

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors  
FROM: Brett Wood, Purchasing Manager *BW*  
DATE: February 5, 2013  
SUBJECT: Award of a Purchase Order for Waterless Street Sweeper – Owen Equipment

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**ACTION REQUESTED**

1. Approve the award of a purchase order (PO), awarded from a National Joint Powers Alliance (NJPA) competitively bid public agency contract, to Owen Equipment of Sacramento, CA for one waterless street sweeper in the total amount of \$318,230, funded by revenue collected from replacement funds with no net County cost, and authorize the Purchasing Manager to sign the resulting PO and related documents.

**BACKGROUND**

NJPA is a municipal government contracting agency operating under the laws of the State of Minnesota and governed by a board comprised of eight elected officials from sub-regions representing the NJPA member cities, counties, and other government agencies. The NJPA Board awards contracts, which are made available to local governments nationwide, by virtue of a public competitive process. On May 27, 2010, the NJPA Board awarded Request for Proposals No. 031710 to five different companies. Contract No. 031710-FSC was awarded to Federal Signal Corp. representing Elgin Sweeper Company of Oak Brook, Illinois, for the period of May 27, 2010 through May 27, 2014 and is subject to annual renewals.

The Department of Public Works Fleet Services Division submitted a request to purchase one new Elgin Waterless Eagle Street Sweeper using the base pricing from the NJPA contract. Since Owen Equipment is the sole authorized dealer of Elgin Sweepers for the Northern California region, Owen Equipment provided a price quote under the terms of the NJPA contract in the total amount of \$318,230. Pricing includes applicable sales tax, tire fees, and freight charges. In accordance with the Purchasing Policy Manual Section 1.3 (e)(3), County policy permits contracting with a vendor that was awarded an agreement by another public agency as the result of a competitive process without further competitive bidding by Placer County.

**FISCAL IMPACT**

Upon your Board's approval, a purchase order will be awarded to Owen Equipment in the total amount of \$318,230. The Department of Public Works' Fiscal Impact Statement is attached.

Attachment: Department of Public Works' Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer  
Chuck Gordon, Public Works Manager-Fleet Operations  
Kevin Taber, Public Works Manager-Road Maintenance

# MEMORANDUM

DEPARTMENT OF PUBLIC WORKS  
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: February 5, 2013

SUBJECT: **Fiscal Impact Statement**  
RQ056050 Owen Equipment for purchase of qty one Elgin Waterless Street  
Sweeper

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1. Approve award to Owen Equipment RQ056050 for qty 1 Elgin Waterless Street Sweeper for the Road department funded 100% by revenue collected from TRPA with no net county cost for the Period of FY2012-13, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders.