



MEMORANDUM
PROCUREMENT SERVICES DIVISION
County of Placer

TO: Honorable Board of Supervisors
FROM: Todd Leopold, County Executive Officer
BY: Brett Wood, Purchasing Manager
SUBJECT: Grazing Services – Various Firms

DATE: March 22, 2022

ACTION REQUESTED

Approve the award of competitive Bid No. 20262 to Capra Environmental Services Corp. of Rancho Cordova, CA; Gregory Livestock Company of Sheridan, CA; Legacy Ranching of Penn Valley, CA; Leland F Hazeltine of Pleasant Grove, CA; and NM Ranch of Auburn, CA for Grazing Services for the period of March 22, 2022 to December 31, 2022 in the total amount of \$215,000.

Approve option to renew the resulting contracts on a year-to-year basis for two additional one-year terms.

Authorize change orders up to a maximum cumulative amount of \$21,500, consistent with Placer County's Procurement Policy, and authorize the Purchasing Manager to sign all required documents, subject to departmental concurrence and available funding.

BACKGROUND

The Department of Parks and Open Space (Parks) implemented a grazing program several years ago for the natural ecologically-sensitive control of weeds and brush, and efficient reduction of fuel for fire danger management. This is an alternative to the use of chemicals or manual labor and equipment for vegetation management. Parks has designated specific areas at a variety of locations in which grazing services are desired, most of which are public spaces such as parks. The Department of Public Works – Environmental Engineering Division (Environmental Engineering) has also implemented a grazing program for the same reasons, on three closed landfill sites that it manages. Both departments utilize contractors to provide these grazing services utilizing goats, sheep, or a combination. The most recent contracts expired on December 31, 2021.

Procurement worked with Parks and Environmental Engineering staff to develop Bid No. 20262 to solicit pricing for grazing services at 17 sites. Procurement notified a total of 70 firms and individuals of the availability of the bid and posted the bid documents on its on-line bid platform/website. A total of 8 firms and individuals accessed the bid and 6 submitted bid responses.

The bids were evaluated for each site. Prompt Pay Discounts were considered when

offered. Local Vendor Preference was considered where applicable. The following summarizes the lowest bidders as a result of the evaluation:

AWARD SUMMARY:	<u>Site Numbers</u>	Total Area (<u>acres</u>)
Capra Environmental Services Corp.	1, 4, 7, 8, 13	58.5
Gregory Livestock Company	2, 3, 6	367
Legacy Ranching	16	8
Leland F Hazeltine	9, 12, 17	66
NM Ranch	5, 10, 11, 14, 15	77.2
	TOTALS:	576.7

Parks staff and Environmental Engineering staff support Procurement’s recommendation to award this bid as described above, in the maximum aggregate amount of \$195,000. Both departments occasionally have a need to request additional grazing services for the sites referenced in the bid, or to request grazing at additional sites. The need for additional service may be due to weather conditions that increase vegetation growth, or to expand the original areas for further reduction of fire danger. The departments have requested that the awarded contracts include an additional aggregate amount of approximately \$20,000 for additional grazing as needed.

Therefore, your Board’s approval is requested to award Bid No. 20262 to the five (5) contractors listed above for the period of March 22, 2022 through December 31, 2022 in the total amount of \$215,000.

FISCAL IMPACT

The Department of Parks and Open Space and the Environmental Engineering Division of Public Works has budgeted appropriately for these operating expenses in the current FY 2021-22 Budget and will include sufficient funding their respective Requested Budgets for FY 2022-23.

ATTACHMENTS

None