



MEMORANDUM
PROCUREMENT SERVICES DIVISION
County of Placer

TO: Honorable Board of Supervisors **DATE:** December 14, 2021
FROM: Todd Leopold, County Executive Officer
BY: Brett Wood, Purchasing Manager
SUBJECT: COVID-19 Testing Services for County Staff – Mobile-Med Work Health Solutions Inc.

ACTION REQUESTED

Approve an increase to an agreement with Mobile-Med Work Health Solutions Inc. of San Jose, CA for COVID-19 testing services for County staff through December 31, 2021 in the amount of \$270,000 for a new total of \$300,000.

Approve the renewal of the agreement for the period of January 1, 2022 through December 31, 2022 in the maximum amount of \$375,000.

Authorize the Purchasing Manager to sign all required documents subject to departmental concurrence and available funding.

BACKGROUND

In April 2021 the Human Resources Department received updated instructions from Cal-OSHA regarding workplace safety with regard to the COVID-19 pandemic. These instructions require employers to monitor COVID-19 workplace exposure and provide additional testing and monitoring in the event employees are exposed to persons who are known to be infected with the COVID-19 virus. Testing needs further increased as a result of the California State Public Health Officer Orders in July and August 2021. The Human Resources Department contacted three firms who provide test kits, laboratory confirmation, and/or on-site test administration. After careful consideration of each firm's capabilities to provide the required services, contracts were awarded to Collection Plus of Sacramento, CA and to Mobile-Med of San Jose, CA in the amount of \$30,000 each. Both agreements are effective through December 31, 2021.

The agreement with Mobile-Med has been prematurely exhausted. The volume of service needed has exceeded the initial estimate, primarily due to recent changes in Cal-OSHA requirements. The Human Resources Department has estimated that an additional \$270,000 will be needed to cover testing requirements through December 31, 2021. The Department has also requested renewal of the agreement with Mobile-Med for the period of January 1, 2022 through December 31, 2022 in the amount of \$375,000.

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The increase to the current contract and the amount for the renewal period exceed the Purchasing Manager's authority. Therefore, your Board's approval is required to proceed with an increase to the current agreement with Mobile-Med in the amount of \$270,000 for a new total of \$300,000 through December 31, 2021, and to renew the agreement with Mobile-Med for the period of January 1, 2022 through December 31, 2022 in the maximum amount of \$375,000.

FISCAL IMPACT

Departments utilizing this contract will be responsible for absorbing the increased expenses in the current fiscal year and are responsible for budgeting properly within their respective operating budgets in future years.

ATTACHMENTS

None