MEMORANDUM
ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES
County of Placer

TO: Honoroble Board of Supervisors
FROM: Brett Wood, Purchasing Manager
SUBJECT: Server – Telesonics, Inc. dba Sonitrol of Sacramento, CA

DATE: June 7, 2016

ACTION REQUESTED
Approve a budget revision in the amount of $7,857 within the appropriate accounts of the Sheriff’s Office FY 2015-16 Final Budget; and

Add the server to the County’s FY 2015-16 Master Fixed Asset List; and

Approve a purchase order with Telesonics, Inc. dba Sonitrol of Sacramento, CA for the acquisition of the server in the maximum amount of $7,857. Funding is provided by the Sheriff’s Office FY 2015-16 Final Budget; and

Authorize the Purchasing Manager to sign all required documents.

BACKGROUND
On April 19, 2016, your Board approved a Master Service Agreement (MSA) with Telesonics, Inc. dba Sonitrol of Sacramento, CA (Sonitrol) for security system installation and maintenance. The Sheriff’s Office has identified a need to update their video surveillance system and a component of that overall system is an 8 terabyte (8TB) recording server that meets the County’s Fixed Asset threshold.

When the Auburn Justice Center (AJC) was built in 2007, a video surveillance system was installed to monitor the building for security purposes. The current recording system functions on what is now considered to be outdated analog recording technology and only seven (7) of the existing 13 cameras are operational. The Sheriff’s Office would like to upgrade the whole system and move to the Ocularis IP Video Surveillance and Security Platform, which includes a video management system. This system upgrade will replace six (6) existing cameras that are currently broken with new high-definition units to provide exterior coverage of the AJC as well as the interior main lobby entrance, and one (1) new high-definition camera will be installed to provide increased coverage of the Richardson Drive entrance/exit gate. In addition, the new system will allow the seven (7) analog cameras that are still operational to function on the new system by using an analog video encoder to convert video feeds for storage on the new recording server.

By converting existing cameras, installing a new camera and replacing broken cameras, the video surveillance coverage of the AJC and surrounding areas will be significantly improved, creating a more secure and safe environment for both the public and County personnel.

The Ocularis IP software, equipment and installation will be provided by Sonitrol. The total installation cost for the system is $43,498 and includes an 8TB recording server, Ocularis enterprise license, network infrastructure equipment, new cameras and required cabling.

Therefore, in order to proceed with the acquisition and implementation of the new system and server, your Board’s approval is required.

FISCAL IMPACT
Funding for this purchase is included in the Sheriff’s Office FY 2015-16 Final Budget.
Attachment: Master Fixed Asset List
Budget Revision

cc: Mark Giacomini, Administrative Services Manager
Rosie Dreher, Senior Administrative Services Officer
Katie Robbins, Administrative Services Officer
## MASTER FIXED ASSET LIST
### Appropriation 21930

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Total Addition to Master Fixed Assets

$7,857
### BUDGET REVISION

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**TOTAL** 0.00

**TOTAL** 15,714.00

**REASON FOR REVISION:** Transfer funds to 4451 for purchase of Sonitrol security equipment for the AIC.

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**Prepared by:** Rosie Dreher  
**Ext:** 7848  
**Date:** 5/12/16  
**Page:**

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**Distribution:** ORIGINAL ONLY to Auditor