

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Brett Wood, Purchasing Manager

DATE: August 21, 2012

SUBJECT: Approve the Purchase of Additional CommVault Data Storage Software Licenses from Entisys Solutions Inc. in the Amount of \$122,272.

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**ACTION REQUESTED**

1. Approve the purchase from Entisys Solutions Inc. of Murray Hill, NJ for additional CommVault Data Storage software licenses for the County's Enterprise Data Network, in the amount of \$122,272 funded by IT Data and System access charges which are budgeted net County costs, for the period of FY 2012-13, and authorize the Purchasing Manager to sign the resulting Purchase Order.

**BACKGROUND**

The Administrative Services Information Technology (IT) Division utilizes CommVault software to perform backup, archive of data files including email and recovery of data which resides on the County's Enterprise Data Network. The CommVault data storage solution also enables the County to maintain a copy of its data synchronized to a disaster recovery site in the event of a catastrophic failure to the County's main data center.

The number of CommVault licenses required to support the County's data management initiatives is dependent upon the amount of data that is being archived by user departments. During this fiscal year, IT is working to consolidate the Health & Human Service's data storage systems with Central IT's network storage solution. This will require additional CommVault licenses to manage a larger amount of data.

Entisys Solutions Inc. is an authorized reseller of CommVault licenses and has provided IT with a comprehensive quote for the additional licenses required. This vendor assisted IT with the original development of the County's CommVault system and is extremely familiar with the County's network storage system. Purchasing Policy Manual Section 1.3(i) exempts software and related services from competitive bidding.

**FISCAL IMPACT**

The total cost for these additional CommVault licenses is \$122,272. The Administrative Services Department's fiscal impact statement is attached.

Attachment: Administrative Services Department's Fiscal Impact Statement

CC: Jerry Gamez, Director of Administrative Services  
Kathy Buchanan, Deputy Director of Information Technology

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## FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors

FROM: Kathy Buchanan, Deputy Director of Information Technology

DATE: August 21, 2012

SUBJECT: **Fiscal Impact Statement**  
Approve a Purchase Order with Entisys Solutions, Inc. in the Amount of \$122,272 for Increased Capacity Licensing for the Countywide Enterprise Backup and Recovery System.

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The Administrative Services Department's Information Technology Division (Department) has sufficient funding to support this request.

The Department has sufficient funding for this Purchase Order in the Information Technology Division's FY 2012-13 Budget.