



Custom Market Report

# Placer County Industrial Report 2.19

PREPARED BY

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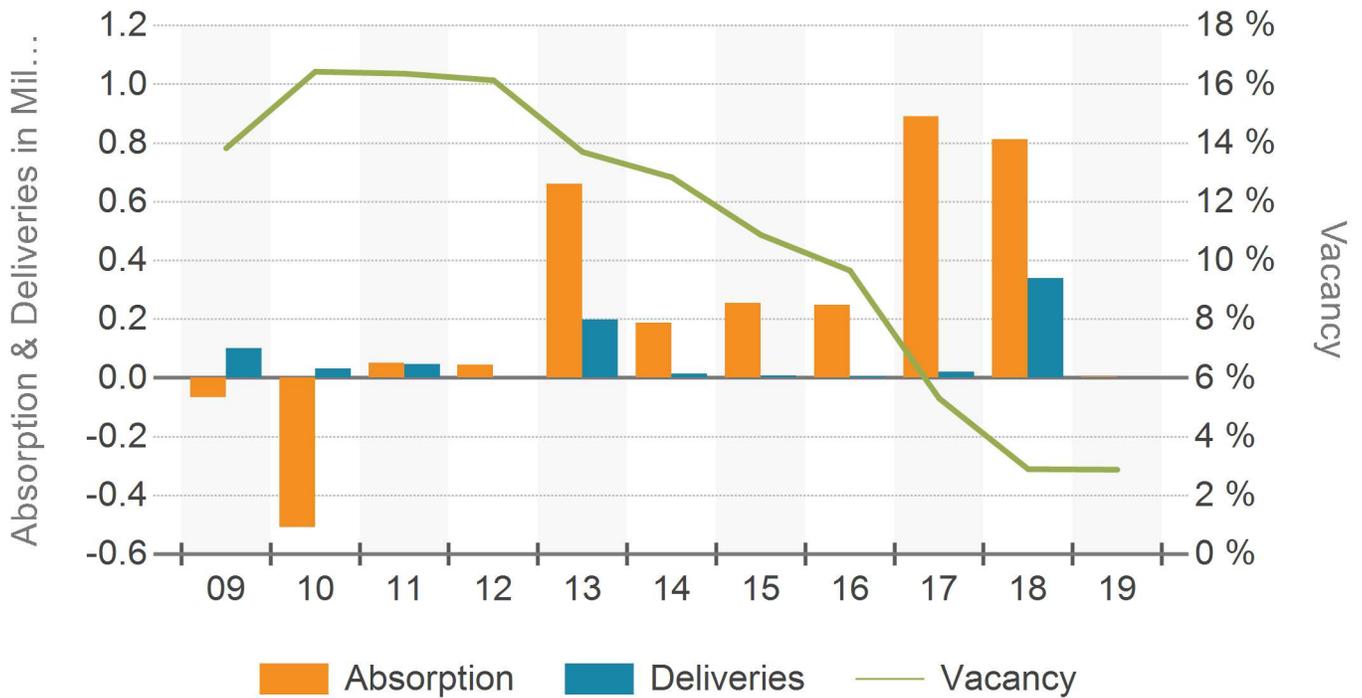


Paul Griffith

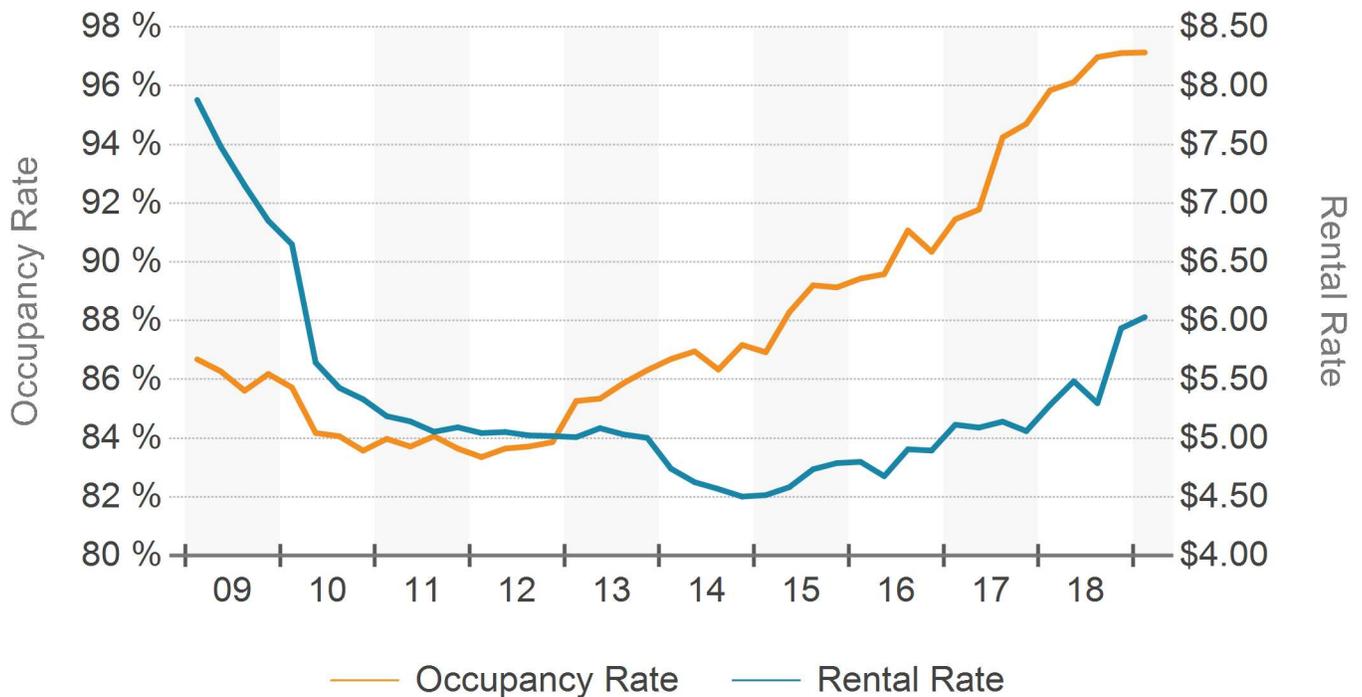
Business Development Manager



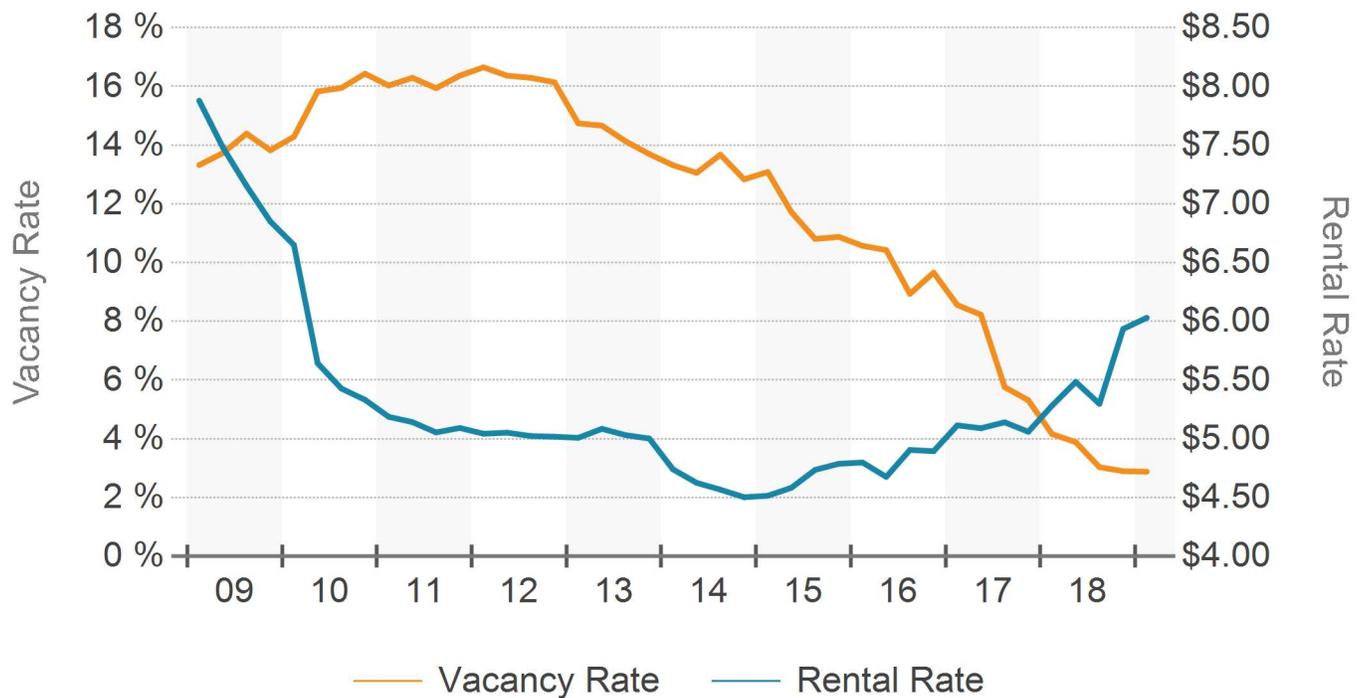
## ABSORPTION, DELIVERIES, VACANCY



## OCCUPANCY & RENTAL RATES



### VACANCY & RENTAL RATES



### SUMMARY STATISTICS

Availability	Survey	5-Year Avg
Rent Per SF	\$6.03	\$4.83
Vacancy Rate	2.9%	9.0%
Vacant SF	586,186	1,816,579
Availability Rate	3.5%	9.9%
Available SF	712,397	2,007,015
Sublet SF	78,480	9,577
Months on Market	5.7	17.6

Inventory	Survey	5-Year Avg
Existing Buildings	736	732
Existing SF	20,390,878	20,125,349
12 Mo. Const. Starts	0	81,228
Under Construction	0	75,072
12 Mo. Deliveries	338,600	90,784

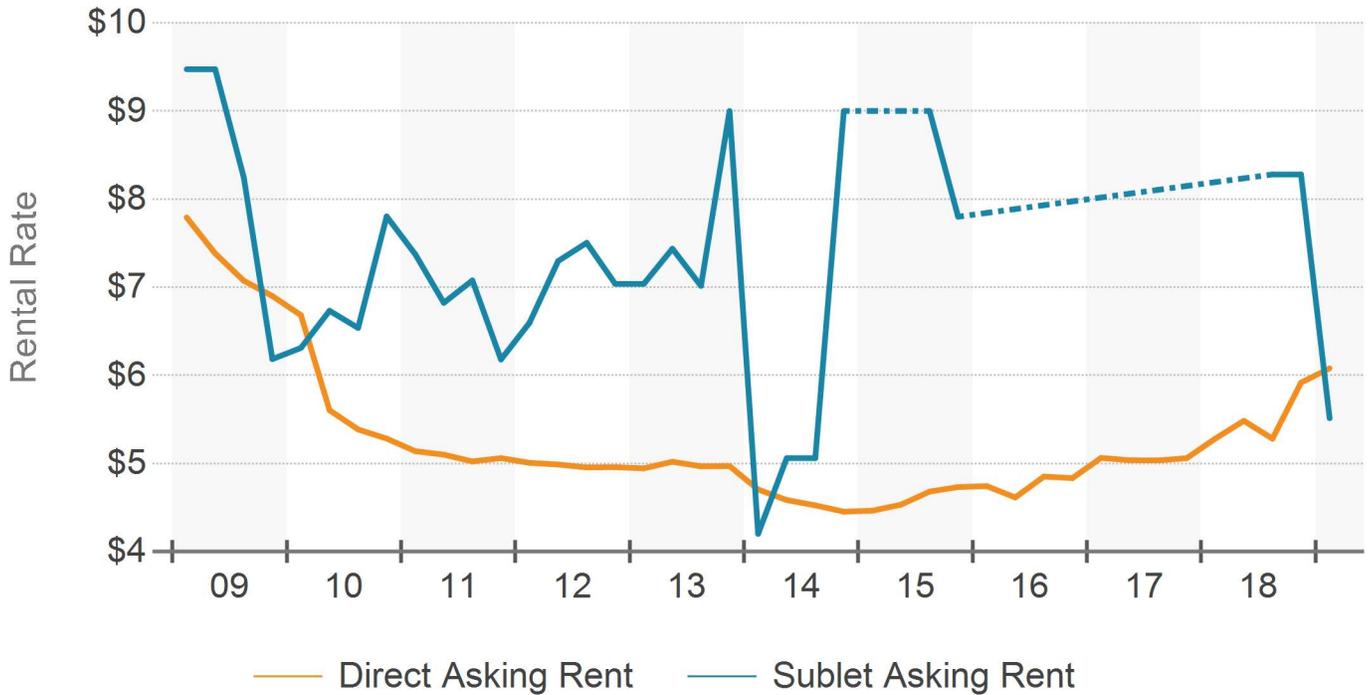
Demand	Survey	5-Year Avg
12 Mo. Absorption SF	807,140	478,500
12 Mo. Leasing SF	585,719	874,322

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$98	\$79
Asking Price Per SF	\$193	\$127
Sales Volume (Mil.)	\$152	\$73
Cap Rate	5.4%	6.6%

## ASKING RENT PER SF



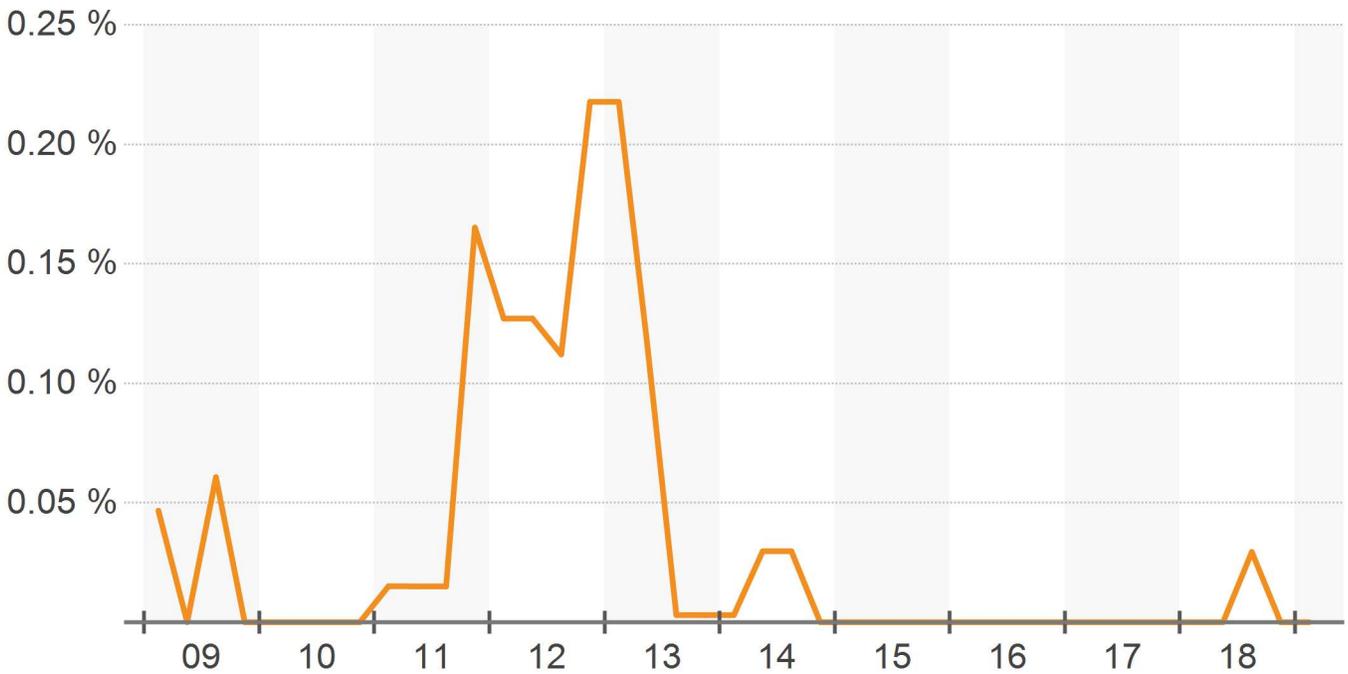
## DIRECT & SUBLET RENTAL RATES



## VACANCY RATE



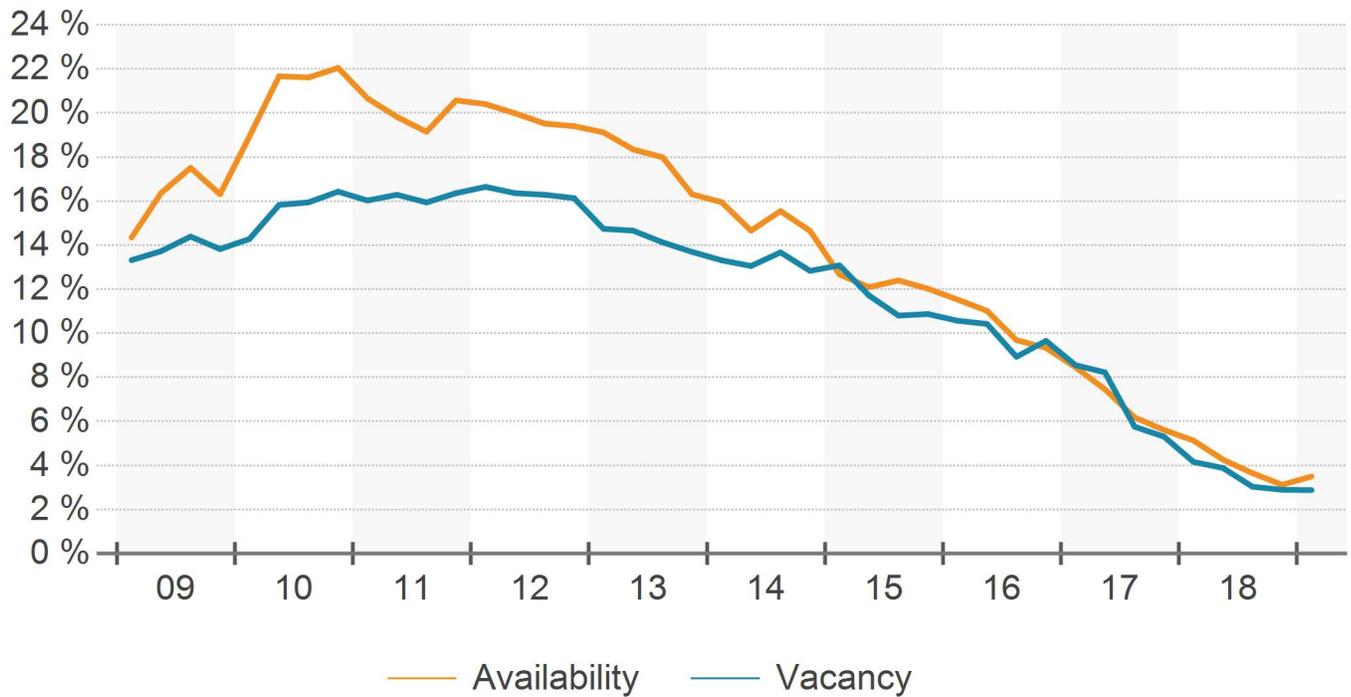
## SUBLEASE VACANCY RATE



## AVAILABILITY RATE



## AVAILABILITY & VACANCY RATE



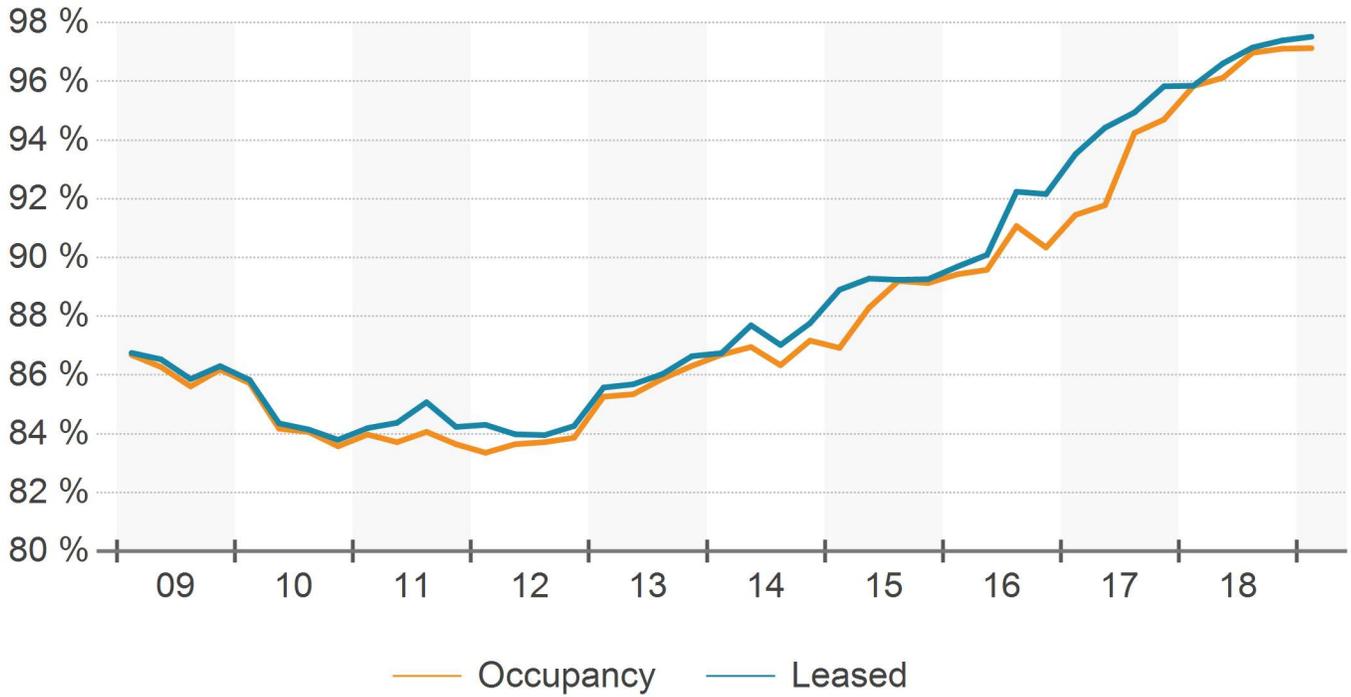
