800-844-1448			
Fax Number:	707-591-0176	916-264-6661			
FOB Destination	Destination	Destination			
Delivery Time various	various	various			
LVP Certified? (1) No	No	No			
Invoice Terms (2) Net 30	\$500/10 days, Net 30	.10%/3 days, Net 7			

Item #1, Compact, Extra Cab Pickup	Qty:	4	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay	Ref. Total				
Bidder	Location	Make/Model	LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax (3)	LVP (1)	Disc. (2)	
Future Ford	Roseville	Ford Ranger	Yes	\$ 500.00	\$ 15,145.00	\$ 60,580.00	4,392.05	990.00	3,960.00	68,932.05	36.00	3,446.60	2,000.00	\$ 63,520.45
Longo Toyota	El Monte	Toyota Tacoma	No	\$ -	\$ 18,880.00	\$ 75,520.00	5,475.20	1,145.00	4,580.00	85,575.20	35.00	-	-	\$ 85,610.20
Senator Ford	Sacramento	Ford Ranger	No	\$ -	\$ 15,390.00	\$ 61,560.00	4,463.10	999.00	3,996.00	70,019.10	35.00	-	-	\$ 70,054.10
Hoblit Motors	Woodland													
Maia Chevrolet	Elk Grove	Chevrolet Colorado	No	\$ 500.00	\$ 16,639.00	\$ 66,558.00	4,825.31	1,155.00	4,620.00	76,001.31	35.00	-	2,000.00	\$ 74,036.31
Weaver Auto	Grass Valley	Chevrolet Colorado	No	\$ -	\$ 17,742.00	\$ 70,968.00	5,145.18	1,185.00	4,740.00	80,853.18	35.00	-	-	\$ 80,888.18
Hansel Ford	Santa Rosa	Ford Ranger XLT	No	\$ 500.00	\$ 15,337.60	\$ 61,350.40	4,447.90	545.00	2,180.00	67,978.30	35.00	-	2,000.00	\$ 66,013.30
Folsom Lake	Folsom	Dodge Dakota SLT	No	\$ -	\$ 20,208.00	\$ 80,832.00	5,860.32	1,230.00	4,920.00	91,612.32	35.00	-	-	\$ 91,647.32

NOTE: Broadway Ford - Took exceptions to the rubber floor covering requirement. The response was deemed non-responsive. Future Ford - No exceptions.

Item #2, Compact, 4x4, Extra Cab Pickup	Qty:	3	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay	Ref. Total				
Bidder	Location	Make/Model	LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	
Future Ford	Roseville	Ford Ranger	Yes	\$ 500.00	\$ 17,632.00	\$ 52,896.00	3,834.96	1,145.00	3,435.00	60,165.96	26.25	3,008.30	1,500.00	\$ 55,683.91
Longo Toyota	El Monte	Toyota Tacoma	No	\$ -	\$ 24,480.00	\$ 73,440.00	5,324.40	1,145.00	3,435.00	82,199.40	26.25	-	-	\$ 82,225.65
Senator Ford	Sacramento	Ford Ranger	No	\$ -	\$ 17,890.00	\$ 53,670.00	3,891.08	1,190.00	3,570.00	61,131.08	26.25	-	-	\$ 61,157.33
Hoblit Motors	Woodland													
Maia Chevrolet	Elk Grove	Chevrolet Colorado	No	\$ 500.00	\$ 19,645.00	\$ 58,935.00	4,272.79	1,505.00	4,515.00	67,722.79	26.25	-	1,500.00	\$ 66,249.04
Broadway Ford	Oakland	Ford Ranger XLT	No	\$ -	\$ 16,583.80	\$ 49,750.80	3,606.93	790.00	2,370.00	55,727.73	26.25	-	-	\$ 55,753.98
Weaver Auto	Grass Valley	Chevrolet Colorado	No	\$ -	\$ 20,500.00	\$ 61,500.00	4,458.75	1,185.00	3,555.00	69,513.75	26.25	-	-	\$ 69,540.00
Hansel Ford	Santa Rosa	Ford Ranger XLT	No	\$ 500.00	\$ 18,047.60	\$ 54,142.80	3,925.35	820.00	2,460.00	60,528.15	26.25	-	1,500.00	\$ 59,054.40
Folsom Lake	Folsom	Dodge Dakota SLT	No	\$ -	\$ 22,738.00	\$ 68,214.00	4,945.52	1,330.00	3,990.00	77,149.52	26.25	-	-	\$ 77,175.77

NOTE: Future Ford - No exceptions.

General Notes: The Reference Total shown in bold for each line item is the lowest responsive bidder.
 (1) Placer County local dealerships qualify for a 5% preference during bid evaluation.
 (2) Some bidders offered a discount for early payment received sooner than 31 days but no more than 20 days. This amount is considered when evaluating lowest responsive bid.
 (3) The State levies a \$1.75 tax on each tire sold. The figures shown in this column are the sums of all tires (including spares) for all vehicles per line item.

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COUNTY OF PLACER, AUBURN, CA
 BID EVALUATION

Item #3, 1/2 Ton, 4x2, Short Bed PU														
Bidder	Location	Make/Model	Qty:	1	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay			
			LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford F150	Yes	\$ 500.00	\$ 15,442.00	\$ 15,442.00	1,119.55	1,480.00	1,480.00	18,041.55	8.75	902.08	500.00	\$ 16,648.22
Longo Toyota	El Monte	Toyota Tundra	No	\$ -	\$ 22,880.00	\$ 22,880.00	1,658.80	1,245.00	1,245.00	25,783.80	8.75	-	-	\$ 25,792.56
Senator Ford	Sacramento	Ford F150	No	\$ -	\$ 15,700.00	\$ 15,700.00	1,138.25	1,300.00	1,300.00	18,138.25	8.75	-	-	\$ 18,147.00
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove	Chevrolet Silverado	No	\$ 500.00	\$ 17,997.00	\$ 17,997.00	1,304.78	1,505.00	1,505.00	20,806.78	8.75	-	500.00	\$ 20,315.53
Broadway Ford	Oakland	Ford F150	No	\$ -	\$ 14,413.60	\$ 14,413.60	1,044.99	745.00	745.00	16,203.59	8.75	-	-	\$ 16,212.34
Weaver Auto	Grass Valley	Chevrolet Silverado	No	\$ -	\$ 18,357.00	\$ 18,357.00	1,330.88	1,400.00	1,400.00	21,087.88	8.75	-	-	\$ 21,096.63
Hansel Ford	Santa Rosa	Ford F150	No	\$ 500.00	\$ 15,581.60	\$ 15,581.60	1,129.67	820.00	820.00	17,531.27	8.75	-	500.00	\$ 17,040.02
Folsom Lake	Folsom	Dodge Ram 1500 SLT	No	\$ -	\$ 18,310.00	\$ 18,310.00	1,327.48	1,230.00	1,230.00	20,867.48	8.75	-	-	\$ 20,876.23
NOTE: Broadway Ford - No Exceptions														
Item #4, 3/4 Ton, Cab & Chassis, 4x4, Extra Cab														
Bidder	Location	Make/Model	Qty:	2	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay			
			LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford F150	Yes	\$ 500.00	24296	48592	3,522.92	1,725.00	3,450.00	55,564.92	17.50	2,778.25	1,000.00	\$ 51,804.17
Longo Toyota	El Monte													
Senator Ford	Sacramento	Ford F250	No	\$ -	\$ 22,976.00	\$ 45,952.00	3,331.52	1,490.00	2,980.00	52,263.52	17.50	-	-	\$ 52,281.02
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove	Chevrolet Silverado	No	\$ 500.00	\$ 24,608.00	\$ 49,216.00	3,568.16	1,505.00	3,010.00	55,794.16	17.50	-	1,000.00	\$ 54,811.66
Broadway Ford	Oakland	Ford F250	No	\$ -	\$ 21,606.87	\$ 43,213.74	3,133.00	1,110.00	2,220.00	48,566.74	17.50	-	-	\$ 48,584.24
Weaver Auto	Grass Valley	Chevrolet Silverado	No	\$ -	\$ 24,754.00	\$ 49,508.00	3,589.33	1,400.00	2,800.00	55,897.33	17.50	-	-	\$ 55,914.83
