

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *BW*
DATE: May 8, 2012
SUBJECT: Approve the Award of Competitive Bid No. 10166 to Brenntag Pacific Inc and a Negotiated Contract to Sierra Chemical Co. for Bulk Chemicals in the Aggregate Amount of \$80,000.00

ACTION REQUESTED

Approve the award of competitive Bid No. 10166 to Brenntag Pacific Inc. of Santa Fe Springs, CA and a negotiated BPO to Sierra Chemical Co., of Sparks, NV for bulk chemicals in the maximum aggregate amount of \$80,000.00, and authorize the Purchasing Manager to sign the resulting Blanket Purchase Orders (BPOs) and to transfer funds between the BPOs as needed.

BACKGROUND

Facility Services requires a contract to purchase various chemicals on an as-needed basis for use in County-operated wastewater treatment plants. On March 22, 2011, your Board approved the third renewal of Bid No. 9753 to Sierra Chemical Company, Inc. The resulting BPO expires on May 7, 2012. Typically BPOs resulting from a competitive solicitation are renewed for up to three additional one-year terms.

Procurement Services developed Bid No. 10166 for bulk chemicals. The Bid was distributed via the County's E-Bid system to thirty-five potential bidders and advertised on the County's website. Two priced bids were received. Brenntag Pacific Inc. was the lowest bidder for Line Items 1.3 – 1.6. No bids were received for Line Items 1.1 – 1.2. Pricing and terms were negotiated with the incumbent vendor, Sierra Chemicals of Sparks, NV for Line Items 1.1 – 1.2. Procurement Services recommends the following BPO awards:

<u>Vendor</u>	<u>BPO Amount</u>
Brenntag Pacific Inc.	\$30,000.00
Sierra Chemical	\$50,000.00
Aggregate Total	\$80,000.00

FISCAL IMPACT

Upon your Board's approval, blanket purchase orders will be awarded in the total aggregate amount of \$80,000.00 for the period of May 8, 2012, through June 30, 2013. Facility Services Fiscal Impact Statement is attached.

cc: Valerie Bayne, Administrative Services Manager

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Valerie Bayne, Administrative Services Manager

DATE: May 8, 2012

SUBJECT: **Fiscal Impact Statement**
BPO for Chemical Products

The Department of Facility Services requires an annual blanket purchase order for the purchase of Sodium Bi-sulfite, Sulfur Dioxide, Chlorine, and Caustic Soda. The Environmental Utility division utilizes this BPO on an as-needed basis for County-operated wastewater treatment plants.

The Department of Facility Services has budgeted appropriately in the FY 2011-12 Final and FY 2012-13 requested Proposed Budget for this product in the Sewer Maintenance Districts 1, 2, 3, and Sewer CSA's budgets.