## OCCUPANCY RATE



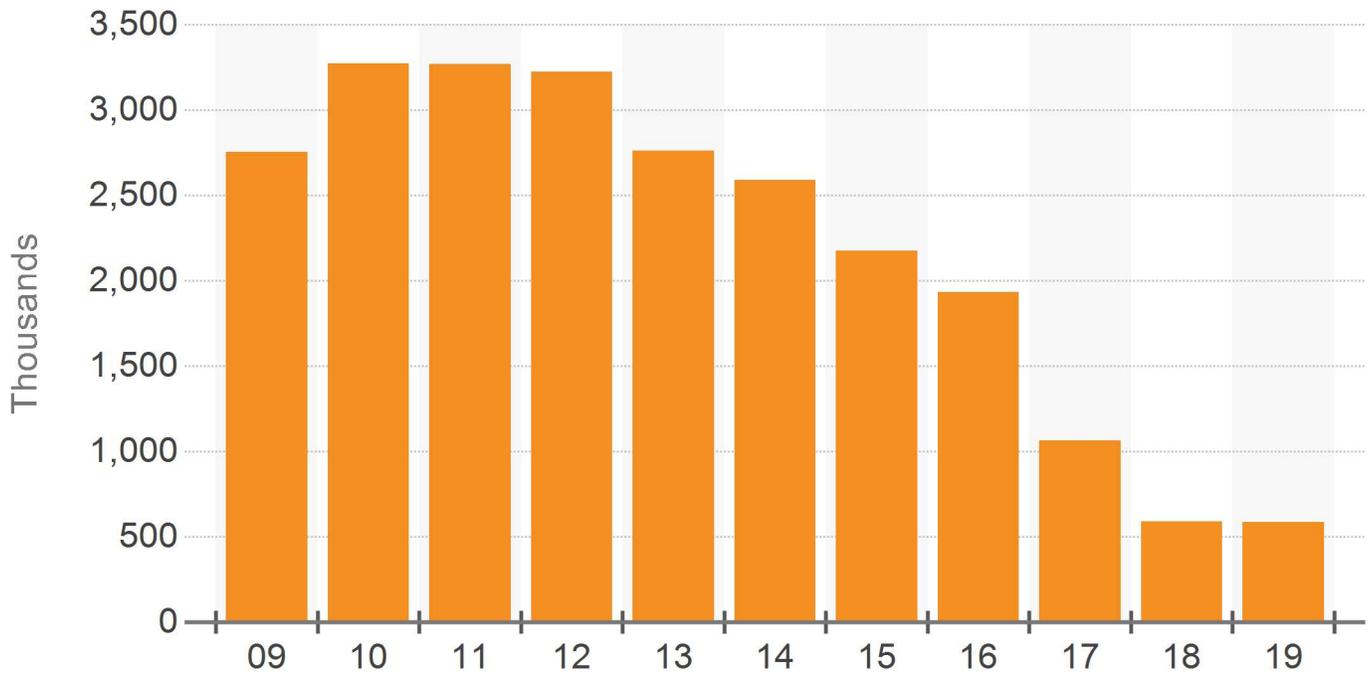
## PERCENT LEASED RATE



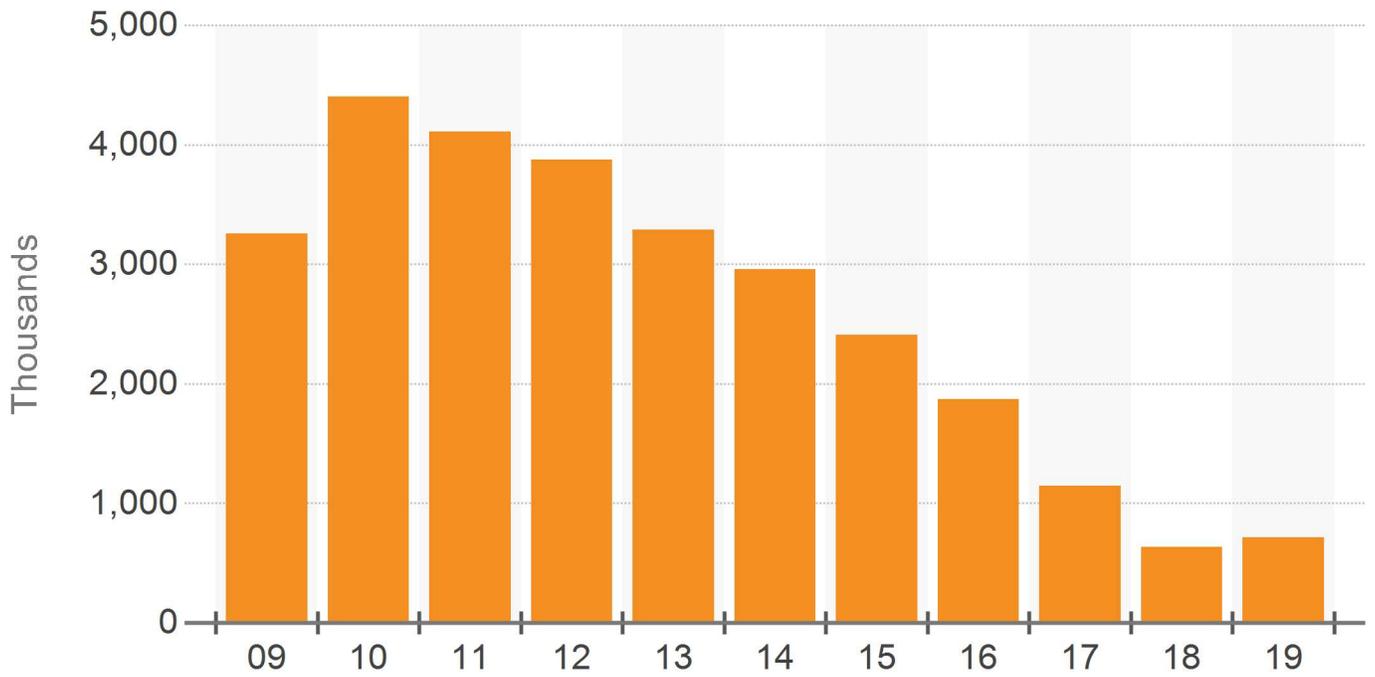
## OCCUPANCY & PERCENT LEASED



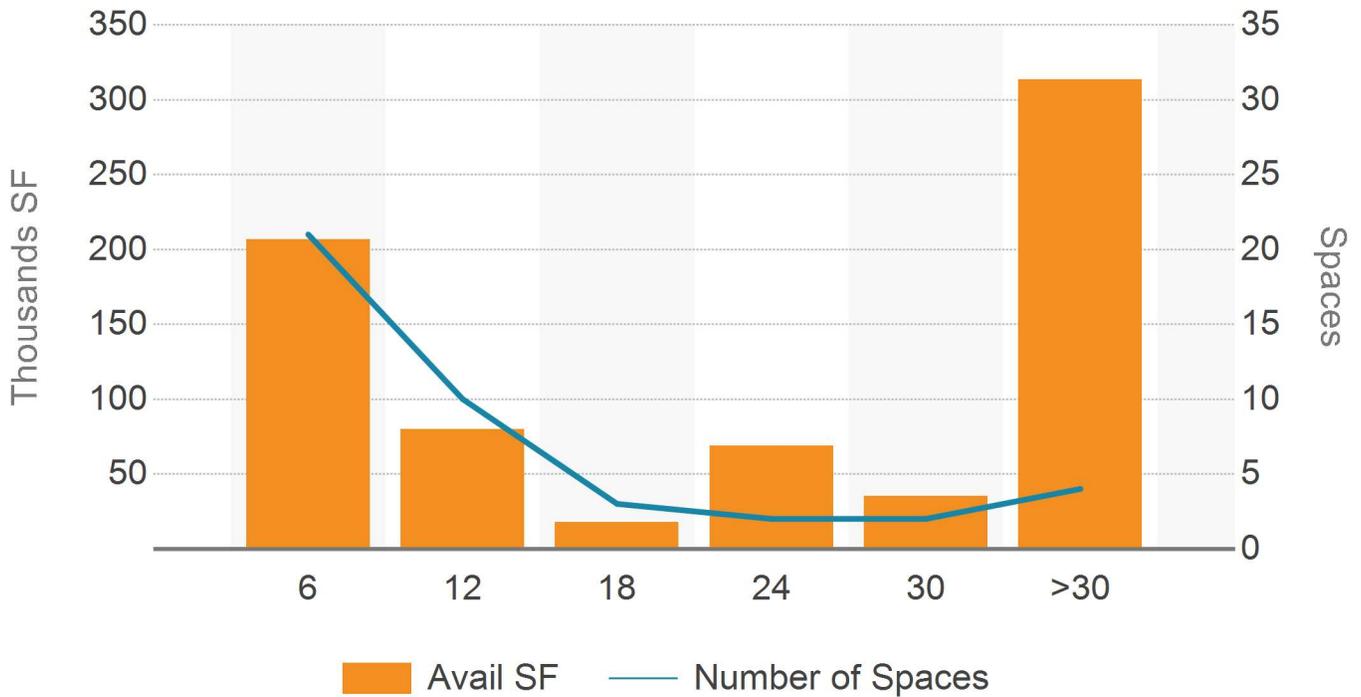
## VACANT SF



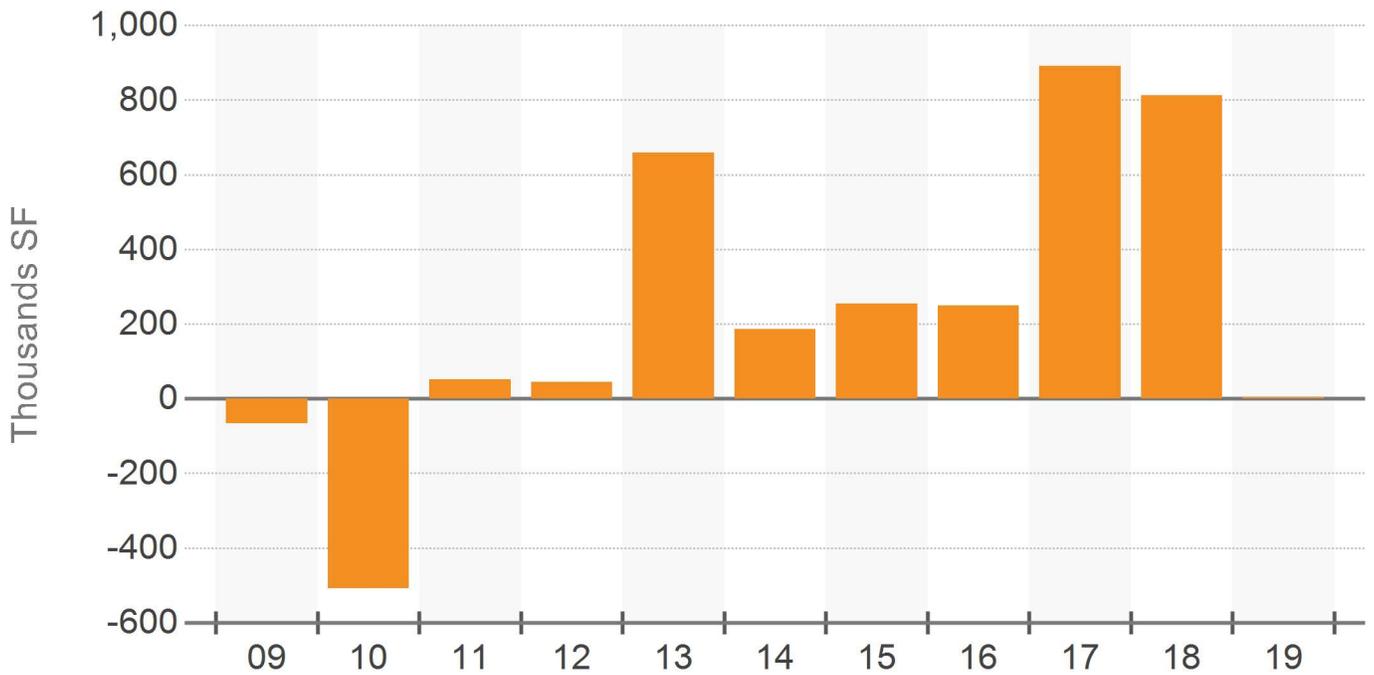
## AVAILABLE SF



## MONTHS ON MARKET DISTRIBUTION



