



MEMORANDUM
COUNTY EXECUTIVE OFFICE
Procurement Services Division
County of Placer

TO: Board of Supervisors DATE: June 8, 2021
FROM: Todd Leopold, County Executive Officer
By: Brett Wood, Purchasing Manager
SUBJECT: Firearms and Related Accessories – LC Action Police Supply Ltd. and ProForce Marketing Inc. dba ProForce Law Enforcement

ACTION REQUESTED

Approve the award of competitive Bid No. 20181 to LC Action Police Supply Ltd. of San Jose, CA and ProForce Marketing Inc. dba ProForce Law Enforcement of Prescott, AZ for the purchase of firearms and related accessories in the aggregate amount of \$359,608.

Authorize the Purchasing Manager to sign all required documents.

BACKGROUND

The Placer County Sheriff's Office (PCSO) submitted a request to purchase Glock and Sig Sauer brand firearms and other related accessories. The PCSO has standardized and currently utilizes these brands because of their proven duty performance.

The Procurement Services Division and PCSO developed Invitation for Bids No. 20181 to solicit bids for the requested firearms and related accessories. The bid was distributed via the County's e-Procurement system to one hundred fifty-three potential bidders and was posted on the County's website. Seven vendors accessed the bid documents online. Bids were received from the following three firms:

Table with 2 columns: Name of Bidder, City/State. Rows include ProForce Law Enforcement (Prescott, AZ), Adamson Police Products (Livermore, CA), and LC Action Police Supply (San Jose, CA).

The bids were evaluated by category and on an all-or-none basis and considered delivery time. No local vendors responded to this bid solicitation and none of the bidders offered a prompt pay discount.

The bid evaluation shows that LC Action Police Supply is the lowest responsive and responsible bidder for Category A – Glock firearms and Category C – holsters and firearm accessories. ProForce Law Enforcement is the lowest responsive and responsible bidder for Category B – Sig Sauer firearms. The PCSO has reviewed the evaluation and concurs with the award recommendation. No bid protests were received regarding the award recommendation.

Therefore, your Board's approval is required to proceed with award of a purchase order to LC Action Police Supply and ProForce Law Enforcement in the aggregate amount of \$359,608.

FISCAL IMPACT

Funding for this purchase has been included in the Sheriff's Office FY 2020-21 Final Budget. There is no additional impact to the County General Fund.

