



MEMORANDUM
PROCUREMENT SERVICES DIVISION
County of Placer

TO: Honorable Board of Supervisors **DATE:** August 31, 2021
FROM: Todd Leopold, County Executive Officer
BY: Brett Wood, Purchasing Manager
SUBJECT: Road Equipment Purchase – Riverview International Trucks LLC & Holt of California

ACTION REQUESTED

Approve the award of negotiated purchase orders to Riverview International Trucks LLC of West Sacramento, CA utilizing State of California Contract No. 1-18-23-20 F and to Holt of California of Pleasant Grove, CA utilizing Sourcewell Contract #032119-CAT for the purchase of heavy equipment in the maximum aggregate amount of \$1,206,866. Funding is provided by the Department of Public Works Road Maintenance Division in the FY 2021-22 Budget.

Authorize the Purchasing Manager to sign the resulting purchase orders and related documents.

BACKGROUND

On June 22, 2021, the Board of Supervisors approved the County's FY 2021-22 Budget. The Department of Public Works Roads Division (DPW) has identified two dump trucks and two motor graders that are nearing the end of their useful life and submitted a request to purchase new heavy equipment with accessories.

The department currently owns and operates International trucks and Caterpillar motor graders and is very satisfied with the equipment's overall performance and durability. DPW recommends the purchase of the same brand of equipment utilizing cooperative contracts available to the County.

On May 1, 2018, the State of California awarded Contract No. 1-18-23-20 F to Riverview International for the period May 1, 2018 through April 30, 2022. Riverview International provided a price quote for two dump trucks under the terms of the State of California contract in the amount of \$457,714. Pricing includes the dump trucks, hookloaders, water tank, chipper, dump bodies, installation, applicable sales tax, and tire fees.

Caterpillar Inc. has a national cooperative agreement with Sourcewell which provides a cost-effective solution for Placer County. Sourcewell Contract #032119-CAT for heavy construction equipment with related accessories and supplies was awarded as a result of RFP# 032119 and is effective May 13, 2019 through May 13, 2023. Holt of California is the sole distributor of Caterpillar equipment for the Northern California region and provided a quote in the amount of \$749,152 (including sales tax) for the two requested motor graders, utilizing Sourcewell contract pricing.

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There is no fee to the County to utilize the Sourcewell contract or the State of California contract. Procurement Services agrees that purchasing the equipment from these contracts is a cost-effective solution. Procurement Policy Section 3.5 (A) permits contracting with a vendor that was awarded an agreement by another public agency as the result of a competitive process without further competitive bidding by Placer County. State California Contract No.1-18-23-20 F and Sourcewell Contract #032119-CAT meet this criterion.

Therefore, your Board's approval is required to proceed with purchase orders in the maximum aggregate amount of \$1,206,866 and to authorize the Purchasing Manager to sign the resulting purchase orders and related documents.

FISCAL IMPACT

Funding for this heavy equipment in the amount of \$1,206,866 is budgeted in the Placer County Department of Public Works' Road Maintenance (CC19007) FY 2021-22 Budget. There is no additional impact to the County General Fund.

ATTACHMENTS

None