Hansel Ford	Santa Rosa	Ford F250	No	\$ 500.00	\$ 24,172.87	\$ 48,345.74	3,505.07	465.00	930.00	52,780.81	17.50	-	1,000.00	\$ 51,798.31
Folsom Lake	Folsom	Dodge Ram 2500 SLT	No	\$ -	\$ 27,863.00	\$ 55,726.00	4,040.14	1,330.00	2,660.00	62,426.14	17.50	-	-	\$ 62,443.64
NOTE: Broadway Ford - Factory controller deletes the trailer tow pkg and hitch w/bed delete option. After market controller will be supplied. Deemed acceptable by Department.														
Item #5, 3/4 Ton, 4x4, Long Bed PU														
Bidder	Location	Make/Model	Qty:	1	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay			
			LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford F250	Yes	\$ 500.00	\$ 22,553.87	\$ 22,553.87	1,635.16	1,725.00	1,725.00	25,914.03	8.75	1,295.70	500.00	\$ 24,127.07
Longo Toyota	El Monte													
Senator Ford	Sacramento	Ford F250	No	\$ -	\$ 20,990.00	\$ 20,990.00	1,521.78	1,790.00	1,790.00	24,301.78	8.75	-	-	\$ 24,310.53
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove	Chevrolet Silverado	No	\$ 500.00	\$ 23,319.00	\$ 23,319.00	1,690.63	1,505.00	1,505.00	26,514.63	8.75	-	500.00	\$ 26,019.88
Broadway Ford	Oakland	Ford F250	No	\$ -	\$ 21,483.87	\$ 21,483.87	1,557.58	1,270.00	1,270.00	24,311.45	8.75	-	-	\$ 24,310.70
Weaver Auto	Grass Valley	Chevrolet Silverado	No	\$ -	\$ 23,948.00	\$ 23,948.00	1,736.23	1,400.00	1,400.00	27,084.23	8.75	-	-	\$ 27,092.98
Hansel Ford	Santa Rosa	Ford F250	No	\$ 500.00	\$ 23,432.86	\$ 23,432.86	1,698.88	1,300.00	1,300.00	26,431.74	8.75	-	500.00	\$ 25,940.49
Folsom Lake	Folsom	Dodge Ram 2500 SLT	No	\$ -	\$ 25,537.00	\$ 25,537.00	1,851.43	1,330.00	1,330.00	28,718.43	8.75	-	-	\$ 28,727.18
NOTE: Future Ford - No exceptions.														
Item #6, 3/4 Ton, 4x4, Extra Cab PU														
Bidder	Location	Make/Model	Qty:	1	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay			
			LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford F250	Yes	\$ 500.00	\$ 23,601.87	\$ 23,601.87	1,711.14	1,725.00	1,725.00	27,038.01	8.75	1,351.90	500.00	\$ 25,184.86
Longo Toyota	El Monte													
Senator Ford	Sacramento	Ford F250	No	\$ -	\$ 22,698.00	\$ 22,698.00	1,645.61	1,850.00	1,850.00	26,193.61	8.75	-	-	\$ 26,202.36
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove	Chevrolet Silverado	No	\$ 500.00	\$ 24,387.00	\$ 24,387.00	1,788.06	1,505.00	1,505.00	27,660.06	8.75	-	500.00	\$ 27,168.81
Weaver Auto	Grass Valley	Chevrolet Silverado	No	\$ -	\$ 24,815.00	\$ 24,815.00	1,784.59	1,400.00	1,400.00	27,799.59	8.75	-	-	\$ 27,808.34
Hansel Ford	Santa Rosa	Ford F250	No	\$ 500.00	\$ 26,937.80	\$ 26,937.80	1,952.99	1,300.00	1,300.00	30,190.79	8.75	-	500.00	\$ 29,899.54
Folsom Lake	Folsom	Dodge Ram 2500 SLT	No	\$ -	\$ 28,189.00	\$ 28,189.00	2,043.70	1,330.00	1,330.00	31,562.70	8.75	-	-	\$ 31,571.45
NOTE: Broadway Ford - Took exception to the keyless entry with keypad requirement. The response was deemed non-responsive. Future Ford - No exceptions.														

