

**MEMORANDUM  
COUNTY OF PLACER  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager *BW*

DATE: April 10, 2012

SUBJECT: Approve the Award of Competitive Bid No. 10169 to San Diego Police Equipment Company, CPR Savers & First Aid Supply, and Miwall Corporation for Ammunition in the Total Aggregate Amount of \$67,378.95

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**ACTION REQUESTED**

Approve the award of competitive Bid No. 10169 to San Diego Police Equipment Company of San Diego, CA, CPR Savers & First Aid Supply of Scottsdale, AZ, and Miwall Corporation of Grass Valley, for the purchase of various types of ammunition in the total aggregate amount of \$67,378.95, and authorize the Purchasing Manager to sign the resulting purchase orders.

**BACKGROUND**

On behalf of the Sheriff's Department Training Division, the Procurement Services Division developed Invitation for Bid (IFB) No. 10169 to solicit bids for the various types of ammunition requested by the department. The bid was distributed via the County's E-Bid system to eighteen potential bidders and was advertised on the County's website. A total of four responsive bids were received. No registered local vendors responded to this IFB. The bids were evaluated by line item in accordance with the terms and conditions of the IFB.

The bid evaluation illustrates that San Diego Police Equipment Company is the lowest responsive bidder for Line Items 1.1 through 1.10, 1.12, and 1.13. CPR Savers & First Aid Supply is the lowest responsive bidder for Line Item 1.11 and Miwall Corporation is the lowest responsive bidder for Line Item 1.14. A complete bid evaluation summary is submitted as Attachment A.

**FISCAL IMPACT**

Upon your Board's approval, purchase orders will be awarded to San Diego Police Equipment Company, CPR Savers & First Aid Supply, and Miwall Corporation in the total aggregate amount of \$67,378.95, including sales tax, as follows:

- San Diego Police Equipment Company in the total amount of \$63,039.19
- Miwall Corporation in the total amount of \$4,075.50
- CPR Savers & First Aid Supply in the total amount of \$264.26

The Sheriff's Departments' Fiscal Impact Statement is attached (refer to Attachment B).

Attachments: A. IFB 10169 Evaluation Spreadsheet and Recommended Awards  
B. Sheriff's Department Fiscal Impact Statement

cc: Janice Gage, Sheriff's Department Administrative Services Manager  
Steven Morrill, Sheriff's Department Training Officer



