



MEMORANDUM
PROCUREMENT SERVICES DIVISION
County of Placer

TO: Honorable Board of Supervisors **DATE:** August 31, 2021
FROM: Todd Leopold, County Executive Officer
BY: Brett Wood, Purchasing Manager
SUBJECT: Above Ground Fuel Storage Tank and Dispensing System - Air & Lube Systems Inc.

ACTION REQUESTED

Approve the award of competitive Bid No. 20221 to Air & Lube Systems Inc. of Sacramento, CA for the purchase of an above ground fuel storage tank and dispensing system in the total amount of \$123,323.

Authorize the Purchasing Manager to sign all required documents.

BACKGROUND

The Department of Public Works Road Maintenance Division (DPW) submitted a request to purchase an above ground fuel storage tank. DPW currently has two fuel storage tanks at the Burton Creek maintenance yard in the Tahoe area that are nearing the end of their useful life.

The Procurement Services Division and DPW developed Invitation for Bids No. 20221 to solicit bids for one replacement above ground fuel storage tank and dispensing system. The bid was distributed via the County's e-Procurement system to forty-four potential bidders and was posted on the County's website. Fourteen vendors accessed the bid documents online. Bids were received from the following seven firms:

<u>Name of Bidder</u>	<u>City/State</u>
LA Perks Petroleum Specialist	Sparks, NV
Air & Lube Systems Inc.	Sacramento, CA
Mass Tank Sales Corp.	Middleboro, MA
Bryant Fuel Systems LLC	Bakersfield, CA
EFS West	Valencia, CA
Gems Environmental Mgmt. Services Inc.	Concord, CA
Bagley Enterprises Inc.	Lodi, CA

The bid requested pricing for the purchase of the new storage tank. Pricing was also requested for removal of the old tanks, to be awarded at the County's option. Bids were evaluated based on the base bid amount for the new tank, as described in the bid instructions. No local vendors responded to this bid solicitation. Two of the bidders offered prompt pay discounts, however they did not affect the outcome of the bid.

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The bid results show that Air & Lube Systems Inc. is the lowest responsive and responsible bidder for the purchase of the new fuel tank. DPW has reviewed the evaluation and concurs with the award recommendation. The department has also requested that the optional tank removal service be included in the bid award. No bid protests were received regarding the award recommendation.

Therefore, your Board's approval is required to proceed with a purchase order in the maximum amount of \$123,323 and to authorize the Purchasing Manager to sign the resulting purchase order and related documents.

FISCAL IMPACT

Funding for this storage tank in the amount of \$123,323 is budgeted in the Placer County Department of Public Works' Road Maintenance (CC19007) FY 2021-22 Budget. There is no additional impact to the County General Fund.

ATTACHMENTS

None