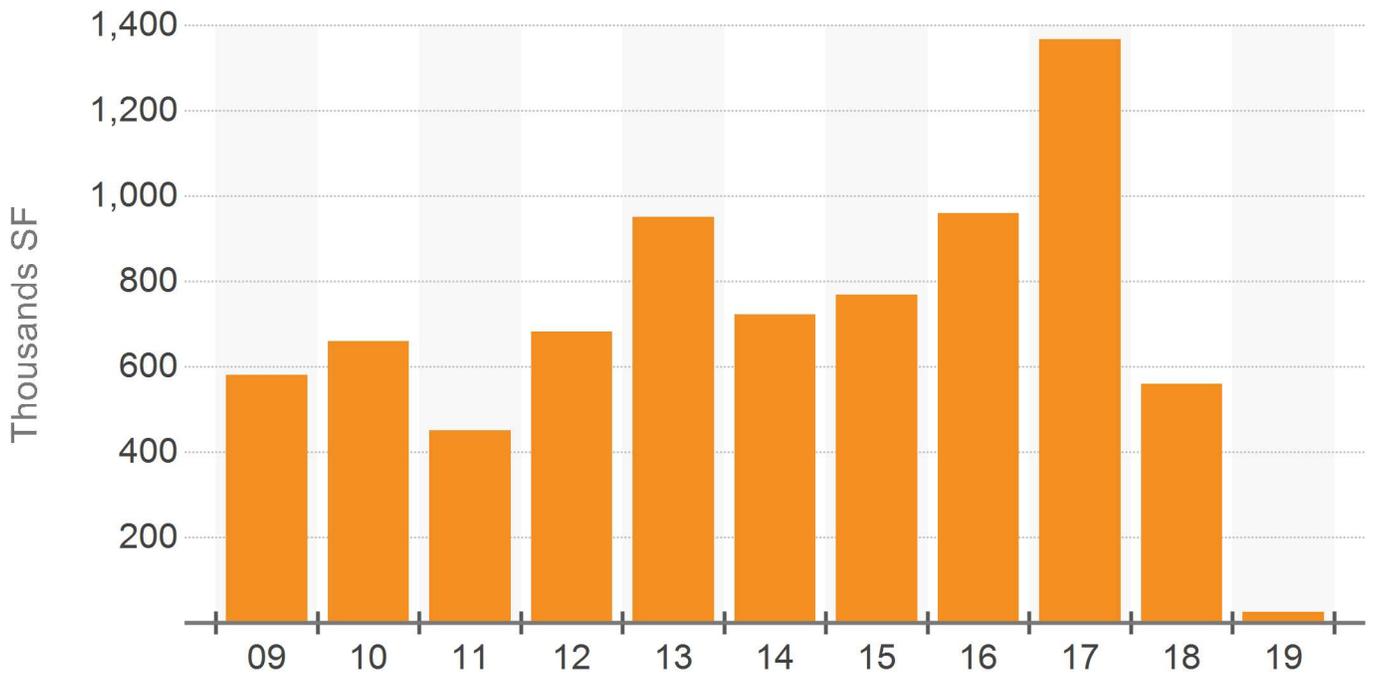
## NET ABSORPTION



## NET ABSORPTION AS % OF INVENTORY



## LEASING ACTIVITY



## MONTHS ON MARKET



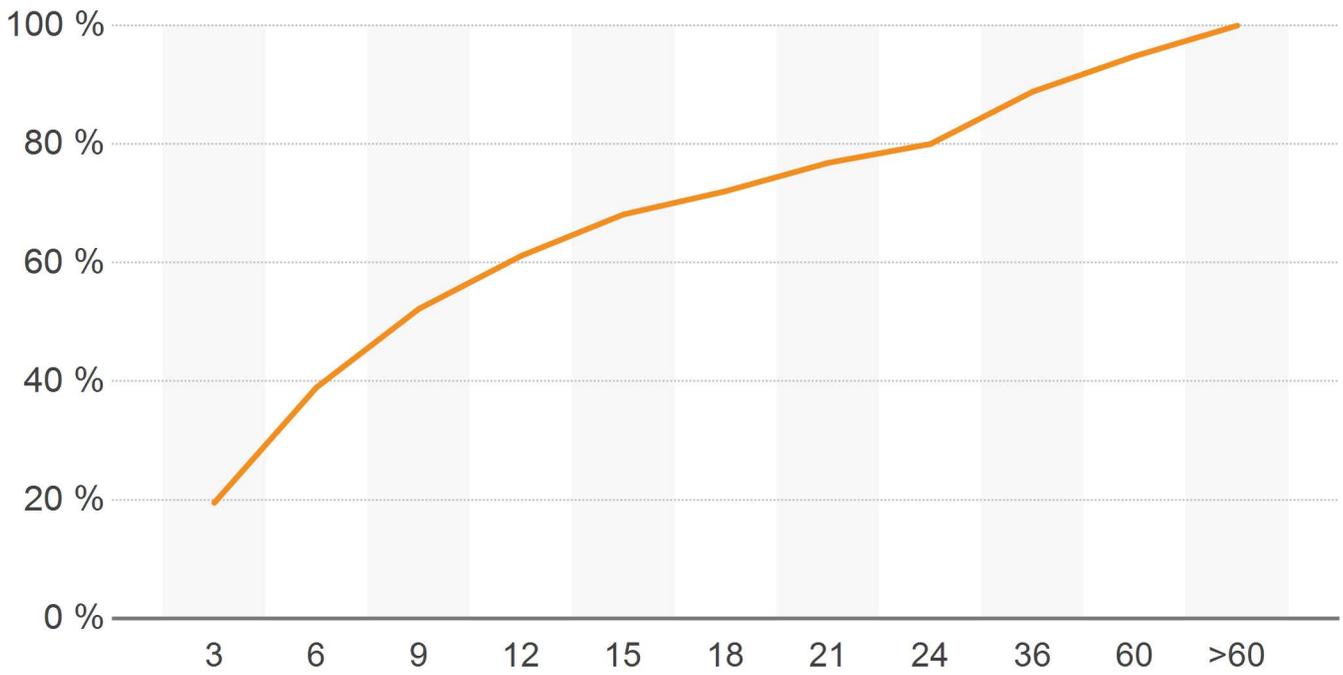
## MONTHS TO LEASE



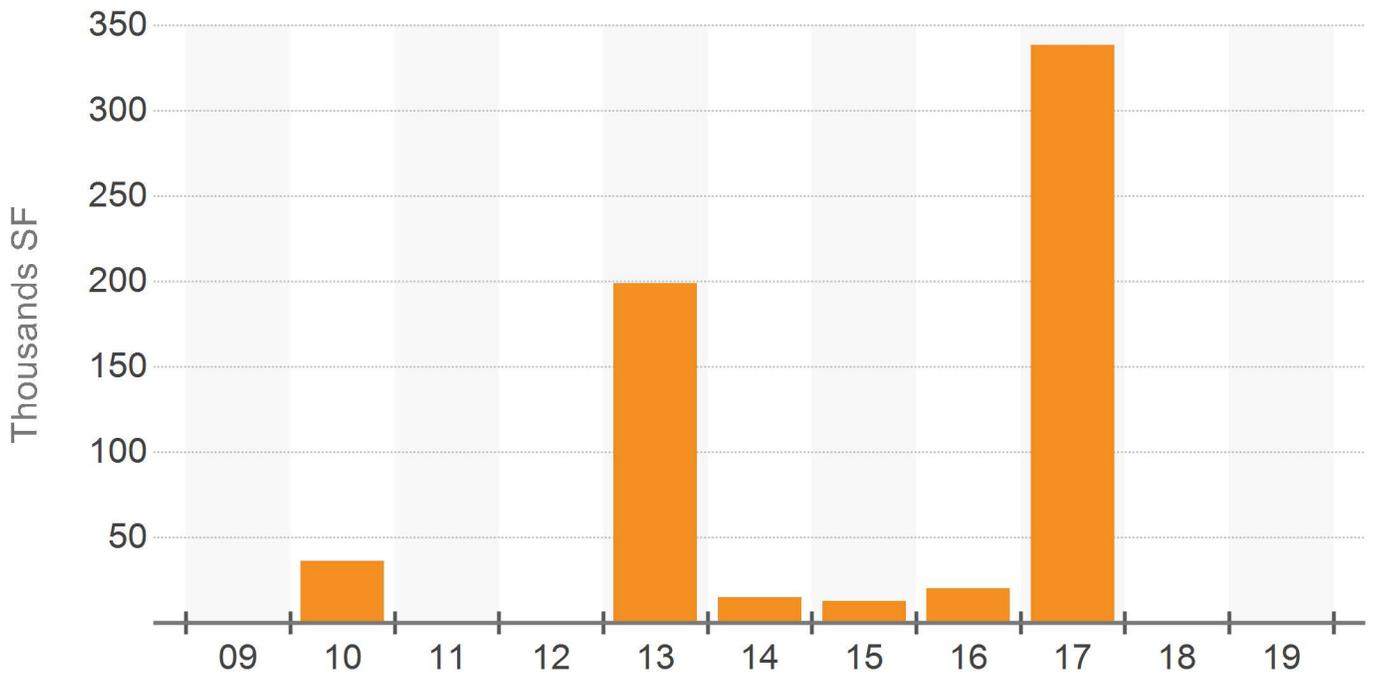
## MONTHS VACANT



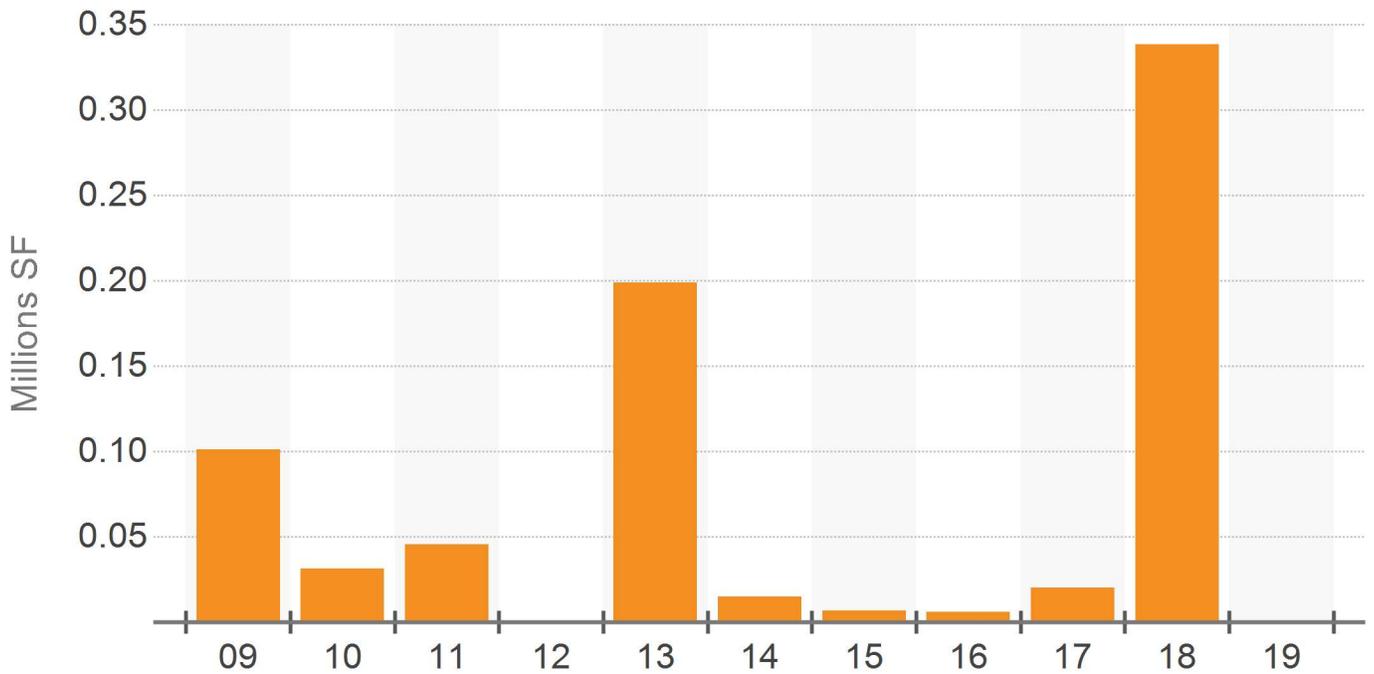
