



MEMORANDUM
PROCUREMENT SERVICES DIVISION
County of Placer

TO: Honorable Board of Supervisors **DATE:** August 10, 2021
FROM: Todd Leopold, County Executive Officer
BY: Brett Wood, Purchasing Manager
SUBJECT: Fire Command Vehicle and Mechanic's Vehicle Purchase – Downtown Ford Sales and 72 Hour LLC dba National Auto Fleet Group

ACTION REQUESTED

Approve a budget amendment in the amount of \$248,265 increasing the equipment ledger within the Fire Control Fund's FY 2021-22 Budget. This increase will be funded by canceling State Response reserves in the Fire Control Fund.

Approve the purchase of a 2022 Ford F250 Command Vehicle from Downtown Ford Sales of Sacramento, CA in the maximum amount of \$76,892.

Approve the purchase of a 2022 Dodge Ram 5500 Mechanic Vehicle from 72 Hour LLC dba National Auto Fleet Group of Watsonville, CA in the maximum amount of \$171,373.

Authorize the Purchasing Manager to sign all required purchasing documents.

BACKGROUND

The Placer County Fire Department (PCFD) is currently utilizing a command vehicle which has exceeded its replacement age per the PCFD Vehicle Replacement Policy (VRP). Additionally, PCFD currently utilizes a mobile repair mechanic's vehicle which was not listed on the VRP. However, the 21-year-old vehicle has mechanical issues that have resulted in a need to replace this unit. The total cost of required repairs exceeds the value of the vehicle.

On May 1, 2018, the State of California awarded Contract No. 1-18-23-20A to Downtown Ford for the period of May 1, 2018 through April 30, 2022. Downtown Ford provided a price quote for a 2022 Ford F250 command vehicle under the terms of the State of California contract in the amount of \$76,892 (including sales tax).

On January 1, 2017, Sourcwell awarded Cooperative Contract No. 120716-NAF to 72 Hour LLC dba National Auto Fleet Group as the result of Request for Proposals No. 120716 for the period of January 1, 2017 through January 1, 2022. National Auto Fleet Group provided a price quote for a 2022 Dodge Ram mechanic's vehicle in the amount of \$171,373 (including sales tax) utilizing Sourcwell contract pricing.

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There is no fee to the County to utilize either the State of California contract or the Sourcewell contract. Procurement Services agrees that purchasing the vehicles from Downtown Ford and National Auto Fleet Group using the State of California and Sourcewell contracts is a cost-effective solution. Procurement Policy Section 3.5(A) permits contracting with a vendor that was awarded an agreement by another public agency as the result of a competitive process without further competitive bidding by Placer County. State of California Contract Nos. 1-18-23-20A and Sourcewell Cooperative Contract No. 120716-NAF meet this criterion.

Therefore, your Board's approval is requested for the requested budget amendment and the purchase of these vehicles from Downtown Ford and National Auto Fleet Group in the aggregate amount of \$248,265.

FISCAL IMPACT

Funding for this equipment purchase is contained within the Fire Control Fund's FY 2021-22 Budget. Approval of the requested Budget Revision AM-00524 in the Fire Control Fund's FY 2021-22 Budget will increase appropriations by \$248,265. This increase will be funded by canceling State Response Reserves held within the Fire Control Fund CC10008. There is no additional impact to the County General Fund.

ATTACHMENTS

None.