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**COUNTY OF PLACER, AUBURN, CA
BID EVALUATION**

Attachment B

Item #7, 1 Ton, 4x2, Long Bed PU			Qty:	1	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay			
Bidder	Location	Make/Model	LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford F350	Yes	\$ 500.00	\$ 19,565.00	\$ 19,565.00	1,418.46	1,725.00	1,725.00	22,708.46	8.75	1,135.42	500.00	\$ 21,081.79
Longo Toyota	El Monte													
Senator Ford	Sacramento	Ford F350	No	\$ -	\$ 25,000.00	\$ 25,000.00	1,812.50	1,860.00	1,860.00	28,672.50	8.75	-	-	\$ 28,681.25
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove													
Broadway Ford	Oakland	Ford F350	No	\$ -	\$ 18,722.87	\$ 18,722.87	1,357.41	955.00	955.00	21,035.28	8.75	-	-	\$ 21,044.03
Weaver Auto	Grass Valley													
Hansel Ford	Santa Rosa	Ford F350	No	\$ 500.00	\$ 20,799.86	\$ 20,799.86	1,507.99	1,075.00	1,075.00	23,382.85	8.75	-	500.00	\$ 22,891.60
Folsom Lake	Folsom	Dodge Ram 3500	No	\$ -	\$ 23,286.00	\$ 23,286.00	1,688.24	1,860.00	1,860.00	26,834.24	8.75	-	-	\$ 26,842.99
NOTE: Broadway Ford - No exceptions														
Item #8, 7 Passenger Mini Van			Qty:	2	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay			
Bidder	Location	Make/Model	LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville													
Longo Toyota	El Monte	Toyota Sienna	No	\$ -	\$ 23,480.00	\$ 46,960.00	3,404.60	1,245.00	2,490.00	52,854.60	17.50	-	-	\$ 52,872.10
Senator Ford	Sacramento													
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove													
Broadway Ford	Oakland													
Weaver Auto	Grass Valley	Chevrolet Uplander	No	\$ -	\$ 19,026.00	\$ 38,052.00	2,758.77	1,400.00	2,800.00	43,610.77	17.50	-	-	\$ 43,628.27
Hansel Ford	Santa Rosa													
Folsom Lake	Folsom	Dodge Caravan	No	\$ -	\$ 22,224.00	\$ 44,448.00	3,222.48	1,230.00	2,460.00	50,130.48	17.50	-	-	\$ 50,147.98
NOTE: Weaver Auto - Offers 18 City/23 Hwy EPA, 600 amp battery, compact spare, rear air conditioning not included. Deemed acceptable by the Department.														
Item #9, 8 Passenger Van			Qty:	1	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay			
Bidder	Location	Make/Model	LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford E150	Yes	\$ 500.00	\$ 19,728.59	19,728.59	1,430.32	1,295.00	1,295.00	22,453.91	8.75	1,122.70	500.00	\$ 20,839.97
Longo Toyota	El Monte	Toyota Sienna	No	\$ -	24,480.00	24,480.00	1,774.80	1,245.00	1,245.00	27,499.80	8.75	-	-	\$ 27,508.55
Senator Ford	Sacramento	Ford E150	No	\$ -	21,450.00	21,450.00	1,555.13	1,350.00	1,351.00	24,356.13	8.75	-	-	\$ 24,375.00
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove	Chevrolet Express	No	\$ 500.00	21,298.00	21,298.00	1,544.11	1,225.00	1,225.00	24,067.11	8.75	-	500.00	\$ 23,575.86
Broadway Ford	Oakland	Ford E150	No	\$ -	19,112.55	19,112.55	1,385.66	825.00	825.00	21,323.21	8.75	-	-	\$ 21,331.96
Weaver Auto	Grass Valley	Chevrolet Express	No	\$ -	22,276.00	22,276.00	1,615.01	1,400.00	1,400.00	25,291.01	8.75	-	-	\$ 25,299.76
Hansel Ford	Santa Rosa	Ford E150	No	\$ 500.00	21,070.59	21,070.59	1,527.62	1,075.00	1,075.00	23,673.21	8.75	-	500.00	\$ 23,181.96
Folsom Lake	Folsom	Dodge Sprinter	No	\$ -	42,500.00	42,500.00	3,081.25	1,330.00	1,330.00	46,911.25	8.75	-	-	\$ 46,920.00
NOTE: Future Ford - No exceptions.														
Item #10, 15 Passenger Van			Qty:	1	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay			
Bidder	Location	Make/Model	LVP?	Terms/Disc.	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford E350	Yes	\$ 500.00	24,107.00	24,107.00	1,747.76	1,295.00	1,295.00	27,149.76	8.75	1,357.49	500.00	\$ 25,301.02
Longo Toyota	El Monte													
Senator Ford	Sacramento	Ford E350	No	\$ -	35,000.00	35,000.00	2,537.50	1,490.00	1,490.00	39,027.50	8.75	-	-	\$ 39,036.25
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove													
Broadway Ford	Oakland	Ford E350	No	\$ -	23,135.99	23,135.99	1,677.36	955.00	955.00	25,768.35	8.75	-	-	\$ 25,777.10
Weaver Auto	Grass Valley	Chevrolet Express	No	\$ -	25,320.00	25,320.00	1,835.70	1,400.00	1,400.00	28,555.70	8.75	-	-	\$ 28,564.45
Hansel Ford	Santa Rosa	Ford E350	No	\$ 500.00	25,674.59	25,674.59	1,861.41	1,075.00	1,075.00	28,611.00	8.75	-	500.00	\$ 28,119.75
Folsom Lake	Folsom													
NOTE: Future Ford - 5.6 Liter, V8, gasoline engine. Deemed acceptable by the Department.														