## PROBABILITY OF LEASING IN MONTHS



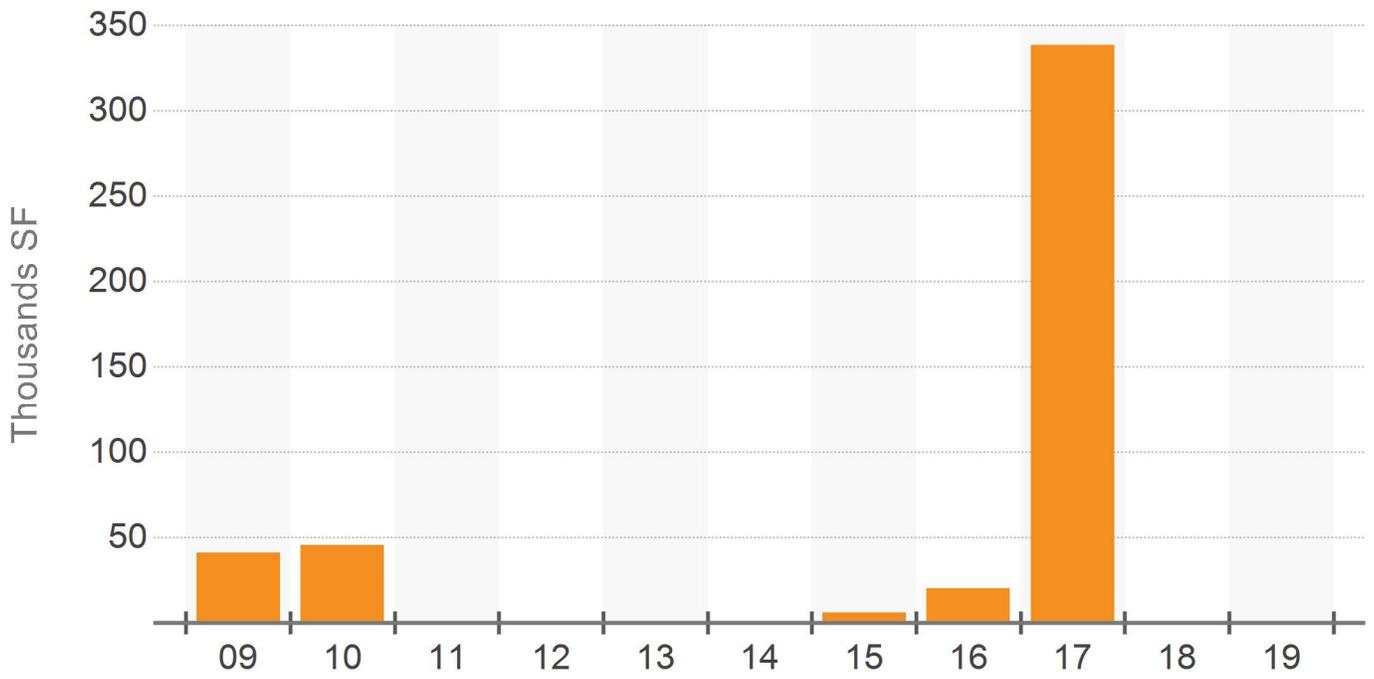
## CONSTRUCTION STARTS



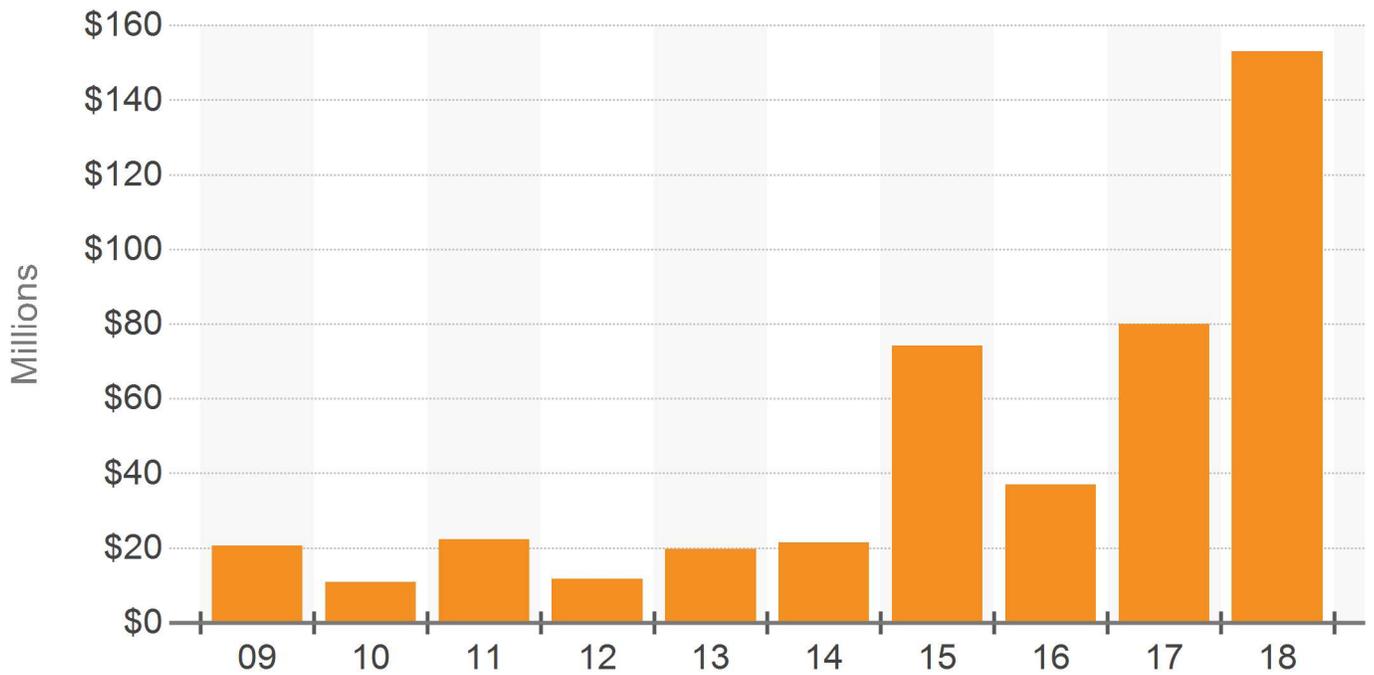
## CONSTRUCTION DELIVERIES



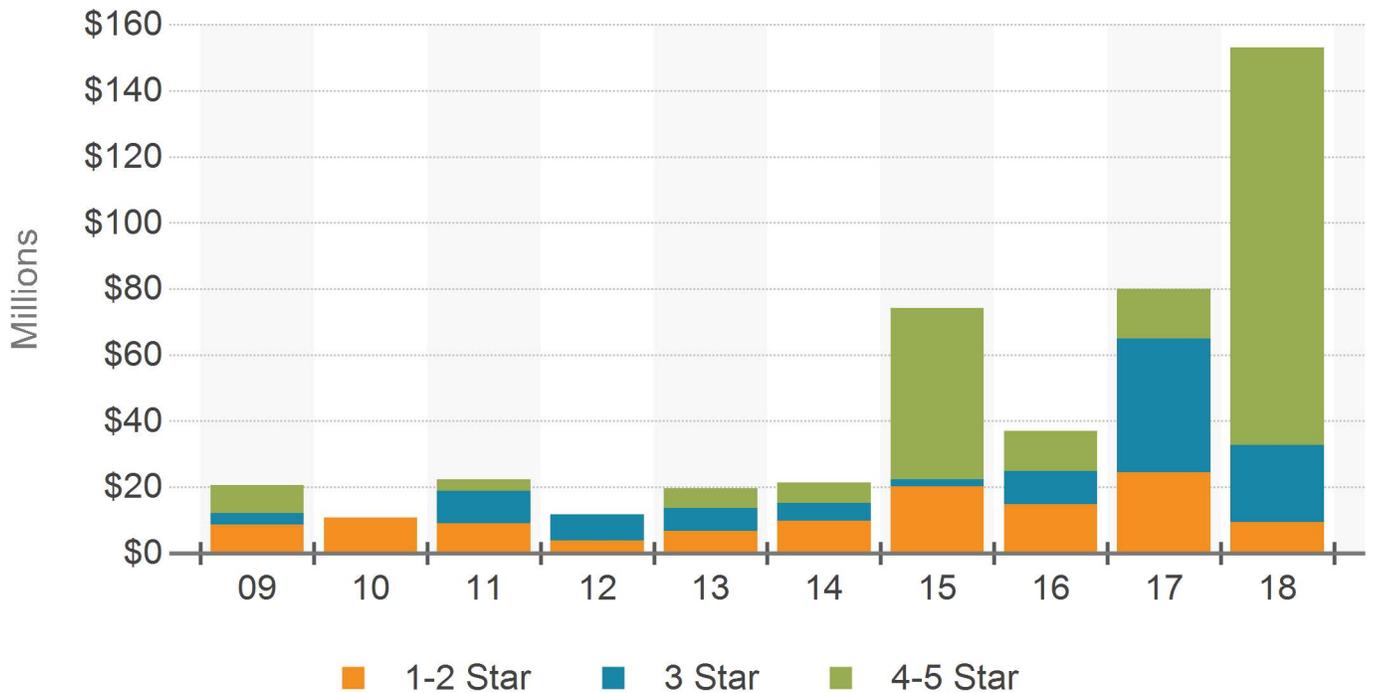
## UNDER CONSTRUCTION



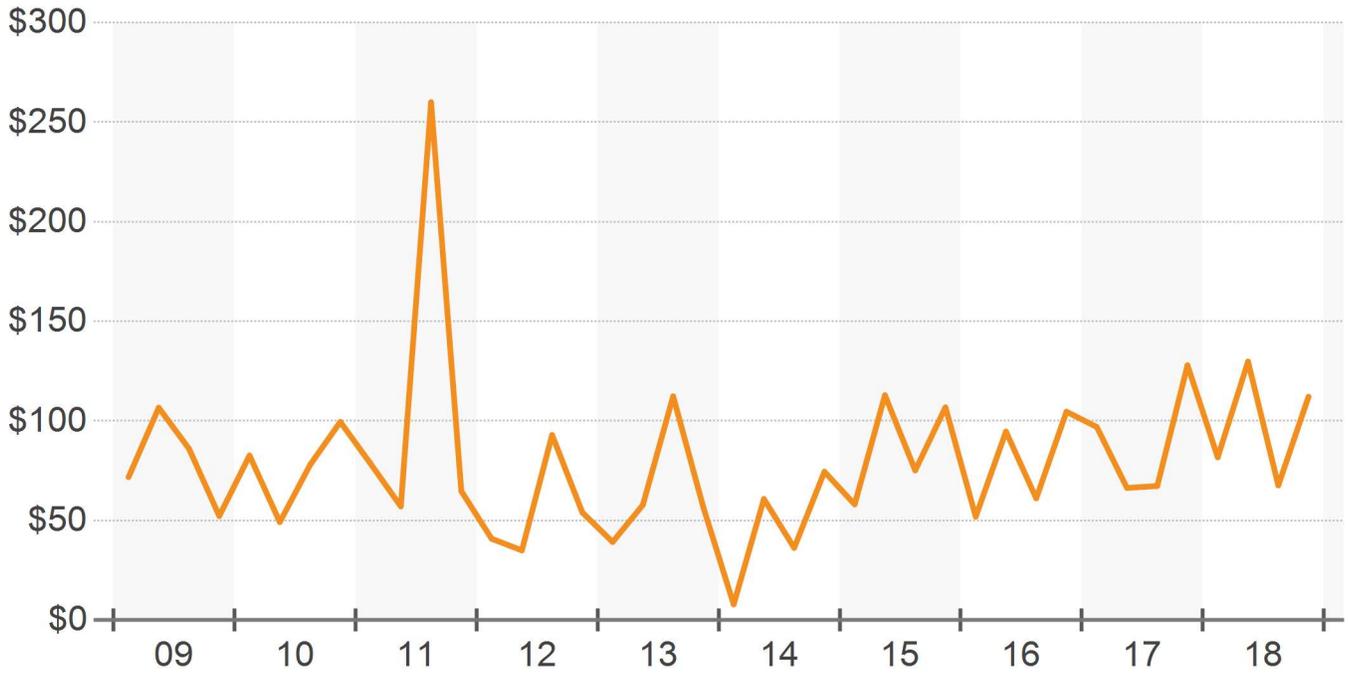
