



MEMORANDUM
COUNTY EXECUTIVE OFFICE
Procurement Services Division
County of Placer

TO: Board of Supervisors DATE: October 12, 2021
FROM: Todd Leopold, County Executive Officer
By: Brett Wood, Purchasing Manager
SUBJECT: Ammunition Purchasing Exception – San Diego Police Equipment Inc.

ACTION REQUESTED

Authorize the purchase of ammunition from San Diego Police Equipment Inc. of San Diego, CA on an as-needed basis in the maximum aggregate amount of \$350,000 for the period of October 12, 2021 through September 30, 2022.

Approve the option to renew this authorization for two (2) additional one-year periods in the maximum aggregate amount of \$350,000 annually and authorize increases not to exceed a cumulative amount of \$35,000, consistent with the Procurement Policy.

Authorize the Purchasing Manager to sign all required documents, subject to departmental concurrence and available funding.

BACKGROUND

The Placer County Sheriff's Office, Probation Department, District Attorney's Office, Animal Services, and the Agriculture Department have an ongoing need for the purchase of various types of ammunition to supplement their inventory of practice and duty ammunition.

Over the past few years, Procurement has processed multiple formal and informal solicitations for ammunition and each time, San Diego Police Equipment Inc. is determined to be the lowest responsive and responsible bidder that meets the bid requirements. Due to the type of ammunition that is utilized through the County is very difficult to find distributors willing to offer pricing for bulk buys. San Diego Police Equipment Inc. is able to meet the County's bulk and ammunition type requirements. There are no suppliers in or near Placer County that can meet the County's requirements.

Procurement recommends exercising the exception to competition permitted in Procurement Policy Section 3.5(E), as it has been determined that further competitive proposals would not produce any advantage to the County. This flexibility will enable the County to solicit the best market price based on departments' needs at any particular time and enable expeditious placement of orders with San Diego Police Equipment Inc. without unnecessary delays.

Upon your Board's approval, Procurement will place orders on an as-needed basis, not to exceed the aggregate amount of \$350,000 for the period of October 12, 2021 through September 30, 2022.

FISCAL IMPACT

There is no immediate fiscal impact resulting from this action. Departments are responsible for budgeting properly within their respective operating budgets, prior to submitting requests for purchase.