COUNTY OF PLACER, AUBURN, CA
BID EVALUATION

Item #11, 3/4 Ton Cargo Van				Qty:	1	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay	Ref. Total	
Bidder	Location	Make/Model	LVP?	Terms/Disc	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford E250	Yes	\$ 500.00	\$ 18,145.00	\$ 18,145.00	1,315.51	1,220.00	1,220.00	20,680.51	8.75	1,034.03	500.00	\$ 19,155.24
Longo Toyota	El Monte													
Senator Ford	Sacramento	Ford E250	No	\$ -	\$ 22,000.00	\$ 22,000.00	1,595.00	1,450.00	1,450.00	25,045.00	8.75	-	-	\$ 25,053.75
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove	Chevrolet Express	No	\$ 500.00	\$ 17,969.00	\$ 17,969.00	1,302.75	1,225.00	1,225.00	20,496.75	8.75	-	500.00	\$ 20,005.50
Broadway Ford	Oakland	Ford E250	No	\$ -	\$ 16,818.59	\$ 16,818.59	1,219.35	955.00	955.00	18,992.94	8.75	-	-	\$ 19,001.69
Weaver Auto	Grass Valley	Chevrolet Express	No	\$ -	\$ 18,783.00	\$ 18,783.00	1,361.77	1,400.00	1,400.00	21,544.77	8.75	-	-	\$ 21,553.52
Hansel Ford	Santa Rosa	Ford E250	No	\$ 500.00	\$ 18,213.59	\$ 18,213.59	1,320.49	1,075.00	1,075.00	20,609.08	8.75	-	500.00	\$ 20,117.83
Folsom Lake	Folsom	Dodge Sprinter	No	\$ -	\$ 33,771.00	\$ 33,771.00	2,448.40	1,330.00	1,330.00	37,549.40	8.75	-	-	\$ 37,558.15

NOTE: Broadway Ford - No exceptions.

