



M E M O R A N D U M
COUNTY EXECUTIVE OFFICE
Procurement Services Division
County of Placer

TO: Board of Supervisors DATE: June 22, 2021
FROM: Todd Leopold, County Executive Officer
By: Brett Wood, Purchasing Manager
SUBJECT: Check Point Software Support and Security Subscriptions – CarlINTech, LLC

ACTION REQUESTED

Approve the award of competitive Bid No. 20188 to CarlINTech, LLC of Antelope, CA for the purchase of annual Check Point software support and services in the aggregate amount of \$190,183.68.

Approve the option to renew the resulting contract on a year-to-year basis for two (2) additional one-year terms in the maximum amount of \$190,183.68 annually.

Authorize the Purchasing Manager to sign all required documents.

BACKGROUND

The Placer County Information Technology Department (Department) provides reliable and effective security solutions to protect the County's data and information systems. These solutions include enforcement of security policies and procedures, implementation of security awareness programs, auditing and forensics, and the compliance to security industry and governmental standards.

Since 2017, the Department has used Check Point brand software to support the County's internet activities, including virtual private network (VPN) for remote work, advanced threat protection, and Intrusion Protection Services (IPS). These services support all departments including Sheriff and Elections. The annual software support and related subscriptions are purchased on a year to year basis and will expire July 31, 2021.

The Department enlisted the assistance of the Procurement Services Division to developed Invitation for Bids No. 20188 for the purchase of annual Check Point support and subscription services used to support the Department's operations. Firms registered with the County, including minority businesses and women business enterprises, were notified of the solicitation, three firms accessed the documents. A sole bid was received from CarlINTech, LLC of Antelope, CA.

The bid was evaluated by category and on an all-or-none basis and considered delivery time. No local vendors responded to this bid solicitation and the sole bidder did not offer a prompt pay discount.

The bid evaluation shows that CarlINTech, LLC is the lowest responsive and responsible bidder. The Department has reviewed the evaluation and concurs with the award recommendation. No bid protests were received regarding the award recommendation.

The actions requested exceed the Purchasing Manager's authority and require your Board's approval in accordance with the Procurement Policy. Therefore, your Board's approval is required to proceed with award of a purchase order to CarlINTech, LLC in the aggregate amount of \$190,183.68.

FISCAL IMPACT

Funding for this purchase has been included in the Information Technology FY 2020-21 Final Budget. There is no additional impact to the County General Fund.

