



**MEMORANDUM
FACILITIES MANAGEMENT
BUILDING MAINTENANCE DIVISION**
County of Placer

TO: Honorable Board of Supervisors DATE: July 27, 2021
FROM: Steve Newsom, Director of Facilities Management
By: Brad Boulais, Deputy Director
SUBJECT: Building Maintenance Division / Purchase of Mobile Camera Stations / Sonitrol Inc.

ACTION REQUESTED

Delegate authority for the Purchasing Manager to execute a purchase order with Sonitrol Inc. for the procurement of three (3) Mobile Camera Stations, in the amount of \$160,000, for FY 2021-22.

Approve a FY 2021-22 Budget Amendment (AM-00499) in the Building Maintenance fixed-asset budget in the amount of \$160,000 for three (3) Mobile Camera Stations, Cradlepoint system, and first-year operating costs funded with the Homeless Liaison Team funding for Facilities.

BACKGROUND

On March 30, 2021, the Board of Supervisors received a presentation on homeless encampments at the Placer County Government Center (PCGC) and requested approval for a funding plan to expand the Homeless Liaison Team outreach efforts and campus health and safety measures in an amount not to exceed \$667,000 to be funded through General Fund in lieu of CARES funding.

As part of these safety measures, the placement of video cameras was included in this plan. As a separate line-item estimate within the total \$667,000, equipment, cameras, fencing, towing, toilets, and trash removal was estimated to require \$255,000 from the General Fund.

This request will provide for three (3) Mobile Camera Stations to provide flexibility of placement, ease of connectivity, and 365-day storage capacity. The Mobile Camera Stations are solar-powered and connect wirelessly to a cloud database. This system also provides a real-time mobile application with object, date, and motion-based search which will benefit Placer County Sheriff's Office (PCSO) in responding to any reported issues including proactive alerts.

With the overall improvements in surveillance monitoring, this will further increase the confidence the citizens and Placer staff have in the safety and security of our public environments. Additional campus-wide camera systems will allow law enforcement to be able to quickly gather visual evidence and help determine how to appropriately respond to incidents as they occur.

This work would be consistent with the Boards prior action to approve the Master Service Agreement with Sonitrol on June 8, 2021. The equipment provided would also be compliant with the County Security Camera Systems Policy and will be utilized in a manner consistent with same.

ENVIRONMENTAL IMPACT

None

FISCAL IMPACT

On March 30, 2021, the Board approved the Homeless Liaison Team, with an estimated \$307,000 for Facilities Management to return to the Board with a budget amendment once fencing, cameras, equipment, towing costs, and other safety measure costs were identified. Therefore, a FY 2021-22 Budget Amendment (AM-00499) in the Building Maintenance fixed asset budget is now required for the camera portion at \$160,000 in support of the Homeless Liaison Team. Funding is provided by the General Fund in lieu of CARES funding.

ATTACHMENTS

Attachment A – Mobile Camera Station Proposal and Specifications from Sonitrol Inc.

SECURITY PROPOSAL
for
Placer County Dewitt Campus
Solar Trailer

Auburn, CA
Proposal # 39692-3

Presented by: Adrian Saetes
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Issue Date: 6/11/2021

CSLB# 101-4028
(800) 266-7111

Sonitrol of Sacramento
1334 Blue Oaks Blvd
Roseville, CA 95678

Scope Details

Sonitrol will deliver qty3- 1050W Solar Trailer with qty-4 Verkada 5.0MP bullet cameras installed on each. Sonitrol will work with Placer County IT to connect and setup the cameras with the County provided 8 port cradlepoints. The Verkada bullet cameras will be setup to record 365 days on camera with 30 days of redundant cloud storage. Each camera will be setup to record 24 frames per second and will be 24/7 continuous recordings.

Work to be performed by Placer County

- Activation and setup of qty 3-8 port cradlepoints

Components Exceeding \$5,000 **\$96,598.08**

QTY	Description
3	Dual Battery Bank
3	1050W Solar Trailer- WCTS-MM-1050W
12	4D AGM BATTERIES & 40AMP BATTERY CHARGER
3	2" HITCH BALL & SWIVEL WHEEL TONGUE JACK
3	FLAT-FOUR TRAILER LIGHTS PLUG
3	24"X24"X10"D NEMA ENCLOSURE
3	TELESCOPING 20FT HAND CRANK TOWER
12	15" WHEEL/TIRE

Solar Trailers SubTotal **\$96,598.08**

Video Surveillance Components **\$47,356.92**

QTY	Description
12	Verkada CB51-E Outdoor Bullet Camera, 5MP, Zoom Lens, 365 Days of Storage on camera
12	Verkada 1 Year Camera License
12	Verkada 30 days of redundant Cloud Storage

Video Surveillance Components SubTotal **\$47,356.92**
*Includes Installation Labor

Total Proposal Amount **\$143,955.00**

Monthly Professional Services **\$1,407.00**
The above price includes Tax.

Balance Due Upon Completion **\$143,955.00**

Service Details

At Sonitrol, we pride ourselves on providing the best client service interaction in the industry. Below are the details we provide with your Sonitrol services:

Platinum Service:

- Verkada Mobile App and Desktop Access
- 24/7 Local Technical Support
- Software licensing and firmware updates
- Collaborative Maintenance
- On-Going Training at no additional hourly charge
- All labor necessary to service or repair system (unless physically damaged)
- Guarantee of equipment repair or replacement unless physically damaged (NVR Server Typically Not Included without Platinum + Service)
- 4-Hour emergency service tech response guarantee 24/7/365