## SALES VOLUME



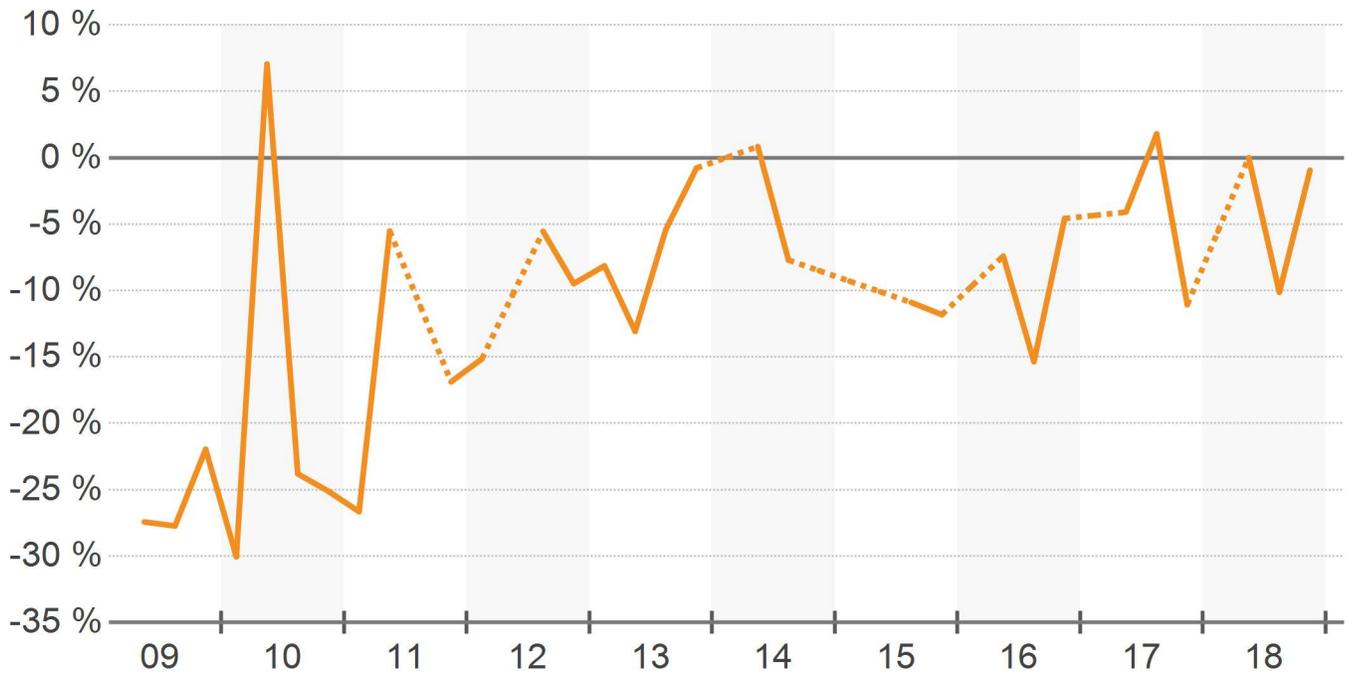
## SALES VOLUME BY STAR RATING



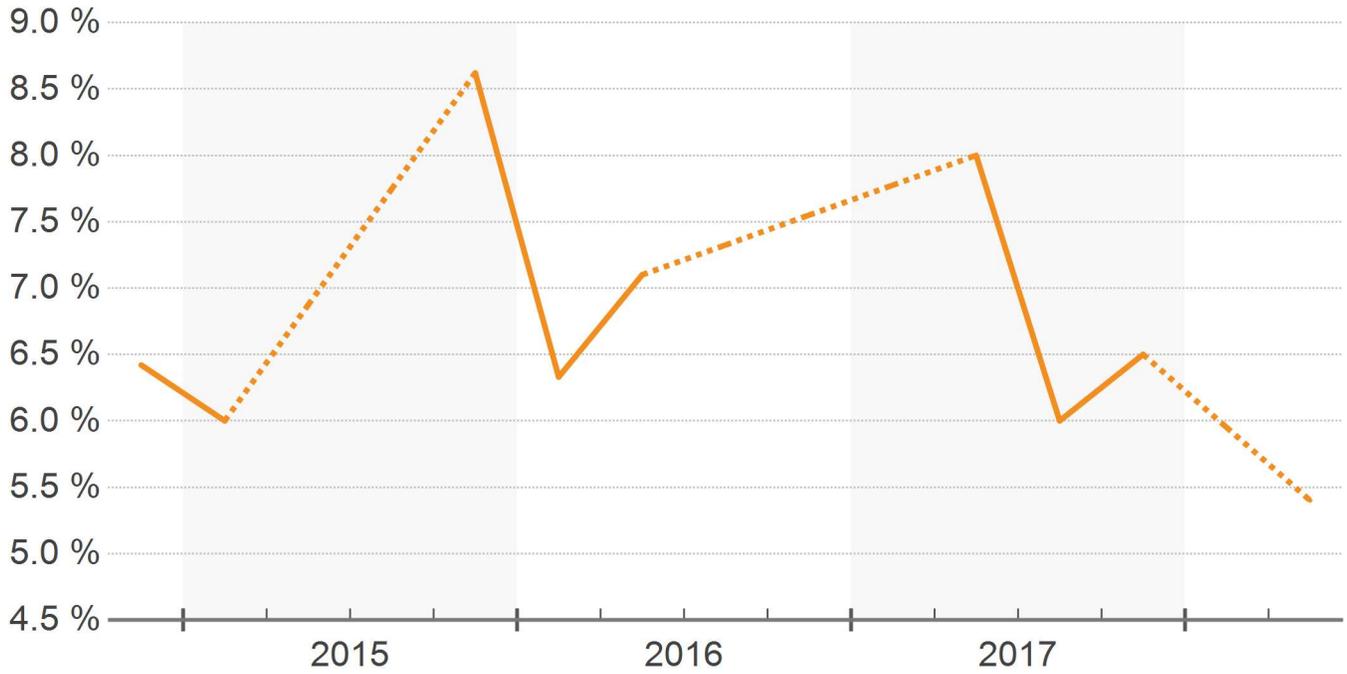
## AVERAGE SALE PRICE PER SF



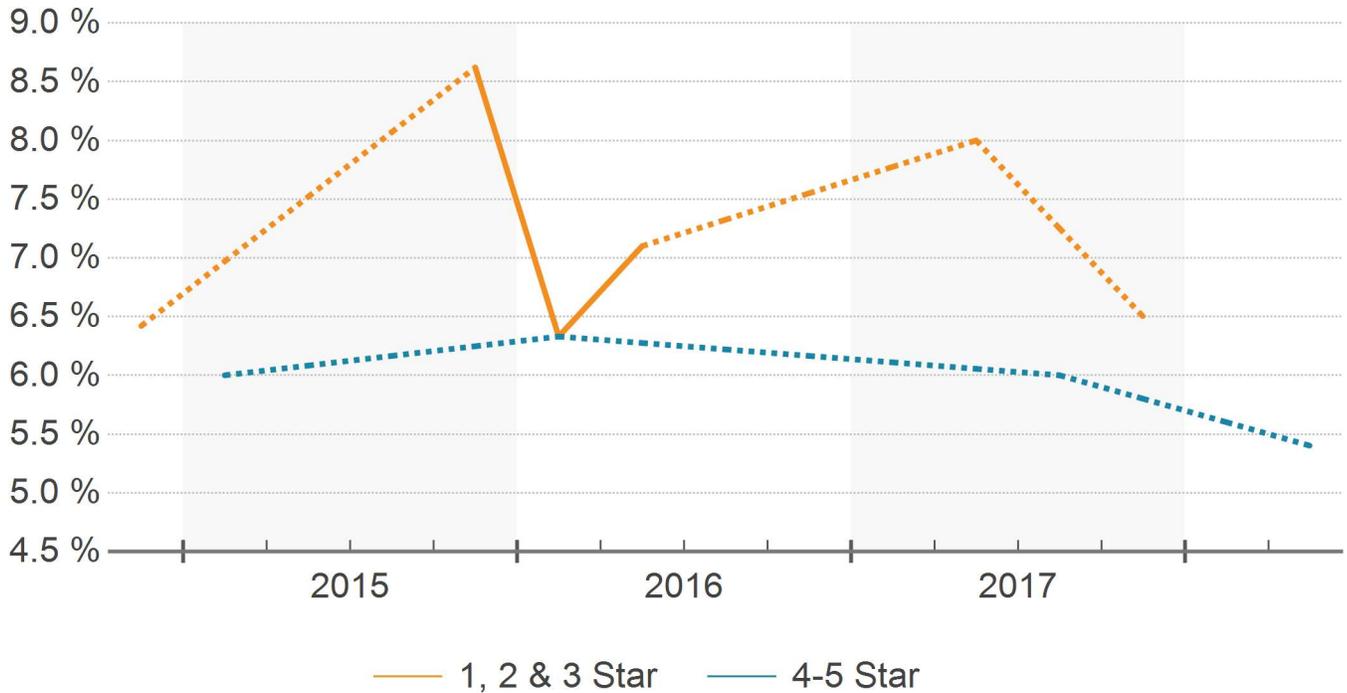
## SALE TO ASKING PRICE DIFFERENTIAL



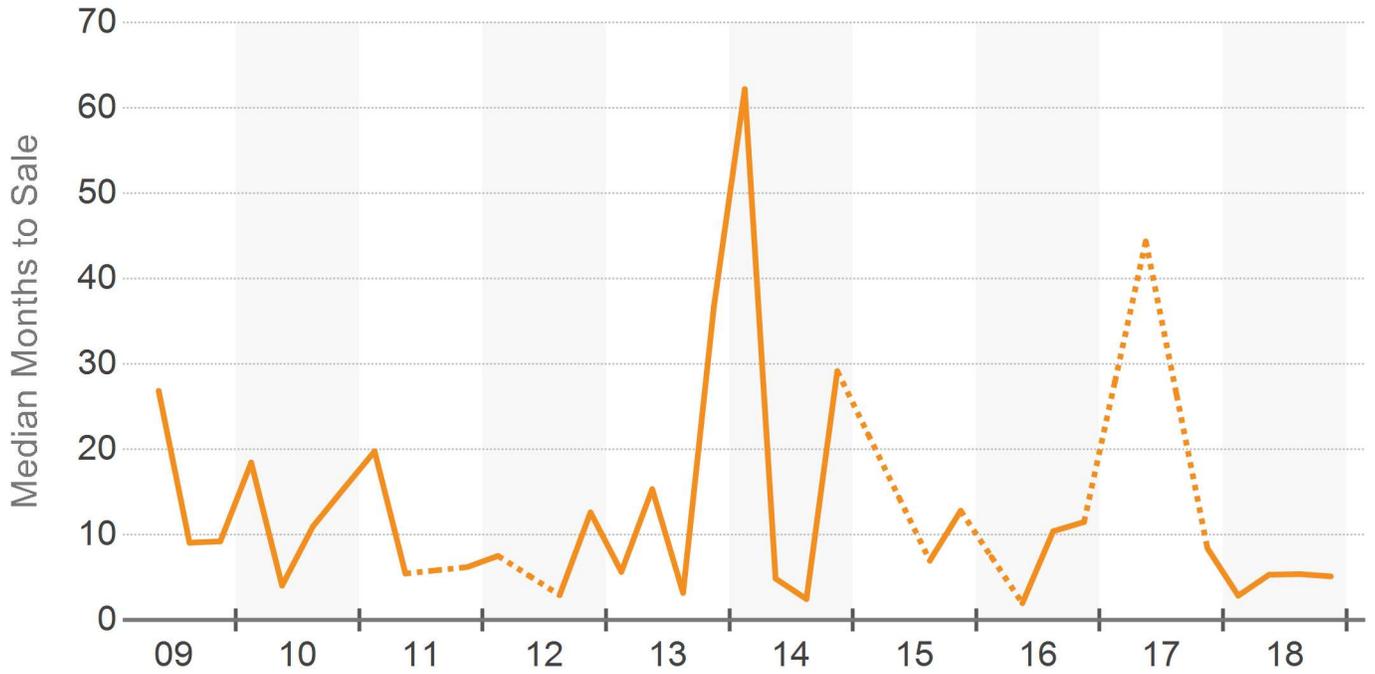