COUNTY OF PLACER, AUBURN, CA

**BID EVALUATION**

**Bid No.:** 10169  
**Title:** Ammunition  
**Due Date:** 3/14/12 @ 2:30 pm

**Buyer Name:** Jon Manning  
**Phone:** 530-889-4290  
**Estimated Award Date:** 4/10/12

*(Recommended award is highlighted)*

		Name of Firm	San Diego Police Equip.	Miwall Corporation	Lawmen's & Shooters' Supply	CPR Savers and First Aid Supply				
		City/State	San Diego, CA	Grass Valley, CA	Vero Beach, FL	Scottsdale, AZ				
		Telephone	800-367-8989	530-273-1047	772-569-8700 x218	800-480-1277				
		Fax Number	858-974-8530	530-273-1107	772-569-2955	480-275-7002				
		FOB	Destination	Destination	Destination	Destination				
		LVP Certified? <sup>(1)</sup>	No	No	No	No				
		Invoice Terms <sup>(2)</sup>	Net 30	Net 30	Net 30	Net 30				
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1.1	9mm Luger, 115 grain, FMJ handgun ammunition, Federal Premium #AE9DP Delivery Time:	6	161.28	967.68	NO BID		NO BID		273.80	1,642.80
				30-60 days ARO					45 days ARO	
1.2	9mm Luger, 147 grain, TMJ FN handgun ammunition, Speer LE Blazer Clean-Fire #3462 Delivery Time:	15	163.24	2,448.60	NO BID		NO BID		297.20	4,458.00
				45-90 days ARO					45 days ARO	
1.3	40 S&W, 180 grain, GDHP handgun ammunition, Speer LE Gold Dot #53962 Delivery Time:	5	358.89	1,794.45	NO BID		NO BID		1,285.50	6,427.50
				14-30 days ARO					45 days ARO	
1.4	40 S&W, 180 grain, FMJ handgun ammunition, Federal Premium #AE40R1. Delivery Time:	8	217.36	1,738.88	NO BID		NO BID		382.20	3,057.60
				120 days ARO					45 days ARO	
1.5	40 S&W, 180 grain, TMJ FN handgun ammunition, Speer LE Blazer Clean-Fire #3477 Delivery Time:	50	207.81	10,390.50	NO BID		NO BID		442.60	22,130.00
				60 days ARO					45 days ARO	
1.6	45 Auto, 230 grain, TMJ RN handgun ammunition, Speer LE Blazer Clean-Fire #3480 Delivery Time:	10	227.14	2,271.40	NO BID		NO BID		507.60	5,076.00
				60-90 days ARO					45 days ARO	
1.7	357 Magnum, 158 grain, GDHP handgun ammunition, Speer LE Gold Dot #53960 Delivery Time:	2	462.71	925.42	NO BID		NO BID		1,292.00	2,584.00
				60-120 days ARO					45 days ARO	
1.8	38 Special +P, 125 grain, GDHP handgun ammunition, Speer LE Gold Dot #53720 Delivery Time:	6	336.87	2,021.22	NO BID		NO BID		1,079.50	6,477.00
				90-120 days ARO					45 days ARO	
1.9	380 Auto, 90 grain, GDHP handgun ammunition, Speer LE Gold Dot #53606 Delivery Time:	5	398.71	1,993.55	NO BID		NO BID		925.00	4,625.00
				14-30 days ARO					45 days ARO	
1.10	12 Gauge, 00 Buck, 12 Pellets, 2-3/4" shotgun ammunition, Federal Premium Vitalshok Buckshot #P156-00 Delivery Time:	30	224.19	6,725.70	NO BID		NO BID		366.50	10,995.00
				30-60 days ARO					45 days ARO	
1.11	12 Gauge, #8 Birdshot, 2-3/4" shotgun ammunition, Federal Premium Game-Shok Upland Game #H121-8 Delivery Time:	4	79.82	319.28	NO BID		NO BID		61.60	246.40
				90 days ARO					45 days ARO	
1.12	5.56mm, 55 grain, FMJ ammunition on 10-round stripper clips, Federal #XM193A Delivery Time:	60	271.80	16,308.00	NO BID		NO BID		333.90	20,034.00
				180 days ARO					45 days ARO	
1.13	.223 Rem. (5.56 x 45mm), 64 grain, GDSP rifle ammunition, Speer LE Gold Dot #24448 Delivery Time:	40	279.81	11,192.40	NO BID		NO BID		404.75	16,190.00
				30-60 days ARO					45 days ARO	
1.14	.308 WIN, 168 grain, A-MAX TAP Precision rifle ammunition, Hornady #80965 Delivery Time:	200	NO BID		19.00	3,800.00	185.00	37,000.00	22.14	4,428.00
					30 days ARO		60-90 days ARO		45 days ARO	
(1) Local Vendor Preference is granted to those firms who file an LVP Affidavit with the County prior to the close of the bid.		Subtotal	59,097.08	Subtotal	3,800.00	Subtotal	37,000.00	Subtotal	108,371.30	
		7.25% Sales Tax	4,284.54	7.25% Sales Tax	275.50	7.25% Sales Tax	2,682.50	7.25% Sales Tax	7,856.92	
(2) Invoice Terms of less than 10 days cannot be considered.		Bid Total	63,381.62	Bid Total	4,075.50	Bid Total	39,682.50	Bid Total	116,228.22	
<b>TOTAL PURCHASE ORDER COST:</b>		Subtotal (Line Items		Subtotal (Line		Subtotal (Line Item		Subtotal (Line Item		
<b>(Total Purchase Order Cost includes 7.25% Sales Tax, Local Vendor Preference and Prompt Payment. Discounts are not included in the purchase order cost.)</b>		1.1 - 1.10, 1.12, 1.13)	58,777.80	Item 1.14)	3,800.00	1.11)	246.40	1.11)	246.40	
		7.25% Sales Tax	4,261.39	7.25% Sales Tax	275.50	7.25% Sales Tax	17.86	7.25% Sales Tax	17.86	
		<b>Total PO Cost</b>	<b>\$ 63,039.19</b>	<b>Total PO Cost</b>	<b>\$ 4,075.50</b>	<b>Total PO Cost</b>	<b>\$ 264.26</b>	<b>Total PO Cost</b>	<b>\$ 264.26</b>	

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PLACER COUNTY  
**SHERIFF**  
CORONER-MARSHAL



EDWARD N. BONNER  
SHERIFF-CORONER-MARSHAL

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FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors  
FROM: Sheriff Edward Bonner  
DATE: April 10, 2012  
SUBJECT: Fiscal Impact Statement  
Sheriff's Department Training Division Ammunition

Funds are included in the FY 2011/2012 Sheriff's Department budget for these expenses resulting in no additional fiscal impact to the General Fund.

Ammunition necessary for Duty, Training, SET and special use, With Procurement's efforts securing pricing at \$67,378.95 representing a significant savings to our department.

