


**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: David Seward, Purchasing Manager 

DATE: March 6, 2007

SUBJECT: Approve the Award of Competitive Bid No. 9658 to Valair for Heating, Ventilation and Air Conditioning Units in the Maximum Amount of \$85,000.00

ACTION REQUESTED

Approve the award of competitive Bid No. 9658 to Valair of Sacramento, CA, for heating ventilation and air conditioning (HVAC) units in the maximum amount of \$85,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase order.

BACKGROUND

The Department of Facility Services requires various models of HVAC units and related parts to be purchased on an as-needed basis as part of a retrofit program to upgrade and replace old HVAC units.

Bid No. 9658 was posted on the Procurement website and bid announcements were sent to forty firms. The bid requested pricing for a representative sample of HVAC units. One addendum was issued to the bid to clarify the specifications. Three bidders responded within the bid deadline with Valair being the lowest responsive and responsible bidder at \$71,364.15. This dollar amount is an estimate only based on the anticipated number of units to be purchased over the approximate one-year contract period. No registered local vendors submitted a bid. A bid evaluation is submitted as Attachment A.

FISCAL IMPACT

The Facility Services Department has budgeted \$85,000.00 for these anticipated expenditures. The BPO resulting from this recommendation is for the period March 6, 2007 through March 31, 2008.

Attachment A: Bid Evaluation and Award Recommendation

cc: Dan Olsen, Facility Services Supervisor
Valerie Bayne, Senior Administrative Services Officer

COUNTY OF PLACER, AUBURN, CA
BID EVALUATION & AWARD RECOMMENDATION



Bid No.: 9658 **Buyer Name:** Bob Bigney
Title: HVAC Units **Phone:** 530-889-4255
Due Date: 2/5/07 **Estimated Award Date:** 3/6/07

Item No.	Item Description	Qty	American Chiller Service		Beutler Corporation		Valair	
			Unit Price	Unit Price	Unit Price	Unit Price		
	Carrier 48XP036 Performance 13 or Equal; 3 Ton; 60,000 Btuh; 208 Volt, Single Phase	1	3,683.00	2,961.25	2,424.00			
	Carrier 48XP036 Performance 13 or equal; 3 Ton; 60,000 Btuh; 208 Volt, Three Phase	1	3,737.00	3,004.95	2,613.00			
	Carrier 48XP036 Performance 13 or Equal; 3 Ton; 90,000 Btuh; 208 Volt, Single Phase	1	3,733.00	3,001.50	2,456.00			
	Carrier 48XP036 Performance 13 or equal; 3 Ton; 90,000 Btuh; 208 Volt, Three Phase	1	3,787.00	3,045.20	2,648.00			
	Carrier 48XP048 Performance 13 or Equal; 4 Ton; 90,000 Btuh; 208 Volt, Single Phase	1	4,182.00	3,362.60	2,752.00			
	Carrier 48XP048 Performance 13 or Equal; 4 Ton; 90,000 Btuh; 208 Volt, Three Phase	1	4,248.00	3,415.50	2,970.00			
	Carrier 48XP048 Performance 13 or Equal; 4 Ton; 115,000 Btuh; 208 Volt, Single Phase	1	4,249.00	3,416.65	2,796.00			

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Item No.	Item Description	Qty	Unit Price	Unit Price	Unit Price
	Carrier 48XP048 Performance 13 or Equal; 4 Ton; 115,000 Btuh; 208 Volt, Three Phase	1	4,316.00	3,470.70	3,018.00
	Carrier 48XP048 Performance 13 or Equal; 4 Ton; 130,000 Btuh; 208 Volt, Single Phase	1	4,289.00	3,448.85	2,822.00
	Carrier 48XP048 Performance 13 or Equal; 4 Ton; 130,000 Btuh; 208 Volt, Three Phase	1	4,359.00	3,505.20	3,048.00
	Carrier 48XP060 Performance 13 or Equal; 5 Ton; 90,000 Btuh; 208 Volt, Single Phase	1	4,526.00	3,639.75	2,979.00
	Carrier 48XP060 Performance 13 or Equal; 5 Ton; 90,000 Btuh; 208 Volt, Three Phase	1	4,602.00	3,700.70	3,218.00
	Carrier 48XP060 Performance 13 or Equal; 5 Ton; 115,000 Btuh; 208 Volt, Single Phase	1	4,607.00	3,704.15	3,032.00
	Carrier 48XP060 Performance 13 or Equal; 5 Ton; 115,000 Btuh; 208 Volt, Three Phase	1	4,677.00	3,760.50	3,270.00
	Carrier 48XP060 Performance 13 or Equal; 5 Ton; 130,000 Btuh; 208 Volt, Single Phase	1	4,649.00	3,738.65	3,060.00
	Carrier 48XP060 Performance 13 or Equal; 5 Ton; 130,000 Btuh; 208 Volt, Three Phase	1	4,724.00	3,798.45	3,303.00
	Carrier 48HJ004 Weathermaster or Equal; 3 Ton; 208 Volt, Single Phase	1	2,981.00	2,396.60	1,889.00
	Carrier 48HJ004 Weathermaster or Equal; 3 Ton; 208 Volt, Three Phase	1	2,843.00	2,286.20	1,852.00
	Carrier 48HJ004 Weathermaster or Equal; 3 Ton; 480 Volt, Three Phase	1	3,019.00	2,427.65	1,913.00
	Carrier 48HJ005 Weathermaster or Equal; 4 Ton; 208 Volt, Single Phase	1	3,704.00	2,978.50	2,347.00
	Carrier 48HJ005 Weathermaster or Equal; 4 Ton; 208 Volt, Three Phase	1	3,534.00	2,841.65	2,302.00

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