M E M O R A N D U M
COUNTY EXECUTIVE OFFICE
Procurement Services Division
County of Placer

TO:	Board of Supervisors	DATE:	March 9, 2021
FROM:	Todd Leopold, County Executive Officer By: Brett Wood, Purchasing Manager		
SUBJECT:	High Build Traffic Line Paint - Ennis Flint Inc.		

ACTION REQUESTED
Approve the award of a contract using a State of California competitively bid public agency agreement with Ennis Flint Inc. of Ennis, TX for high build traffic line paint in the maximum amount of $375,000 for the period of March 9, 2021 through March 3, 2022.

Approve options to renew the contract on a year-to-year basis for the life of the State of California agreement.

Authorize the Purchasing Manager to sign all required documents.

BACKGROUND
The Department of Public Works – Road Maintenance Division requires an agreement for the purchase of rapid drying, high build traffic line paint to stripe and mark Placer County roads, bridges, intersections and various bike lanes. Currently, the County is responsible for twelve hundred miles of striping and ten thousand directional street marking symbols. This year, the Department of Public Works will be focusing on concentrated areas of resurfacing in the summer of 2021 which will require striping and new reflective elements for road delineation and reflective safeguards.

On March 4, 2017, the State of California Department of General Services awarded a competitive bid to Ennis Flint Inc. of Ennis, TX to purchase waterborne traffic paint and various other traffic paint products. The resulting agreement is effective through March 3, 2022 and the State has allowed Placer County to use the agreement under the same pricing, terms, and conditions.

Procurement Policy Section 3.5 (A) permits the use of contracts awarded by another public agency, provided the contract was competitively bid and awarded, and that Placer County receives the same or better pricing and terms. The State of California agreement meets this requirement.

Therefore, your Board's approval is required to proceed with the award of a new contract to Ennis Flint Inc. in the maximum amount of $375,000.

FISCAL IMPACT
Purchases will be funded by Highway Users Tax Account revenue with no new net County cost. Funds are not encumbered until purchases are made against the resulting contract.