



M E M O R A N D U M
COUNTY EXECUTIVE OFFICE
Procurement Services Division
County of Placer

TO: Board of Supervisors DATE: June 9, 2020
FROM: Todd Leopold, County Executive Officer
By: Brett Wood, Purchasing Manager
SUBJECT: High Build Traffic Line Paint - Ennis Flint Inc.

ACTION REQUESTED

Approve the award of a contract using a State of California competitively bid public agency agreement with Ennis Flint Inc. for high build traffic line paint in the maximum amount of \$375,000 for the period of July 1, 2020 through March 3, 2021. Funded by Highway Users Tax Account revenue with no new net County cost.

Authorize the Purchasing Manager to sign all required documents.

BACKGROUND

The Department of Public Works – Road Maintenance Division requires an agreement for the purchase of rapid drying, high build traffic line paint to stripe and mark Placer County roads, bridges, intersections and various bike lanes. Currently, the County is responsible for twelve hundred miles of striping and ten thousand directional street marking symbols. This year, the Department will be focusing on concentrated areas of resurfacing in the summer of 2020 which will require striping and new reflective elements for road delineation and reflective safeguards.

On March 4, 2017, the State of California Department of General Services awarded a competitive bid to Ennis Flint Inc. of Ennis, TX to purchase waterborne traffic paint and various other traffic paint products. The agreement is effective through March 3, 2021 and the State has allowed Placer County to use this contract under the same terms and conditions without any additional cost.

Procurement Policy Section 3.5 (A) permits the use of contracts awarded by another public agency, provided the contract was competitively bid and awarded, and that Placer County receives the same or better pricing and terms. The State of California agreement meets this requirement.

Therefore, your Board’s approval is required to proceed with the award of a new agreement in the maximum amount of \$375,000.

FISCAL IMPACT

Purchases will be funded by Highway Users Tax Account revenue. Funds are not encumbered until services are performed against the resulting contract.

