

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *BMW*
DATE: November 20, 2012
SUBJECT: Award of Bid for 4x4 Diesel Utility Truck – Future Ford of Roseville

ACTION REQUESTED

1. Approve the award of competitive Bid No. 10217 to Future Ford of Roseville for the purchase of one 4x4 diesel-powered Ford F450 SuperCab and chassis equipped with a Knapheide service body in the total amount of \$74,045, funded by revenue collected from replacement funds with no net County cost, and authorize the Purchasing Manager to sign the resulting purchase order.

BACKGROUND

The Department of Public Works (DPW) Fleet Services Division submitted a request to purchase one 4x4 diesel-powered Ford F450 SuperCab and chassis equipped with a Knapheide service body on behalf of the DPW Road Maintenance Division. The Procurement Services Division developed Bid No. 10217 to solicit competitive bids for the 4x4 diesel utility truck on behalf of DPW. The bid was distributed via the County's E-Bid system to 97 potential bidders and was also posted on the County's website. A total of 3 bids were received.

The bids were evaluated on an all-or-none basis in accordance with the terms and conditions of the bid. Prompt payment discounts and local vendor preference were also considered during the bid evaluation. Future Ford of Roseville is the lowest responsive bidder due to their local vendor preference. The complete bid evaluation is submitted as Attachment A.

FISCAL IMPACT

The purchase order resulting from this recommendation will total \$74,045 including sales tax and tire fees. The Department of Public Works' Fiscal Impact Statement is submitted as Attachment B.

Attachments: A. Bid No. 10217 Evaluation Spreadsheet and Recommended Award
B. Department of Public Works' Fiscal Impact Statement

cc: Cynthia Taylor, Public Works Senior Administrative Services Officer
Chuck Gordon, Public Works Manager-Fleet Operations
Kevin Taber, Public Works Manager-Road Maintenance



COUNTY OF PLACER, AUBURN, CA
BID EVALUATION & AWARD RECOMMENDATION

Attachment A

Bid No. 10217
Title: Utility Truck
Due Date: 10/24/12 @ 2:30 PM

Buyer Name/Phone: Jon Manning, 530-889-4290

(Recommended award is highlighted)

Name of Firm City/State			Downtown Ford Sales Sacramento, CA		Crown Ford Redding, CA		Future Ford of Roseville Roseville, CA	
Contact Person			Dave Forbess		William Dawson		Tom Netherby	
Telephone			916-442-6931		530-523-6011		916-969-0822	
FOB Delivery Time			Destination 150 Days		Destination 180 Days		Destination 56-70 Days	
LVP Certified? ⁽¹⁾			No		No		Yes	
Invoice Terms ⁽²⁾			\$1,000.00/20 Days		Net 30		\$500.00/20 Days	
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	New 4x4 Ford F450 w/Utility Body	1	66,900.00	66,900.00	70,592.00	70,592.00	69,028.00	69,028.00
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.			Subtotal	66,900.00	Subtotal	70,592.00	Subtotal	69,028.00
			7.25% Sales Tax	4,850.25	7.25% Sales Tax	5,117.92	7.25% Sales Tax	5,004.53
			CA Tire Fees	12.25	CA Tire Fees	12.25	CA Tire Fees	12.25
			Bid Total	71,762.50	Bid Total	75,722.17	Bid Total	74,044.78
(2) Invoice Terms of less than 10 days were not considered in this evaluation.			LVP	0.00	LVP	0.00	LVP	3,702.24
			Prompt Pay Disc	1,000.00	Prompt Pay Disc	0.00	Prompt Pay Disc	500.00
			Ref. Price	\$70,762.50	Ref. Price	\$75,722.17	Ref. Price	\$69,842.54
<u>TOTAL COST PER VEHICLE (INCLUDING PROMPT PAYMENT DISCOUNT):</u>				\$70,762.50		\$75,722.17		\$73,544.78
<u>TOTAL COST PER VEHICLE (EXCLUDING PROMPT PAYMENT DISCOUNT):</u>				\$71,762.50		\$75,722.17		\$74,044.78

EVALUATION NOTES: CA Tire Fees are calculated by multiplying \$1.75 per tire by the number of tires per vehicle (7).

**EVALUATION SUMMARY - LISTED BY
LOW BIDDER:**

1-	Future Ford of Roseville	\$69,842.54
2-	Downtown Ford Sales	\$70,762.50
3-	Crown Ford	\$75,722.17

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MEMORANDUM

DEPARTMENT OF PUBLIC WORKS
County of Placer

TO: Honorable Board of Supervisors

FROM: Ken Grehm, Director

DATE: November 20, 2012

SUBJECT: **Fiscal Impact Statement**
RQ055452 Qty 1 Ford F450 Utility Truck Bid No. 10217 Future Ford

1. Approve the purchase of qty 1 Ford F450 Utility Truck for the total amount of \$74,044.78 from Future Ford based on Bid Number 10217. Revenue collected from replacement funds with no net county cost, for the period of FY 2012-13, and authorize the Purchasing Manager to purchase the above fixed assets on requisition RQ055452.