Item #12, Light Utility Vehicle, 4x4				Qty:	7	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay	Ref. Total	
Bidder	Location	Make/Model	LVP?	Terms/Disc	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford Expedition	Yes	\$ 500.00	25,883.00	181,181.00	13,135.62	1,275.00	8,925.00	203,241.62	61.25	5,000.00	3,500.00	\$ 194,802.87
Longo Toyota	El Monte													
Senator Ford	Sacramento	Ford Expedition	No	\$ -	27,190.00	190,330.00	13,798.93	1,310.00	9,170.00	213,298.93	61.25	-	-	\$ 213,360.18
Hoblit Motors	Woodland													
Maita Chevrolet	Elk Grove													
Broadway Ford	Oakland	Ford Expedition	No	\$ -	25,670.92	179,696.44	13,027.99	1,125.00	7,875.00	200,599.43	61.25	-	-	\$ 200,660.68
Weaver Auto	Grass Valley	Chevrolet Tahoe	No	\$ -	31,000.00	217,000.00	15,732.50	3,100.00	21,700.00	254,432.50	61.25	-	-	\$ 254,493.75
Hansel Ford	Santa Rosa	Ford Expedition	No	\$ 500.00	26,599.57	186,196.99	13,499.28	1,245.00	8,715.00	208,411.27	61.25	-	3,500.00	\$ 204,872.52
Folsom Lake	Folsom	Dodge Durango SLT	No	\$ -	27,993.00	195,951.00	14,206.45	1,330.00	9,310.00	219,467.45	61.25	-	-	\$ 219,528.70

NOTE: Future Ford - No exceptions.

Item #13, Hybrid SUV				Qty:	8	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay	Ref. Total	
Bidder	Location	Make/Model	LVP?	Terms/Disc	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville													
Longo Toyota	El Monte	Toyota Highlander	No	\$ -	\$ 31,880.00	\$ 255,040.00	18,490.40	1,595.00	12,760.00	286,290.40	70.00	-	-	\$ 286,360.40
Senator Ford	Sacramento	Ford Escape Hybrid	No	\$ -	\$ 26,178.00	\$ 209,424.00	15,183.24	1,395.00	11,160.00	235,767.24	70.00	-	-	\$ 235,837.24
Hoblit Motors	Woodland	Ford Escape Hybrid	No	\$ -	\$ 27,079.00	\$ 216,632.00	15,705.82	1,275.00	10,200.00	242,537.82	70.00	-	-	\$ 242,607.82
Maita Chevrolet	Elk Grove													
Broadway Ford	Oakland	Ford Escape Hybrid	No	\$ -	\$ 27,537.62	\$ 220,300.96	15,971.82	1,305.00	10,440.00	246,712.78	70.00	-	-	\$ 246,782.78
Weaver Auto	Grass Valley													
Hansel Ford	Santa Rosa	Ford Escape Hybrid	No	\$ 500.00	\$ 27,862.62	\$ 222,900.96	16,160.32	1,530.00	12,240.00	251,301.28	70.00	-	4,000.00	\$ 247,371.28
Folsom Lake	Folsom													

NOTE: Senator Ford - No exceptions.

