

**MEMORANDUM
PERSONNEL DEPARTMENT
COUNTY OF PLACER**

To: Board of Supervisors
From: Nancy Nittler, Personnel Director *MM*
By: Ann Craig, Personnel Services Manager *AC*
Date: July 10, 2012
Subject: Dental Contract Renewal

ACTION REQUESTED: Authorize the Personnel Director to sign the dental administration program renewal amendment offered through the County Supervisors Association of California Excess Insurance Authority Program (CSAC-EIA), with administration provided by Delta Dental and Preferred Benefit Insurance Administrators, for fiscal year July 1, 2012 through June 30, 2013 estimated at \$305,600 for claims and enrollment services.

BACKGROUND: Placer County has been self-insured for employee and retiree dental insurance coverage since 1983 with Preferred Benefits Insurance Administrators (PBIA) and Delta Dental administering and adjudicating claims since July 1, 2001 under the umbrella of the CSAC-EIA Dental Program Pool. In 2010, CSAC EIA incorporated the existing CSAC-EIA Dental Program and the Alliant City Advantage Plans (CAP) Dental Program into a single program under the EIA as part of the Joint Powers Authority (JPA). The CSAC-EIA dental program now covers approximately 125 public agencies and 60,000 employees. PBIA and Delta Dental administer the enrollment files and claims processing for approximately 3,550 enrollees and dependents in the Placer County dental plan which also includes six special districts.

Through the CSAC-EIA umbrella, Delta Dental and PBIA are requesting to continue the current claims administration cost of 7.5% of claims plus \$1.35/employee/month through June 30, 2013. This rate was established and approved by CSAC-EIA for the Dental Program pool.

Delta Dental and PBIA have been consistent on their enrollment & claims processing and they work well with Placer County staff to resolve enrollment or claims processing issues that may arise. Delta Dental processed approximately 16,000 dental claims for Placer County dental program for the 2011 – 2012 fiscal year. In addition, administrative services provided by Delta Dental include provider credentialing, network development, reporting and claims trend analysis.

FISCAL IMPACT: The dental program administrative services fees of approximately \$305,600 for FY 2012 - 2013 have previously been approved in the proposed Dental and Vision self-insurance fund budget. Employees and retirees pay the full cost of their dependent coverage while Placer County pays for the employee and retiree cost. Administration costs are built into the full premium paid by the County department budgets, employees and special districts for each enrollee in the program.

RENEWAL CONFIRMATION
July 1, 2012 – June 30, 2013

County of Placer

Choice A: Renewal ~ NO PLAN CHANGES

Current Administration	Renewal Administration
7.50% of claims + \$1.35 PEPM	7.50% of claims + \$1.35 PEPM

Enrollment
2439

Choice B: Change Dependent Age to 26 (regardless of student status)

Please contact your Alliant Account Team for updated funding rates should you wish to opt for this change to your eligibility.

Choice C: We would like to see the following plan changes prior to providing renewal confirmation:

Approved by: _____

Date: _____