## CAP RATE



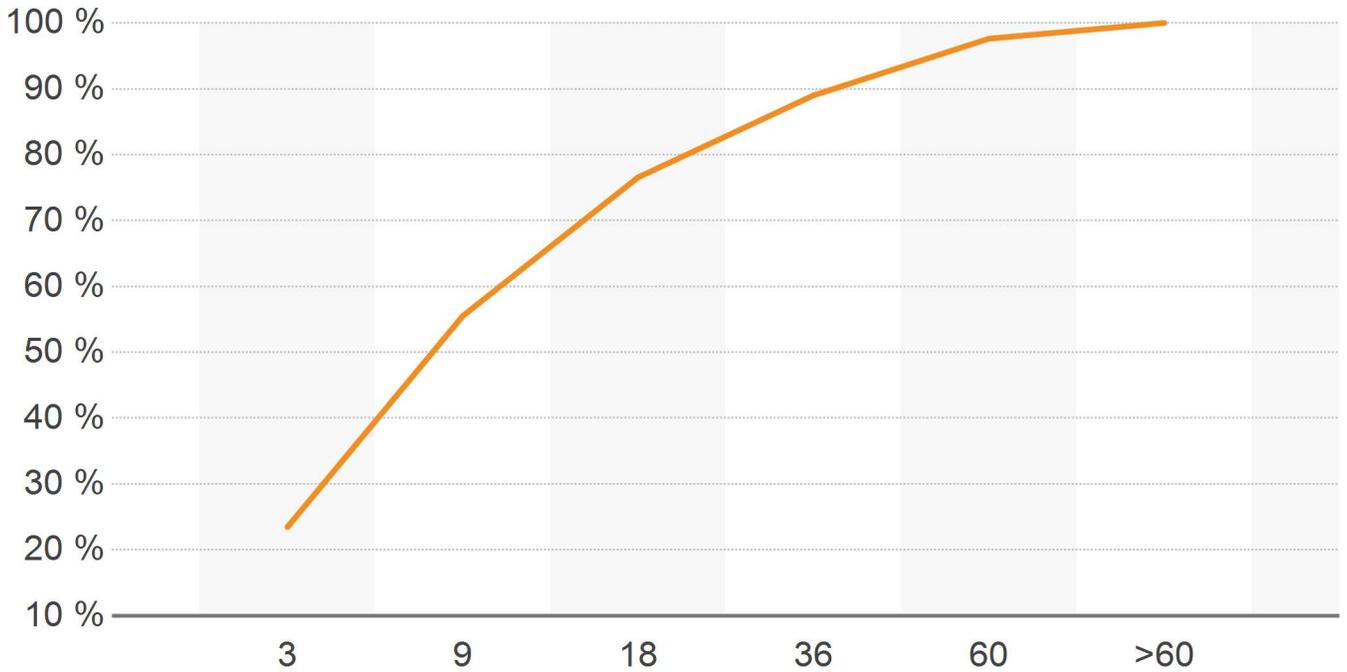
## CAP RATE BY STAR RATING



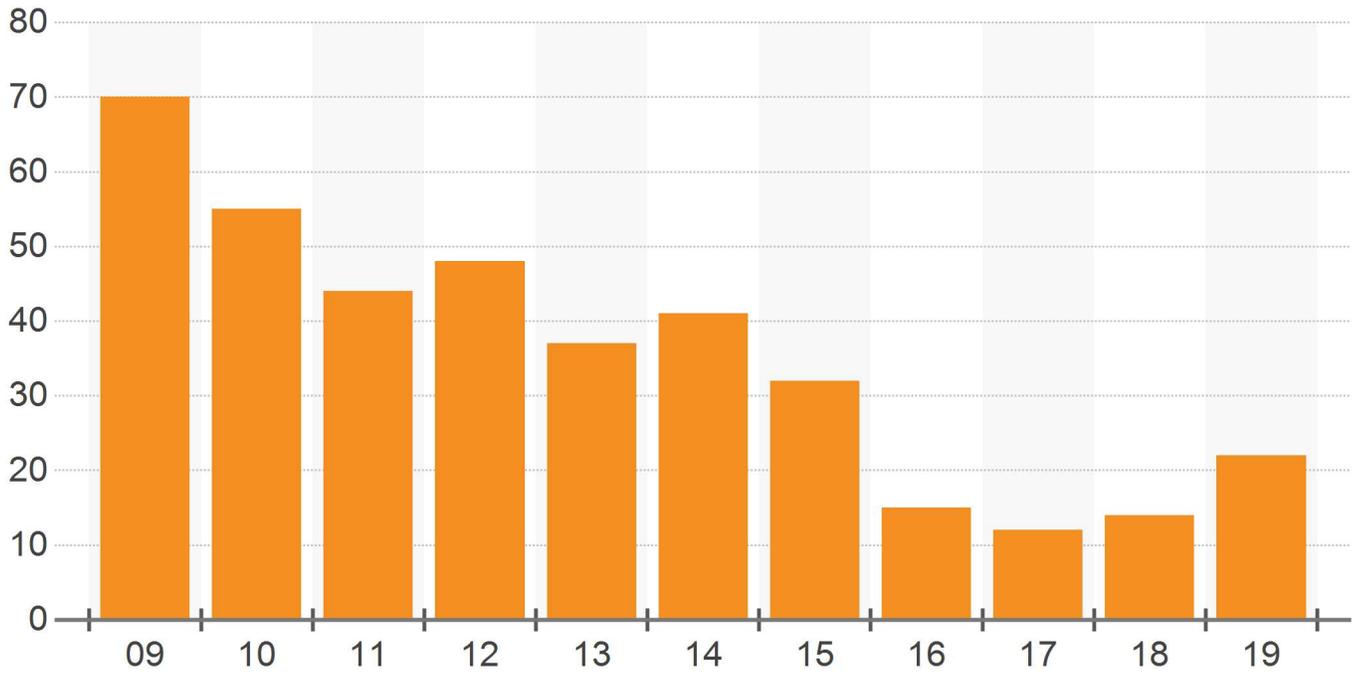
## MONTHS TO SALE



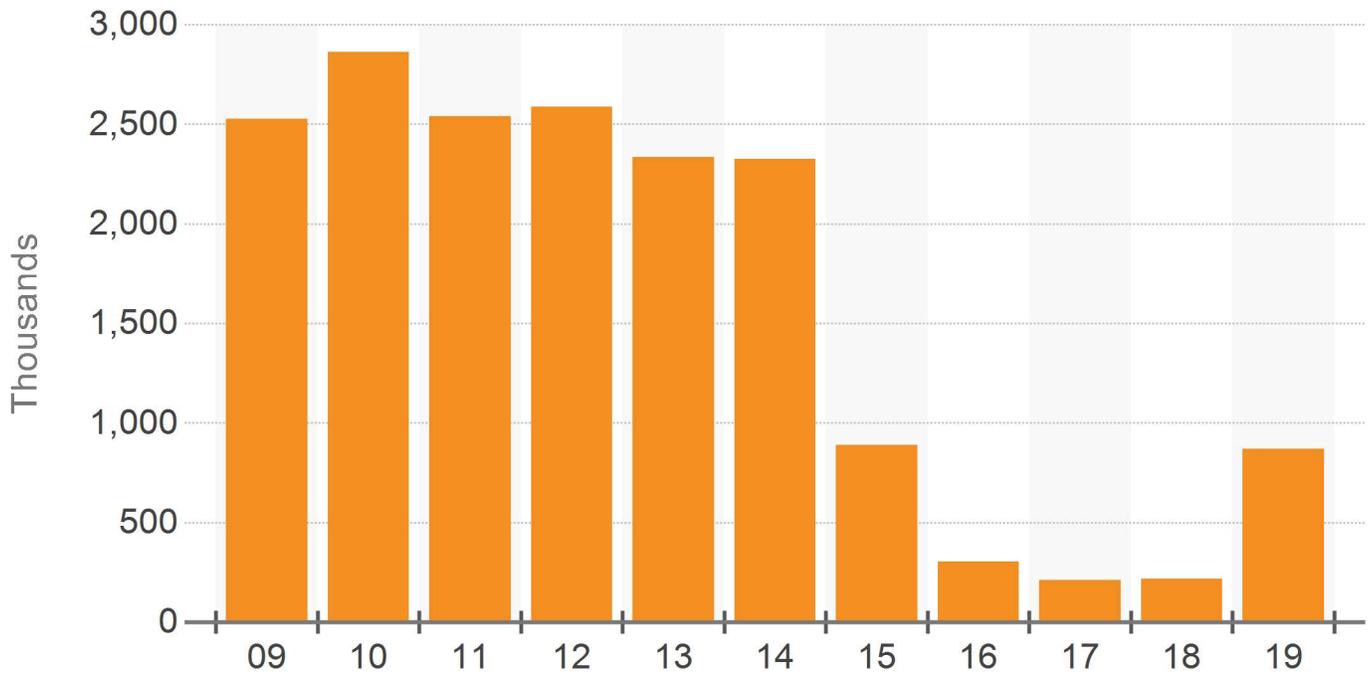
## PROBABILITY OF SELLING IN MONTHS



### FOR SALE TOTAL LISTINGS



### FOR SALE TOTAL SF



### ASKING PRICE PER SF

