

**MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: Brett Wood, Purchasing Manager *BW*
DATE: June 5, 2012
SUBJECT: Approve the Renewal of a Blanket Purchase Order Resulting from a Negotiated Contract with Gen-Probe Sales & Service, Inc. for Testing Supplies and Reagents in the Maximum Amount of \$60,000

ACTION REQUESTED

Approve the renewal of a Blanket Purchase Order resulting from a negotiated contract with Gen-Probe Sales & Service Inc. for testing supplies and reagents in the maximum amount of \$60,000 for the period July 1, 2012 through June 30, 2013, and authorize the Purchasing Manager to sign the resulting documents.

BACKGROUND

In May 2011, Health and Human Services-Public Health Lab evaluated Molecular based testing equipment and determined Gen-Probe's DTS-400 System best fit the departments' needs. Gen-Probe offered the equipment free of charge with the purchase of supplies and reagents. These supplies and reagents can only be purchased from Gen-Probe. Procurement Services negotiated a contract with Gen-Probe for the required supplies, reagents and testing equipment. The negotiated contract resulted in the award of BPO 18553 for the period July 1, 2011 to June 30, 2012. On May 8, 2012 the Board of Supervisors approved an increase of \$15,000 for a new maximum amount of \$60,000.

The department submitted a request to renew BPO 18553 for the period July 1, 2012 to June 30, 2013 in the not to exceed amount of \$60,000. Gen-Probe has agreed to renew at the same pricing, terms, and conditions.

Policy Manual Section 1.3(j) exempts proprietary drugs, pharmaceutical, medical supplies and equipment from competitive bidding.

FISCAL IMPACT

Upon your Board's approval, the new BPO will be issued in the maximum amount of \$60,000 for the period July 1, 2012 through June 30, 2013. The department's Fiscal Impact Statement is attached.

Attachment: Fiscal Impact Statement

cc: Richard J. Burton M.D., M.P.H, Director of Health & Human Services
Mark Starr, D.V.M., M.P.V.M., Director of Community Health and Clinics

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**Placer County
Health and Human Services Department**

Administrative Services Division

Date: June 5, 2012
To: Honorable Board of Supervisors
From: Rebecca Mellott, Client Services Program Manager
Subject: **Fiscal Impact Statement
BPO for Sexually Transmitted Infections Testing Supplies and Reagents
Community Health
For the period July 1, 2012 to June 30, 2013**

The Department has budgeted appropriately for the renewal of this \$60,000 Blanket Purchase Order (BPO). Funding is included in the Department's Requested FY2012-13 Budget, and there is no change in the amount as compared to FY2011-12. The BPO expenditures are related to Community Health's Sexually Transmitted Infections (STI) testing and treatment program which decreases potential lifelong complications of individuals living with undiagnosed STIs while also decreasing the further transmission of these infections to others in the community. The entire cost of this BPO is paid for with State funds, therefore no County General Fund match is required.

Perspective, Hope, and Opportunity