



**MEMORANDUM**  
**HEALTH AND HUMAN SERVICES**  
**ADULT SYSTEMS OF CARE DIVISION**  
County of Placer

**TO:** Honorable Board of Supervisors **DATE:** April 5, 2022  
**FROM:** Robert Oldham, Director of Health and Human Services  
**SUBJECT:** Rapid Rehousing RFP and Agreement

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**ACTION REQUESTED**

1. Approve the award of competitive Request for Proposal (RFP) No. 20161 to Volunteers of America to provide rapid rehousing services to veterans in Placer County.
2. Approve an agreement related to RFP No. 20161 with Volunteers of America in an amount not to exceed \$287,126 for the period of July 1, 2021, through June 30, 2023, and authorize the Director of Health and Human Services to sign the agreement with Risk Management and County Counsel concurrence, and to sign subsequent amendments not to exceed \$28,712 consistent with the subject matter and scope of work with Risk Management and County Counsel concurrence.
3. Authorize the Director of Health and Human Services to have the option to renew and execute renewals of the resulting agreement for two subsequent one-year terms in the maximum amount of \$143,563 annually with Risk Management and County Counsel concurrence, and to sign subsequent amendments for up to \$14,563 annually, consistent with the subject matter and scope of work with Risk Management and County Counsel concurrence.

**BACKGROUND**

In early 2020, Placer County was awarded Homeless Housing, Assistance and Prevention (HHAP) Round One funds by State of California's Business, Consumer Services and Housing (BCSH) agency. The awarded funds were broken into several smaller grants for disbursement to local housing and homeless services providers. During 2021, and based on community need, one of the smaller grants was renegotiated with the State of California for conversion from permanent supportive housing funds to rapid rehousing funds. Now, the Health and Human Services Department (HHS) and Adult System of Care division (ASOC) require a contractor to provide rapid rehousing services to Placer County veterans, including but not limited to assistance with rental applications, rental arrears, credit reports, moves and storage, utility payment, furnishing (as needed), and landlord incentives.

RFP No. 20161 was posted on January 21, 2021. Notices regarding the availability of the RFP were issued to 59 firms and individuals. A formal response was received from one firm. A panel consisting of staff from HHS, Veterans Services, the City of Roseville, and the Veterans of Foreign Wars reviewed the response in accordance with the evaluation criteria contained within the solicitation. Based on the evaluation of the proposal received, the panel determined that

Volunteers of America (VOA) is qualified to provide these services.

Volunteers of America (VOA) is one of the nation's largest and most comprehensive private, non-profit, 501(c)(3) human service agencies. VOA programs span the homeless services continuum, from emergency shelter to transitional housing to permanent supportive and non-supported housing. VOA has operated housing programs for homeless single men, single women, youth, and families in the Sacramento area since 1911. VOA rapid rehousing programs utilize Housing First principles, and serve homeless, chronically homeless, and at-risk single adults and families. Collectively, these programs have rehoused or prevented homelessness in over 3,240 households. Since 2011, VOA has worked with the homeless veteran community. VOA typically serves 200 veteran households annually and has extensive experience with rapid rehousing.

VOA staff have sought out and collaborated with numerous veteran organizations. Additionally, VOA has developed successful partnerships with landlords and property management firms, which has allowed VOA to successfully place and maintain clients in housing. Partner landlords and property management firms understand that the VOA team is available 24 hours a day, 7 days a week, to assist if a problem arises with a tenant.

#### **FISCAL IMPACT**

This contract is fully funded through Homeless Housing, Assistance and Prevention (HHAP) funding. Funds for FY 2021-22 were included in the Department's FY 2021-22 Budget and funds for FY 2022-23 will be included in the Department's FY 2022-23 Budget. There is no impact to the County General Funds.

#### **ATTACHMENTS**

None.

The agreement is on file with Clerk of the Board.