Item #14, Sheriff Patrol Sedans				Qty:	10	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay	Ref. Total	
Bidder	Location	Make/Model	LVP?	Terms/Disc	Amount	Extension	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Future Ford	Roseville	Ford CVPI	Yes	\$ 500.00	23,575.00	235,750.00	17,091.88	965.00	9,650.00	262,491.88	87.50	5,000.00	5,000.00	\$ 252,579.38
Longo Toyota	El Monte													
Senator Ford	Sacramento	Ford CVPI	No	\$ -	25,950.00	259,500.00	18,813.75	3,200.00	32,000.00	310,313.75	87.50	-	-	\$ 310,401.25
Hoblit Motors	Woodland	Ford CVPI	No	\$ -	24,860.00	248,600.00	18,023.50	995.00	9,950.00	276,573.50	87.50	-	-	\$ 276,661.00
Maita Chevrolet	Elk Grove													
Broadway Ford	Oakland	Ford CVPI	No	\$ -	24,082.80	240,828.00	17,460.03	2,205.00	22,050.00	280,338.03	87.50	-	-	\$ 280,425.53
Weaver Auto	Grass Valley													
Hansel Ford	Santa Rosa	Ford CVPI	No	\$ 500.00	24,471.80	244,718.00	17,742.06	1,540.00	15,400.00	277,860.06	87.50	-	5,000.00	\$ 272,947.56
Folsom Lake	Folsom	Dodge Charger	No	\$ -	25,390.00	253,900.00	18,407.75	2,570.00	25,700.00	298,007.75	87.50	-	-	\$ 298,095.25

NOTE: Future Ford - No exceptions.

State of California - Rear Wheel Drive Ford Crown Victoria Law Enforcement Sedan				Qty:	1	Unit	7.25%	Non-Deduct	Warr.	Line Item	Tire	Early Pay	Ref. Total	
Bidder	Location	Make/Model	Terms/Disc	Amount	Extension	Charge	Tax	Warr.	Subtotal	Total	Tax	LVP	Disc.	Ref. Total
Downtown Ford	Sacramento	Ford CVPI	\$ 500.00	23,548.00	235,480.00	4,662.50	17,072.30	1,375.00	13,750.00	270,964.80	87.50	-	5,000.00	\$ 266,052.30

NOTE: GDS will invoice a 1.98% service fee for the use of the contract. The service fee is based on the purchase order total before tax and cash discounts.

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MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: February 6, 2008

SUBJECT: **Fiscal Impact Statement**
Purchase of Fixed Assets: 2007/2008 Vehicle Purchases

RQ046606- 4 ea. Compact Pickup Trucks

Sufficient funding has been budgeted in the amount of \$70,000 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046607- 8 ea. Ford Escape Hybrid SUV's

Sufficient funding has been budgeted in the amount of \$218,700 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046608 - 3 ea. Compact 4x4 Extra Cab Pickups

Sufficient funding has been budgeted in the amount of \$71,000 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046613 - 2 ea. Extra Cab/Chassis, Animal Control

Sufficient funding has been budgeted in the amount of \$52,000 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046614 - 2 ea. 7 Pass. Mini Van

Sufficient funding has been budgeted in the amount of \$41,500 in the FY 2007-08 Fleet Services Fixed Asset budget. Vehicles are listed on the master Fixed Asset list as follows"

Intermediate Sedans (1 of 3) \$18,500

Economy 4x4/Van (1of 4) \$23,000

RQ046661 - 1 ea. 15 Pass. Jail Transport Van

Sufficient funding has been budgeted in the amount of \$34,000 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046662 - 1 ea. 1 Ton 4x2 Pickup

Sufficient funding has been budgeted in the amount of \$23,500 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046663 - 1 ea. ¾ Ton 4x4 Pickup

Sufficient funding has been budgeted in the amount of \$26,600 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046721 - 1 ea. ¾ Ton Cargo Van

Sufficient funding has been budgeted in the amount of \$23,500 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046722 - 1 ea. 8 Passenger Van

Sufficient funding has been budgeted in the amount of \$26,600 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046723 - 1 ea. ½ Ton Short Bed Pickup

Sufficient funding has been budgeted in the amount of \$23,500 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046724 - 10 ea. Patrol Sedans

Sufficient funding has been budgeted in the amount of \$325,000 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046725 - 7 ea. 4x4 Patrol Vehicles

Sufficient funding has been budgeted in the amount of \$238,000 in the FY 2007-08 Fleet Services Fixed Asset budget.

RQ046749 - 1 ea. 4x4 Extracab Pickup-Tahoe S.O.

Sufficient funding has been budgeted in the amount of \$34,000 in the FY 2007-08 Fleet Services Fixed Asset budget.