



MEMORANDUM
PROCUREMENT SERVICES DIVISION
County of Placer

TO: Honorable Board of Supervisors **DATE:** September 13, 2022
FROM: Jane Christenson, Acting County Executive Officer
BY: Brett Wood, Purchasing Manager
SUBJECT: Local Equipment Rental – Placer Equipment Rental dba River City Rentals and Herc Rentals Inc.

ACTION REQUESTED

Approve amendments to contracts with Placer Equipment Rental dba River City Rentals of Auburn, CA and Herc Rentals Inc. of Roseville, CA and Reno, NV for local equipment and machinery rentals in the amount of \$45,000.00 for a new aggregate total of \$175,000.00 through the contract expiration date of October 31, 2022.

Approve the option to renew the contracts for two (2) additional one-year terms in the maximum aggregate amount of \$175,000.00 per year and authorize change orders not to exceed a cumulative amount of \$17,500.00, consistent with the Procurement Policy.

Authorize the Purchasing Manager to sign all required documents, subject to departmental concurrence and available funding.

BACKGROUND

County departments require annual contracts for local equipment and machinery rentals on an as-needed basis. On October 25, 2019, the Purchasing Manager executed supplier contracts with River City Rentals of Auburn, CA and Herc Rentals Inc. of Roseville, CA and Reno, NV in the maximum aggregate amount of \$100,000.00 for the as-needed purchase of equipment and machinery rentals. On October 6, 2020, your Board approved of the increase and renewal of the contracts in the maximum aggregate amount of \$130,000.00 through October 31, 2022.

An increase to the current agreements is needed due to an increased level of usage for equipment rentals in both the eastern and western Placer County regions. Based on the current rate of use, Procurement Services estimates that an additional \$45,000.00 is required to sufficiently pay for rental services needed through the end of the contract period.

River City Rentals is the only equipment rental yard in the Auburn area that carries a sufficient inventory that meets County requirements. Procurement Policy Section 3.5(D) allows the County to extend or renew a contract if it is determined to be in the County's best interest. In November 2018 Herc Rentals was awarded a cooperative contract by OMNIA Partners Public Sector Contract No. 2019000318 (formerly known as U.S. Communities and National IPA) which is effective for the period of November 1, 2018 through October 31, 2023 with two

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additional two-year contract renewal options. There is no fee to use the OMNIA Partners Public Sector contract. Procurement Policy Section 3.5(A) allows the County to make purchases utilizing other public agencies competitive solicitations or by use of cooperative purchasing programs and other recognized types of agreements used by government agencies to combine agency requirements for purchases. The OMNIA Partners Public Sector Contract No. 2019000318 meets this criterion. Herc Rentals has a rental yard in the western Placer County region, and another that serves the eastern region.

The requested actions exceed the Purchasing Manager's authority and requires your Board's approval in accordance with the Procurement Policy. Therefore, your Board's approval is required to increase the agreements in the amount of \$45,000.00 for a revised maximum aggregate amount of \$175,000.00 through October 31, 2022.

FISCAL IMPACT

These contracts are shared by multiple County departments. Each department budgets for these expenses within their own appropriations. Funds are not encumbered until services are provided against the contracts.

ATTACHMENTS

None